



WORLD TRADE  
ORGANIZATION



Página 2: ABOUT YOU

**P1**

ZAMBIA

Respondent (Country or Customs Territory)

**P2**

About you

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Página 3: SECTION A: TRADE PRIORITIES IN NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**P3**

Yes

Do you have a national development plan or strategy?  
(ies)?

Página 4: SECTION A: TRADE PRIORITIES IN NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**P4**

Yes

If yes, does your national development plan or  
strategy(ies) include trade priorities?

Página 5: SECTION A: TRADE PRIORITIES IN NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**P5**

Yes

Does your national development strategy(ies) have a  
thematic focus?

Página 6: SECTION A: TRADE PRIORITIES IN NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**P6**

If yes, please choose options from the non-exhaustive list of thematic options of key strategic objectives below. (If an objective(s) does not appear in the drop-down list, please tick other and add details in the text box.)

**DEVELOPMENT WITH SPECIFIC ECONOMIC CHARACTERISTICS:**

,

**DEVELOPMENT WITH SPECIFIC SOCIAL CHARACTERISTICS:**

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Página 7: SECTION A: TRADE PRIORITIES IN NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**P7**

**Yes**

Do the trade priorities found in your national development plan or strategy(ies) reflect specific development objectives or targets?For example, the national development plan of Benin aims to achieve a sustained, inclusive and sustainable growth of at least 10% by 2025.

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Página 8: SECTION A: TRADE PRIORITIES IN NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**P8**

If yes, please choose options from the non-exhaustive list below. (If an objective(s) or target\* do not appear in the list below, please tick other and add details in the text box. Please tick relevant boxes).Objectives & Targets\*:

**Achieving Middle Income Status,**

**LDC Graduation,**

**Other targets (e.g. digital connectivity, gender equality, renewable energy, circular economy, etc.)**

,

**Economic growth targets,**

**Poverty reduction targets**

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Página 9: SECTION B: TRADE PRIORITIES IN OTHER NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**P9**

**Yes**

In addition to the trade priorities you may have in your national development strategy, do you have trade priorities that are set out in other national policy documents or strategies?

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Página 10: SECTION B: TRADE PRIORITIES IN OTHER NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**P10**

If yes, do you have a national trade policy or strategy, export development strategy or similar policy or strategy (e.g. national diagnostic trade integration study update, national e-commerce strategy etc.)? For example, Jordan has published a national export strategy for the period 2023-2025.

**Yes,**

(If yes, please provide further details, including dates the strategy covers and hyperlinks to relevant documents):  
Zambia's National Export Strategy (NEST) 2018 to 2022  
<http://www.zda.org.zm/wp-content/uploads/2020/09/National-Export-Strategy.pdf>  
Zambia Diagnostic Trade Integration Study Update (2023)  
TO BE LAUNCHED SOON Zambia : national strategy for implementation of the agreement establishing the African continental free trade area  
<https://repository.uneca.org/bitstream/handle/10855/49115/b12019434.pdf?sequence=1&isAllowed=y>

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Página 11: SECTION B: TRADE PRIORITIES IN OTHER NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**P11**

Do these other national policy documents or strategies include trade objectives or targets? For example, Ghana's National Export Development Strategy envisages that over a duration of 10 years non-traditional exports will grow from \$2.8 billion in 2020 to \$25.3 billion in 2029 accompanied by deep structural transformation that positions Ghana as a competitive export-led industrialized economy.

**Yes**

**P12**

If yes, please chose options from the non-exhaustive list below. If an objective(s) does not appear in the list, please tick "other" and add details in the text box.If no, please indicate if there is another strategy or policy that includes specific objective of targets.

- Improved balance of payments situation,
- Increased competitiveness,
- Expansion of agricultural exports,
- Expansion of exports of forestry products,
- Expansion of exports of fishery products,
- Expansion of manufactured exports,
- Expansion of services exports,
- Expansion of e-commerce and/or digitally delivered services exports
- ,
- Expansion of MSME sector exports,
- Improvements in trade facilitation,
- Export diversification in terms of number of markets reached
- ,
- Mineral and mining export growth target,
- Agricultural export growth target,
- Better export performance,
- Export diversification in terms of number of goods and services exported
- ,
- Trade facilitation targets (e.g. time taken to release)

**P13**

Do the trade priorities found in your national development strategy align with those found in other national policy documents or strategy(ies)?

Yes, in part

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Página 12: SECTION C: SECTORAL AND REGIONAL TRADE OBJECTIVES

**P14**

Do the trade objectives in your national development plan and/or those found in other national policy documents or strategies include sectoral objectives?For example, Vision 2030 Jamaica includes 31 Sector Plans (in 28 separate documents) prepared by Task Forces, comprising stakeholders from public and private sector bodies, civil society and international development partners). And Bhutan's National Export Strategy 2022 identifies the mineral and timber industries as holding potential for the development of value-added products.

Yes

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Página 13: SECTION C: SECTORAL AND REGIONAL TRADE OBJECTIVES

**P15**

If yes, please tick all relevant boxes and provide further details, including hyperlinks to relevant documents. If no, please indicate if there is another national strategy or policy that includes specific objectives or targets. (Please tick relevant boxes)

**Agriculture,**  
**Mining and minerals,**  
**MSME sector development,**  
**Tourism,**  
**Transport services (air, land and maritime)**

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Página 14: SECTION C: SECTORAL AND REGIONAL TRADE OBJECTIVES

**P16**

**Yes**

Does the trade objectives found in your national development plan or strategy(ies) and in other national policy documents or strategies include regional objectives? For example, the national development strategy of the Kyrgyz Republic for 2018-2040 includes, inter alia, the objective to work on harmonious integration of the Kyrgyz economy with the Eurasian Economic Union; active participation in regional projects that improve production and transit capacity; diversification of foreign economic focus of Kyrgyzstan through development of mutually beneficial trade, economic and investment cooperation with the countries of South and Southeast Asia, the Arab East and America.

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Página 15: SECTION C: SECTORAL AND REGIONAL TRADE OBJECTIVES

**P17**

If yes, please identify the relevant economic community(ies). (Please tick relevant boxes)

**African Continental Free Trade Area (AfCFTA),**  
**Common Market for Eastern and Southern Africa (COMESA)**  
 ,  
**Southern African Development Community (SADC),**  
 Additional information on regional objectives::  
 Tripartite Free Trade Area (TFTA), a free trade agreement between the Common Market for Eastern and Southern Africa (COMESA), Southern African Development Community (SADC) and East African Community (EAC)

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Página 16: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**P18**

**Yes**

Does your government have priority areas for Aid for Trade for which it is actively seeking support?

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Página 17: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**P19**

If yes, please indicate the relevant priority areas for Aid for Trade for which your government is actively seeking support.(Please tick relevant boxes)

- TRADE POLICY AND REGULATIONS (Including training of trade officials, analysis of proposals and positions and their impact, support for national stakeholders to articulate commercial interest and identify trade-offs, dispute issues, institutional and technical support to undertake trade reform/facilitate implementation of trade agreements and to adapt to and comply with rules and standards)**
- ,
- Trade facilitation,**
- Regional trade agreements (RTAs),**
- Trade education/training,**
- Trade-related Transport and storage infrastructure (e.g. port, dry port, inland container port, inland container depot, etc.)**
- ,
- Trade-related Communications infrastructure,**
- Trade-related Energy supply and generation infrastructure**
- ,
- Agriculture,**
- Industry,**
- Mineral resources and mining,**
- Travel and tourism,**
- Digital trade and e-commerce,**
- TRADE-RELATED ADJUSTMENT (Including supporting developing countries to put in place accompanying measures that assist them to benefit from liberalized trade)**

Página 18: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**P20**

**Yes**

Have these priorities been communicated to Donors and South-South partners?

Página 19: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**P21**

If yes, please provide additional information on how priorities were communicated:

- Communication of policy document,**
- Diagnostic trade integration study or update,**
- Dialogue with development partners**

Página 20: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**P22**

Does your government face difficulties in financing implementation of the trade objectives found in your development plan or strategy(ies) or trade strategy?

**Yes,**

If yes, please identify which sources of aid finance or other financial assistance for trade that you would like to attract to achieve your trade objectives. (e.g. Official Development Assistance (i.e. Aid for Trade), Other Official Flows (loans at concessional rates that do not qualify as ODA), South-South co-operation, Climate finance, etc.)::

Aid for Trade, Climate Finance, Concessional Loans, South South Cooperation

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Página 21: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**P23**

Do you face difficulties in accessing finance to address your Aid-for-Trade priorities?

**Yes**

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Página 22: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**P24**

If yes, please choose options from the non-exhaustive list below. (If a difficulty in accessing aid for trade does not appear in the drop-down list, please tick other and add details in the text box.)

**Lengthy approval processes related to loans,**

**Insufficiency of grant financing,**

**Challenges engaging in public-private partnerships,**

**Lack of coordination between development partners,**

Additional information on difficulties to access finance::

Developed countries priorities may be in other sectors with little going for Aid for Trade

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Página 23: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**P25**

Does your government face a situation where it is receiving an increasing share of Aid for Trade in the form of loans and a declining share of grants?

**Yes,**

Additional information on loans and grants::

However, with the counties debt stress position the situation may be reversed

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Página 24: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**P26**

If yes, does this situation present a challenge for your government to achieve its trade objectives?

**Yes**

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Página 25: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**P27****No**

Do you plan to stop receiving Aid for Trade? Has a date been set to achieve this objective (e.g. a date to stop receiving foreign aid)?

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Página 26: SECTION E: ALIGNMENT OF AID-FOR-TRADE SUPPORT

**P28****Mostly aligned**

How well-aligned is the Aid-for-Trade support you receive with your Aid-for-Trade priorities?

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**P29**

What challenges do you encounter in aligning the Aid-for-Trade support you receive with the sectoral level needs outlined in relevant policy documents ? (Please tick relevant boxes)

**Difficulties associated with cross-sectoral approaches (e.g. e-commerce development)**

**Lack of donor coordination,**

**Lack of South-South partner coordination,**

**Length of project/programme funding cycles,**

**Lack of partner country ownership**

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Página 27: SECTION F: OUTCOMES AND IMPACTS OF AID-FOR-TRADE SUPPORT

**P30****No**

Do development financing partners (i.e. both donors and South-South partners) align their monitoring and evaluation with your national monitoring or results frameworks?

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Página 28: SECTION F: OUTCOMES AND IMPACTS OF AID-FOR-TRADE SUPPORT

**P31****Yes**

Do you measure the impacts of the Aid-for-Trade support you receive?

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Página 29: SECTION F: OUTCOMES AND IMPACTS OF AID-FOR-TRADE SUPPORT



**P32**

If yes, where is Aid for Trade having a measurable impact in your opinion?(Please tick relevant boxes)

Trade facilitation,  
Regional trade agreements (RTAs),  
Trade education/training,  
Trade-related Transport and storage infrastructure (e.g. port, dry port, inland container port, inland container depot, etc.)  
,  
Building productive capacity,  
Travel and tourism,  
Digital trade and e-commerce,  
TRADE POLICY AND REGULATIONS (Including training of trade officials, analysis of proposals and positions and their impact, support for national stakeholders to articulate commercial interest and identify trade-offs, dispute issues, institutional and technical support to undertake trade reform/facilitate implementation of trade agreements and to adapt to and comply with rules and standards)

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Página 30: SECTION F: OUTCOMES AND IMPACTS OF AID-FOR-TRADE SUPPORT

**P33**

Is there an Aid-for-Trade project or programme that you would like to highlight as an example of best practice?

Yes,  
Additional information on best practice examples::  
Trade and Investment Project for Enhanced Competitiveness of Zambia's Apiculture Sector (TIPEC-ZAS) created linkages with processors through the construction of bulking centres to provide easy access to markets for honey and honey products which has ensured that producers have market access even after project life

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Página 31: SECTION G: FUTURE AID-FOR-TRADE NEEDS

**P34**

Do you foresee a continued need for Aid-for-Trade financing?

Yes

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Página 32: SECTION G: FUTURE AID-FOR-TRADE NEEDS

**P35**

If yes, please tick all relevant boxes and provide further details including hyperlinks as relevant.(Please tick relevant boxes)

- Agriculture,**
- Renewable energy,**
- Manufacturing sector,**
- MSME sector development,**
- Services (general),**
- Distribution services,**
- Environment services,**
- Tourism,**
- Transport services (air, land and maritime),**
- Cross-sectoral e-commerce and digital trade**

**P36**

In which categories of Aid-for-Trade support do you foresee future needs?(Please tick relevant boxes)

- Trade facilitation,**
- Regional trade agreements (RTAs),**
- Trade education/training,**
- Trade-related Transport and storage infrastructure (e.g. port, dry port, inland container port, inland container depot, etc.)**
- ,**
- Trade-related Energy supply and generation infrastructure**
- ,**
- Business support services,**
- Agriculture,**
- Multilateral trade negotiations,**
- Industry,**
- Travel and tourism,**
- Digital trade and e-commerce**

Página 33: SECTION G: FUTURE AID-FOR-TRADE NEEDS

**P37**

**Yes**

Do you foresee future needs for Aid for Trade to support the achievement of trade-related aspects of the Sustainable Development Agenda?

Página 34: SECTION G: FUTURE AID-FOR-TRADE NEEDS

**P38**

If yes, please indicate the relevant SDGs that Aid for Trade can help achieve. (Please tick relevant boxes)

**GOAL 1: No Poverty,**

**GOAL 7: Affordable and Clean Energy,**

**GOAL 8: Decent Work and Economic Growth,**

**GOAL 9: Industry, Innovation and Infrastructure,**

**GOAL 10: Reduced Inequality,**

**GOAL 13: Climate Action,**

**GOAL 17: Partnerships to achieve the Goal,**

**GOAL 5: Gender Equality**

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Página 35: SECTION G: FUTURE AID-FOR-TRADE NEEDS

**P39**

Do you foresee future needs for Aid for Trade to support the trade-related aspects of climate change ?

**Yes,**

Additional information on Aid for Trade and trade-related aspects of climate change.:

Focus on building capacity and green economy initiatives for stakeholders and traditional leadership to address climate change. It advocates supporting research and institutional development for technology related to environmental goods and climate change; reducing import tariffs and non-tariff barriers for environmental goods and services, necessitating a review of technical regulations and conformity assessment procedures; formulation of green standards and certification is proposed, along with the development of mutual recognition of accreditation systems and bilateral agreements to facilitate environmental initiatives and trade.

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