



## Page 5: ABOUT YOU

Q1 Respondent

MALAWI

Q2 About you

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## Page 7: SECTION 1: AID-FOR-TRADE PRIORITIES (YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES)

Q3 Does your national development strategy include trade priorities ? (i.e. Aid-for-Trade priorities) **Yes**

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Q4 If yes, please indicate your Aid-for-Trade priorities:Below are listed the most common priority areas grouped according to broad Aid-for-Trade categories. Please rank the top 5 priority areas among the ones listed below.(1 being the most important)

Export diversification	1
Industrialization	3
Services development	5
Trade facilitation	4
Transport infrastructure (airport, roads, rail, port)	2
Please specify further the priorities that you selected above as well as the main problems/obstacles encountered in furthering them and provide a weblink to the relevant strategy.	<b>The National export Strategy prioritizes export diversification and value addition, the National Transport Master Plan focuses on rebuilding the physical infrastructure networks. The revised Malawi Growth and Development Strategy III focuses on industrialization and tourism development while trade facilitation complements realization of the prioritized initiatives.</b>

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**Q5** Have your Aid-for-Trade priorities changed since 2016? **No**

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**Q6** If yes, please rank the top 3 drivers of these changes :(Please choose no more than 3 options) **Respondent skipped this question**

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**Q7** Have these changes been reflected in your dialogue with development partners? **Respondent skipped this question**

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**Q8** Please provide names, titles, references or weblinks to policy documents relevant to Aid for Trade in your country.

[www.malawi.gov.mw](http://www.malawi.gov.mw) - Malawi Growth and Development Strategy III

[www.moit.gov.mw](http://www.moit.gov.mw) - National Export Strategy

[www.motpwh.gov.mw](http://www.motpwh.gov.mw) - National Transport Master Plan

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**Q9** Is economic diversification a priority in your national or regional development strategy? **Yes,**  
If yes, please provide additional information (including as to how economic diversification is defined and measured).:  
Export diversification is at the heart of the government aimed at broadening the export base and industrialization and value addition is embraced to drive the economic growth and sustainable development. The MGDS III and sectoral NES clearly focuses on the above initiatives.

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**Q10** What are the main constraints to economic diversification identified in your national or regional development strategy?(You may tick more than 1 box)

- High trade costs**
- Inadequate network infrastructure (power, water, telecommunications)**
- Limited agricultural production capacity**
- Limited inward foreign direct investment**
- Limited industrial or manufacturing capacity**
- Limited standards compliance**
- Transport infrastructure (airport, roads, rail, port)**

Additional information on the main constraints to economic diversification as identified in your national or regional development strategy.:

Narrow export basket

**Q11** Please indicate in which of category(ies) of aid-for-trade financing you receive aid-for-trade support for economic diversification.(You may tick more than 1 box and/or leave boxes unticked if you do not receive support)

- Trade policy and administrative management**
- Trade facilitation,**
- Transport and storage infrastructure**
- Building productive capacity**
- Industry,**
- Travel and tourism**

**Q12** Does the aid-for-trade support you receive for economic diversification align with the priorities established in your national or regional trade and development strategy(ies)?

**Yes**

**Q13** Has your government recorded progress in economic diversification since the launch of the Aid-for-Trade initiative in 2006?

**Yes**

**Q14** If yes, please specify in which area(s):(You may tick more than 1 box)

**Export diversification** ,  
**Industrialization, including manufacturing value added**

**Q15** If yes, please also indicate in which sector(s): (You may tick more than 1 box)

**Agriculture,**  
**Industry**

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**Q16** In which category(ies) of Aid for Trade is the support you receive impactful for economic diversification?(You may tick more than 1 box and/or leave boxes unticked if you do not receive support)

**Trade facilitation,**  
**Transport and storage infrastructure** ,  
**Building productive capacity** ,  
**Agriculture**

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**Q17** What factors contribute to the success of the aid-for-trade support you receive for economic diversification?(You may tick more than 1 box. Please limit your answer to the top five factors)

**Alignment of aid-for-trade support with national/regional priorities** ,  
**Good trade-related infrastructure** ,  
**Institutional capacity to implement projects** ,  
**National/regional coordination**

**Q18** What factors may limit the success of the aid-for-trade support you receive for economic diversification?(You may tick more than 1 box. Please limit your answer to the top five factors.)

**Diverging priorities between partner and donor** ,  
**Inadequate infrastructure,**  
**Failure to mobilize domestic private investment** ,  
**Resources dedicated to the project or programme too low**

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**Q19** Does the Aid for Trade you receive help mobilize other forms of development finance for economic diversification (i.e. non-concessional financing, foreign direct investment, remittances, trade finance, etc.).

**No**

**Q20** Which development partner(s) are the most important source of aid-for-trade financing for economic diversification?(You may tick more than 1 box)

Belgium,  
 European Union,  
 Germany,  
 Ireland,  
 Norway,  
 United Kingdom,  
 United States,  
 African Development Bank (AfDB) ,  
 Enhanced Integrated Framework (EIF),  
 Food and Agricultural Organization of the UN (FAO) ,  
 Global Environment Facility (GEF) ,  
 International Fund for Agricultural Development (IFAD) ,  
 International Monetary Fund (IMF) ,  
 International Trade Centre (ITC) ,  
 United Nations Development Programme (UNDP) ,  
 World Bank ,  
 World Trade Organization (WTO)

**Q21** Which South-South partner(s) are the most important source of financing for your economic diversification?(You may tick more than 1 box)

China,  
 India,  
 South Africa

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**Q22** Looking ahead, in which sector(s) will future support for economic diversification be most required? (You may tick more than 1 box)

Agriculture,  
 Industry,  
 Services,  
 Additional information on the sector(s) that will require most support for economic diversification.:  
 Mining sector

**Q23** Looking ahead, in which category of aid-for-trade financing do you think that your government will require aid-for-trade support for economic diversification. (You may tick more than 1 box and/or leave boxes unticked if you do not receive support)

**Trade policy and regulations (Including training of trade officials, analysis of proposals and positions and their impact, support for national stakeholders to articulate commercial interest and identify trade-offs, dispute issues, institutional and technical support to facilitate implementation of trade agreements and to adapt to and comply with rules and standards)**

,

**Trade facilitation,**

**Trade-related infrastructure (Including physical infrastructure)**

,

**Transport and storage infrastructure**

**Energy supply and generation infrastructure**

**Trade development (Including investment promotion, analysis and institutional support for trade in services, business support services and institutions, public-private sector networking, e-commerce, trade finance, trade promotion, market analysis and development)**

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**Building productive capacity**

**Agriculture,**

**Industry,**

**Mineral resources and mining**

**Travel and tourism**

**Trade related adjustment (Including supporting developing countries to put in place accompanying measures that assist them to benefit from liberalized trade)**

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**Q24** Is there any Aid-for-Trade project or programme for economic diversification that you would like to showcase as an example of best practice? (Please provide additional information and include weblinks as relevant)

Malawi Trade Portal - [www.malawitradeportal.mw](http://www.malawitradeportal.mw)

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**Q25** Is economic empowerment a priority in your national or regional development strategy?

**Yes,**

If yes, please provide additional information on how economic empowerment is prioritized in your national or regional strategy.:

Economic empowerment is emphasized in the Ministry's Strategic Plan where women and youths are deliberated focused on to participate in national economic activities. Equally there are regional programmes in African Union, COMESA and SADC aimed at empowering the marginalised groups which include women and youths.

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**Q26** For which groups does your national or regional development strategy seek to promote economic empowerment?(You may tick more than 1 box)

**Women's economic empowerment** ,

**Micro, Small and Medium Sized Enterprises** ,

**Youth economic empowerment**

**Q27** Does the national or regional development strategy propose any indicators to track economic empowerment or include any targets to achieve?

**Yes,**

If yes, please provide additional information on the indicators, or targets, on economic empowerment that are included in your national or regional development strategy.:

Yes for national development plans and unsure for regional plans

**Q28** Does the national or regional development strategy link economic empowerment to participation in international trade?

**Yes,**

If yes please provide additional information on how your national or regional development strategy links economic empowerment to participation in international trade. :

Government gives special preference to women who are involved in cross border trading. Youths are provided with training in various fields of businesses through vocational training centers established throughout the country

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**Q29** Please indicate in which category(ies) of aid-for-trade financing you receive aid-for-trade support for economic empowerment.(You may tick more than 1 box and/or leave all boxes unticked if you do not receive support)

**Trade policy and regulations (Including training of trade officials, analysis of proposals and positions and their impact, support for national stakeholders to articulate commercial interest and identify trade-offs, dispute issues, institutional and technical support to facilitate implementation of trade agreements and to adapt to and comply with rules and standards)**

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**Trade facilitation,**

**Trade-related infrastructure (Including physical infrastructure)**

,

**Energy supply and generation infrastructure**

**Building productive capacity**

**Agriculture,**

**Industry**

**Q30** Does the aid-for-trade support you receive for economic empowerment align with the empowerment priorities established in your national or regional trade and development strategy(ies)?

**Yes**

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**Q31** How best can Aid for Trade make a contribution to women's economic empowerment?(You may tick more than 1 box. Please limit your answer to the top five factors)

**Improving access to information**

**Improving the flow of goods at borders (Trade Facilitation)**

,

**Providing access to finance**

**Supporting the growth and economic development of women**

,

**Supporting the growth and economic development of Youth**

,

**Upgrading business skills,**

**Upgrading the energy infrastructure**

**Upgrading the transport infrastructure**



**Q32** What forms of aid-for-trade financing, in your view, best support women's economic empowerment? (You may tick more than 1 box and/or leave all boxes unticked if you do not receive support)

Trade facilitation,  
 Trade education/training,  
 Transport and storage infrastructure ,  
 Business support services,  
 Banking and financial services ,  
 Building productive capacity

**Q33** What factors contribute to the success of Aid for Trade in promoting women's economic empowerment? (You may tick more than 1 box. Please limit your answer to the top five factors)

Alignment of aid-for-trade support with national/regional priorities ,  
 Capacity to draft funding applications ,  
 Good trade-related infrastructure ,  
 Services capacity,  
 Sufficient funding and appropriate implementation timelines

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**Q34** How best can Aid for Trade make a contribution to the economic empowerment of MSMEs? (You may tick more than 1 box. Please limit your answer to the top five factors)

Improving the flow of goods at borders (Trade Facilitation) ,  
 Providing access to finance ,  
 Upgrading business skills,  
 Improving access to information ,  
 Improving access to foreign markets

**Q35** What forms of aid-for-trade financing, in your view, best support the economic empowerment of MSMEs? (You may tick more than 1 box and/or leave all boxes unticked if you do not receive support)

Business support services,  
 Trade facilitation,  
 Trade education/training,  
 Mineral resources and mining

**Q36** What factors contribute to the success of Aid for Trade in promoting the economic empowerment of MSMEs? (You may tick more than 1 box. Please limit your answer to the top five factors)

- Alignment of aid-for-trade support with national/regional priorities**
- Capacity to draft funding applications**
- Good trade-related infrastructure**
- Institutional capacity to implement projects**
- Sufficient funding and appropriate implementation timelines**

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**Q37** How best can Aid for Trade make a contribution to Youth economic empowerment?(You may tick more than 1 box. Please limit your answer to the top five factors)

- Improving the flow of goods at borders (Trade Facilitation)**
- Providing access to finance**
- Supporting the growth and economic development of Youth**
- Improving access to information**
- Improving digital connectivity**

**Q38** What forms of aid-for-trade financing, in your view, best support to Youth economic empowerment?(You may tick more than 1 box and/or leave all boxes unticked if you do not receive support)

Respondent skipped this question

**Q39** What factors contribute to the success of Aid for Trade in promoting to Youth economic empowerment? (You may tick more than 1 box. Please limit your answer to the top five factors)

- Alignment of aid-for-trade support with national/regional priorities**
- Capacity to draft funding applications**
- Good trade-related infrastructure**
- National/regional coordination,**
- Sufficient funding and appropriate implementation timelines**

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**Q40** In your view, can Aid for Trade make a contribution to the achievement of the 2030 Sustainable Development Agenda ?

**Yes,**  
Please provide a weblink to the relevant national strategy or policy document in which SDGs are referred to.:  
Malawi National Development Strategy III - [www.malawigovernment.mw](http://www.malawigovernment.mw)

**Q41** If yes, please specify which Sustainable Development Goal or Goals (SDGs) Aid for Trade can help to achieve.(You may tick more than 1 box)Sustainable Development Goals:

- 8. Decent work and economic growth** ,
- 9. Industry, innovation and infrastructure** ,
- 10. Reduce inequalities**

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**Q42** Which donor(s) are now the most important source aid-for-trade financing for your economic empowerment.(You may tick more than 1 box)

- European Union,**
- Germany,**
- Norway,**
- United Kingdom,**
- United States,**
- African Development Bank (AfDB)** ,
- Enhanced Integrated Framework (EIF),**
- Food and Agricultural Organization of the UN (FAO)** ,
- Global Environment Facility (GEF)** ,
- International Fund for Agricultural Development (IFAD)** ,
- International Labour Office (ILO),**
- UN Industrial Development Organization (UNIDO)** ,
- World Bank** ,
- World Trade Organization (WTO)**

**Q43** Which South-South partner(s) are the most important source of financing for your economic empowerment?(You may tick more than 1 box)

- China,**
- India**

**Q44** Looking ahead, in which category(ies) of aid-for-trade financing do you think that further support for economic empowerment will be required.(You may tick more than 1 box and/or leave boxes unticked if you do not receive support)

**Building productive capacity** ,  
**Agriculture,**  
**Trade facilitation,**  
**Transport and storage infrastructure** ,  
**Energy supply and generation infrastructure** ,  
**Industry,**  
**Mineral resources and mining** ,  
**Travel and tourism**

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**Q45** Please provide any additional information that you think may be relevant.(Please references in the form or weblinks, document symbols etc.)

Respondent skipped this question

**Q46** Is there any Aid for Trade project or programme for economic empowerment you would like to showcase as particularly important for your country or as an example of best practice?(Please provide any relevant additional information and include weblinks as relevant)

Malawi Trade Portal - [www.malawitradeportal.gov.mw](http://www.malawitradeportal.gov.mw)

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**Q47** CONSULTATION (Other ministries/agencies consulted in preparing this questionnaire reply):

Ministry of Industry, Trade and Tourism, Ministry of Finance and Economic Planning, Ministry of Agriculture and Water Development, Malawi Investment and Trade Centre, Malawi Confederation of Chambers of Commerce and Industry, Road Transport Operators Association, Reserve Bank of Malawi, National Association of Business Women, National Small and Medium Enterprises, Ministry of Transport and Public Works, Ministry of Natural Resources, Malawi Bureau of Standards, Ministry of Education, National Smallholder Farmers Association of Malawi, Ministry of Irrigation, National Trade Facilitation Committee, Malawi Energy and Regulatory Authority, Malawi Communications and Regulatory Authority, Crossborder Traders Association, and Malawi Revenue Authority.

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