



WORLD TRADE  
ORGANIZATION



Página 2: ABOUT YOU

**P1**

LAO, PDR

Respondent (Country or Customs Territory)

**P2**

About you

Name

Lattanaphone

Position

Vongsouthi

Organization

Ministry of Industry and Commerce

Email Address

lattanaphone.v@laomoic.org

Phone Number

+8562099829889

Página 3: SECTION A: TRADE PRIORITIES IN NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**P3**

Yes

Do you have a national development plan or strategy?  
(ies)?

Página 4: SECTION A: TRADE PRIORITIES IN NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**P4**

Yes

If yes, does your national development plan or  
strategy(ies) include trade priorities?

Página 5: SECTION A: TRADE PRIORITIES IN NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**P5**

Yes

Does your national development strategy(ies) have a  
thematic focus?

Página 6: SECTION A: TRADE PRIORITIES IN NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**P6**

If yes, please choose options from the non-exhaustive list of thematic options of key strategic objectives below. (If an objective(s) does not appear in the drop-down list, please tick other and add details in the text box.)

- Economic diversification,**
- Enhancing exports in non-traditional sectors,**
- Export diversification,**
- Expansion of the services sector,**
- Expansion of the digital economy,**
- Trade integration,**
- Innovation and technological development,**
- Expansion of the formal economy,**
- Expansion of the MSME sector,**
- Expansion of public-private partnerships,**
- Employment creation,**
- Women's economic empowerment and gender equality**
- ,**
- Improved (national) environmental governance**

Página 7: SECTION A: TRADE PRIORITIES IN NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**P7**

**Yes**

Do the trade priorities found in your national development plan or strategy(ies) reflect specific development objectives or targets? For example, the national development plan of Benin aims to achieve a sustained, inclusive and sustainable growth of at least 10% by 2025.

Página 8: SECTION A: TRADE PRIORITIES IN NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**P8**

- LDC Graduation,**
- Economic growth targets,**
- Poverty reduction targets**

If yes, please choose options from the non-exhaustive list below. (If an objective(s) or target\* do not appear in the list below, please tick other and add details in the text box. Please tick relevant boxes). Objectives & Targets\*:

Página 9: SECTION B: TRADE PRIORITIES IN OTHER NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**P9**

**Yes**

In addition to the trade priorities you may have in your national development strategy, do you have trade priorities that are set out in other national policy documents or strategies?

Página 10: SECTION B: TRADE PRIORITIES IN OTHER NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**P10**

**Yes**

If yes, do you have a national trade policy or strategy, export development strategy or similar policy or strategy (e.g. national diagnostic trade integration study update, national e-commerce strategy etc.)?For example, Jordan has published a national export strategy for the period 2023-2025.

---

Página 11: SECTION B: TRADE PRIORITIES IN OTHER NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**P11**

**Yes**

Do these other national policy documents or strategies include trade objectives or targets?For example, Ghana's National Export Development Strategy envisages that over a duration of 10 years non-traditional exports will grow from \$2.8 billion in 2020 to \$25.3 billion in 2029 accompanied by deep structural transformation that positions Ghana as a competitive export-led industrialized economy.

---

**P12**

If yes, please chose options from the non-exhaustive list below. If an objective(s) does not appear in the list, please tick "other" and add details in the text box. If no, please indicate if there is another strategy or policy that includes specific objective of targets.

- Increased competitiveness,
- Expansion of agricultural exports,
- Expansion of manufactured exports,
- Expansion of services exports,
- Expansion of e-commerce and/or digitally delivered services exports
- ,
- Expansion of MSME sector exports,
- Protection of intellectual property,
- Growth in the number of export markets reached,
- Improvements in trade facilitation,
- Export growth targets,
- Export diversification in terms of number of markets reached
- ,
- Agricultural export growth target,
- Better export performance,
- Reduction in import targets,
- Manufactured export target,
- Services trade export target,
- E-commerce export target,
- MSME sector growth targets,
- Export markets diversification targets,
- Trade facilitation targets (e.g. time taken to release),
- Trade-related targets to reduce certain trade flows

**P13**

Yes, in full

Do the trade priorities found in your national development strategy align with those found in other national policy documents or strategy(ies)?

**P14**

Yes

Do the trade objectives in your national development plan and/or those found in other national policy documents or strategies include sectoral objectives? For example, Vision 2030 Jamaica includes 31 Sector Plans (in 28 separate documents) prepared by Task Forces, comprising stakeholders from public and private sector bodies, civil society and international development partners). And Bhutan's National Export Strategy 2022 identifies the mineral and timber industries as holding potential for the development of value-added products.

Página 13: SECTION C: SECTORAL AND REGIONAL TRADE OBJECTIVES

**P15**

If yes, please tick all relevant boxes and provide further details, including hyperlinks to relevant documents. If no, please indicate if there is another national strategy or policy that includes specific objectives or targets. (Please tick relevant boxes)

**Agriculture,**  
**Manufacturing sector,**  
**MSME sector development,**  
**Services (general),**  
**Banking and financial services,**  
**Energy services,**  
**Tourism,**  
**Transport services (air, land and maritime),**  
**Cross-sectoral e-commerce and digital trade**

Página 14: SECTION C: SECTORAL AND REGIONAL TRADE OBJECTIVES

**P16**

Yes

Does the trade objectives found in your national development plan or strategy(ies) and in other national policy documents or strategies include regional objectives? For example, the national development strategy of the Kyrgyz Republic for 2018-2040 includes, inter alia, the objective to work on harmonious integration of the Kyrgyz economy with the Eurasian Economic Union; active participation in regional projects that improve production and transit capacity; diversification of foreign economic focus of Kyrgyzstan through development of mutually beneficial trade, economic and investment cooperation with the countries of South and Southeast Asia, the Arab East and America.

Página 15: SECTION C: SECTORAL AND REGIONAL TRADE OBJECTIVES

**P17**

If yes, please identify the relevant economic community(ies). (Please tick relevant boxes)

**Association of Southeast Asian Nations (ASEAN),**  
**Regional Comprehensive Economic Partnership (RCEP)**

Página 16: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**P18**

**Yes**

Does your government have priority areas for Aid for Trade for which it is actively seeking support?

---

---

Página 17: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**P19**

If yes, please indicate the relevant priority areas for Aid for Trade for which your government is actively seeking support. (Please tick relevant boxes)

**Trade policy and administrative management,**  
**Trade facilitation,**  
**Regional trade agreements (RTAs),**  
**Trade education/training,**  
**Trade-related Transport and storage infrastructure (e.g. port, dry port, inland container port, inland container depot, etc.)**  
,  
**Business support services,**  
**Banking and financial services,**  
**Building productive capacity,**  
**Agriculture,**  
**Multilateral trade negotiations,**  
**Industry,**  
**Travel and tourism,**  
**Digital trade and e-commerce**

---

---

Página 18: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**P20**

**Yes**

Have these priorities been communicated to Donors and South-South partners?

---

---

Página 19: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**P21**

**Dialogue with development partners**

If yes, please provide additional information on how priorities were communicated:

---

---

Página 20: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**P22**

Does your government face difficulties in financing implementation of the trade objectives found in your development plan or strategy(ies) or trade strategy?

**Yes,**

If yes, please identify which sources of aid finance or other financial assistance for trade that you would like to attract to achieve your trade objectives. (e.g. Official Development Assistance (i.e. Aid for Trade), Other Official Flows (loans at concessional rates that do not qualify as ODA), South-South co-operation, Climate finance, etc.):

Mobilizing fund from ADB, AFD, DFAT, GIZ, EIF, USAID, WB, EU and others Donor institutions.

---

Página 21: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**P23**

Do you face difficulties in accessing finance to address your Aid-for-Trade priorities?

**No**

---

Página 22: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**P24**

If yes, please choose options from the non-exhaustive list below. (If a difficulty in accessing aid for trade does not appear in the drop-down list, please tick other and add details in the text box.)

**El encuestado omitió esta pregunta**

---

Página 23: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**P25**

Does your government face a situation where it is receiving an increasing share of Aid for Trade in the form of loans and a declining share of grants?

**No**

---

Página 24: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**P26**

If yes, does this situation present a challenge for your government to achieve its trade objectives?

**El encuestado omitió esta pregunta**

---

Página 25: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**P27**

Do you plan to stop receiving Aid for Trade? Has a date been set to achieve this objective (e.g. a date to stop receiving foreign aid)?

**No**

---

Página 26: SECTION E: ALIGNMENT OF AID-FOR-TRADE SUPPORT

**P28**

**Completely aligned**

How well-aligned is the Aid-for-Trade support you receive with your Aid-for-Trade priorities?

---

**P29**

What challenges do you encounter in aligning the Aid-for-Trade support you receive with the sectoral level needs outlined in relevant policy documents ? (Please tick relevant boxes)

Additional information on sectoral level alignment::

regional project schemes are difficult for the Lao Government to design projects that will be aligned with NSEDP and country studies/strategies. Since the regional projects engages more than one country, all recipients should implement one project together.

---

Página 27: SECTION F: OUTCOMES AND IMPACTS OF AID-FOR-TRADE SUPPORT

**P30**

**Yes, for the national development strategy**

Do development financing partners (i.e. both donors and South-South partners) align their monitoring and evaluation with your national monitoring or results frameworks?

---

Página 28: SECTION F: OUTCOMES AND IMPACTS OF AID-FOR-TRADE SUPPORT

**P31**

**Yes**

Do you measure the impacts of the Aid-for-Trade support you receive?

---

Página 29: SECTION F: OUTCOMES AND IMPACTS OF AID-FOR-TRADE SUPPORT



**P32**

If yes, where is Aid for Trade having a measurable impact in your opinion?(Please tick relevant boxes)

- Trade policy and administrative management,
- Trade facilitation,
- Regional trade agreements (RTAs),
- Trade-related Transport and storage infrastructure (e.g. port, dry port, inland container port, inland container depot, etc.)
- ,
- Business support services,
- Banking and financial services,
- Agriculture,
- Multilateral trade negotiations,
- Industry,
- Travel and tourism,
- Digital trade and e-commerce,
- TRADE POLICY AND REGULATIONS (Including training of trade officials, analysis of proposals and positions and their impact, support for national stakeholders to articulate commercial interest and identify trade-offs, dispute issues, institutional and technical support to undertake trade reform/facilitate implementation of trade agreements and to adapt to and comply with rules and standards)
- ,
- TRADE DEVELOPMENT (Including investment promotion, analysis and institutional support for trade in services, business support services and institutions, public-private sector networking, e commerce, trade finance, trade promotion, market analysis and development)

Página 30: SECTION F: OUTCOMES AND IMPACTS OF AID-FOR-TRADE SUPPORT

**P33**

Is there an Aid-for-Trade project or programme that you would like to highlight as an example of best practice?

Yes,  
 Additional information on best practice examples::  
 Laos Competitiveness and Trade project and Promotion of export competitiveness and sustainability support to public-private dialogue in northern Lao PDR are some example projects for Laos to be highlighted and shared with other project under TRTA both in Laos line ministries and region.

Página 31: SECTION G: FUTURE AID-FOR-TRADE NEEDS

**P34**

Yes

Do you foresee a continued need for Aid-for-Trade financing?

---

Página 32: SECTION G: FUTURE AID-FOR-TRADE NEEDS

**P35**

If yes, please tick all relevant boxes and provide further details including hyperlinks as relevant.(Please tick relevant boxes)

- Agriculture,**
  - Manufacturing sector,**
  - MSME sector development,**
  - Services (general),**
  - Banking and financial services,**
  - Business and professional services,**
  - Communication services, including ICT,**
  - Education services,**
  - Environment services,**
  - Science, technology and innovation,**
  - Tourism,**
  - Cross-sectoral e-commerce and digital trade**
-

**P36**

In which categories of Aid-for-Trade support do you foresee future needs?(Please tick relevant boxes)

- Trade policy and administrative management,
- Trade facilitation,
- Regional trade agreements (RTAs),
- Trade education/training,
- Trade-related Transport and storage infrastructure (e.g. port, dry port, inland container port, inland container depot, etc.)
- ,
- Trade-related Communications infrastructure,
- Business support services,
- Banking and financial services,
- Building productive capacity,
- Agriculture,
- Multilateral trade negotiations,
- Industry,
- Travel and tourism,
- Digital trade and e-commerce,
- TRADE POLICY AND REGULATIONS (Including training of trade officials, analysis of proposals and positions and their impact, support for national stakeholders to articulate commercial interest and identify trade-offs, dispute issues, institutional and technical support to undertake trade reform/facilitate implementation of trade agreements and to adapt to and comply with rules and standards)

---

Página 33: SECTION G: FUTURE AID-FOR-TRADE NEEDS

**P37**

Yes

Do you foresee future needs for Aid for Trade to support the achievement of trade-related aspects of the Sustainable Development Agenda?

---

Página 34: SECTION G: FUTURE AID-FOR-TRADE NEEDS

**P38**

If yes, please indicate the relevant SDGs that Aid for Trade can help achieve. (Please tick relevant boxes)

- GOAL 1: No Poverty,
- GOAL 2: Zero Hunger,
- GOAL 3: Good Health and Well-being,
- GOAL 4: Quality Education,
- GOAL 6: Clean Water and Sanitation,
- GOAL 8: Decent Work and Economic Growth,
- GOAL 9: Industry, Innovation and Infrastructure,
- GOAL 10: Reduced Inequality,
- GOAL 16: Peace and Justice Strong Institutions,
- GOAL 17: Partnerships to achieve the Goal,
- GOAL 5: Gender Equality

---

Página 35: SECTION G: FUTURE AID-FOR-TRADE NEEDS

**P39**

Yes

Do you foresee future needs for Aid for Trade to support the trade-related aspects of climate change ?

---