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Page 5: ABOUT YOU	
Q1 Respondent	GUATEMALA
Q2 About you	
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Page 7: SECTION 1: AID-FOR-TRADE PRIORITIES (YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES)

Q3 Does your national development strategy include	Yes
trade priorities ? (i.e. Aid-for-Trade priorities)	

## Page 8: SECTION 1: AID-FOR-TRADE PRIORITIES

**Q4** If yes, please indicate your Aid-for-Trade priorities:Below are listed the most common priority areas grouped according to broad Aid-for-Trade categories. Please rank the top 5 priority areas among the ones listed below.(1 being the most important)

Network and/or transport infrastructure of a cross border nature	2
Network infrastructure (power, water, telecommunications)	1
Trade facilitation	4
Trade finance access	5
Other priority areas including: MSMEs, Women's economic	3
empowerment, Youth, etc. (please specify)	
Please specify further the priorities that you selected above as	<b>Rural Development</b>
well as the main problems/obstacles encountered in furthering	
them and provide a weblink to the relevant strategy.	

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**Q5** Have your Aid-for-Trade priorities changed since **No** 2016?

#### Page 10: SECTION 1 : AID-FOR-TRADE PRIORITIES

**Q6** If yes, please rank the top 3 drivers of these changes **Respondent skipped this question** :(Please choose no more than 3 options)

**Q7** Have these changes been reflected in your dialogue **Respondent skipped this question** with development partners?

## Page 11: SECTION 1: AID-FOR-TRADE PRIORITIES

**Q8** Please provide names, titles, references or weblinks to policy documents relevant to Aid for Trade in your country.

Política Nacional de Desarrollo, K´atun, Nuestra Guatemala 2032. http://www.segeplan.gob.gt/downloads/2015/SPOT/Mandatos\_y\_Normativas/Politicas/Politica\_Nacional\_de\_Desarrollo.pdf

Política Económica 2016-2021. Crecimiento Económico Incluyente y Sostenible https://www.mineco.gob.gt/sites/default/files/politica\_economica\_2016-2021.pdf

## Page 13: SECTION 2: AID FOR TRADE IN SUPPORT OF ECONOMIC DIVERSIFICATION

<b>Q9</b> Is economic diversification a priority in your national or regional development strategy?	Yes
<b>Q10</b> What are the main constraints to economic diversification identified in your national or regional development strategy?(You may tick more than 1 box)	High trade , costs Limited access to trade , finance
	Low levels of training and , skills
	Transport infrastructure (airport, roads, rail, port)

<b>Q11</b> Please indicate in which of category(ies) of aid-for- trade financing you receive aid-for-trade support for economic diversification.(You may tick more than 1 box and/or leave boxes unticked if you do not receive support)	Trade policy and regulations (Including training of trade officials, analysis of proposals and positions and their impact, support for national stakeholders to articulate commercial interest and identify trade-offs, dispute issues, institutional and technical support to facilitate implementation of trade agreements and to adapt to and comply with rules and standards) , Trade facilitation,
	Regional trade agreements , (RTAs)
	Trade-related infrastructure (Including physical infrastructure) , Energy supply and generation , infrastructure
	Agriculture,
	Fishing
<b>Q12</b> Does the aid-for-trade support you receive for economic diversification align with the priorities established in your national or regional trade and development strategy(ies)?	Yes
<b>Q13</b> Has your government recorded progress in economic diversification since the launch of the Aid-for-Trade initiative in 2006?	Νο
Page 14: SECTION 2: AID FOR TRADE IN SUPPORT	OF ECONOMIC DIVERSIFICATION
<b>Q14</b> If yes, please specify in which area(s):(You may tick more than 1 box)	Respondent skipped this question
<b>Q15</b> If yes, please also indicate in which sector(s): (You may tick more than 1 box)	Respondent skipped this question

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<b>Q16</b> In which category(ies) of Aid for Trade is the support you receive impactful for economic diversification?(You may tick more than 1 box and/or leave boxes unticked if you do not receive support)	Trade facilitation, Regional trade agreements , (RTAs) Communications infrastructure, Agriculture
Page 16: SECTION 2: AID FOR TRADE IN SUPPORT <b>Q17</b> What factors contribute to the success of the aid-for- trade support you receive for economic diversification? (You may tick more than 1 box. Please limit your answer to the top five factors)	T OF ECONOMIC DIVERSIFICATION Country ownership, National/regional coordination
<b>Q18</b> What factors may limit the success of the aid-for- trade support you receive for economic diversification? (You may tick more than 1 box. Please limit your answer to the top five factors.)	Diverging priorities between partner and , donor Lack of donor interest in specific projects/programmes
Page 17: SECTION 2: AID FOR TRADE IN SUPPORT <b>Q19</b> Does the Aid for Trade you receive help mobilize other forms of development finance for economic diversification (i.e. non-concessional financing, foreign direct investment, remittances, trade finance, etc.).	r of economic diversification №
Q20 Which development partner(s) are the most important source of aid-for-trade financing for economic diversification?(You may tick more than 1 box)	European Union, Germany, United States, EU Institutions, Food and Agricultural Organization of the UN , (FAO) Global Environment Facility , (GEF) Inter-America Development Bank , (IDB) United Nations Development Programme , (UNDP) World Trade Organization (WTO)

<b>Q21</b> Which South-South partner(s) are the most important source of financing for your economic diversification?(You may tick more than 1 box)	Mexico*, South Korea*, Chinese Taipei
Page 18: SECTION 2: AID FOR TRADE IN SUPPORT Q22 Looking ahead, in which sector(s) will future support	OF ECONOMIC DIVERSIFICATION Agriculture,
for economic diversification be most required? (You may tick more than 1 box)	Services, Fisheries
<b>Q23</b> Looking ahead, in which category of aid-for-trade financing do you think that your government will require aid-for-trade support for economic diversification.(You may tick more than 1 box and/or leave boxes unticked if you do not receive support)	Trade facilitation, Trade-related infrastructure (Including physical infrastructure) , Trade development (Including investment promotion, analysis and institutional support for trade in services, business support services and institutions, public- private sector networking, e-commerce, trade finance, trade promotion, market analysis and development) , Building productive , capacity Agriculture

# Page 19: SECTION 2: AID FOR TRADE IN SUPPORT OF ECONOMIC DIVERSIFICATION

**Q24** Is there any Aid-for-Trade project or programme for economic diversification that you would like to showcase as an example of best practice?(Please provide additional information and include weblinks as relevant)

#### PROYECTO DE MIEL:

Guatemala presentó proyecto al STDF y fue escogido como caso de éxito en OMC en el año 2017. "Proyecto De Trazabilidad de la Cadena de Miel en Guatemala", trabajado de forma conjunta con el MAGA y OIRSA. Este proyecto apoyará a los pequeños productores de miel del país, en la elaboración del sistema de trazabilidad del producto. Este sistema es uno de los requisitos que exige la Unión Europea para poder exportar a ese mercado. La Misión junto con el MAGA coordinó el envío de miel de Guatemala y publicidad del proyecto, para la exposición del producto y degustación del mismo.

Foro Público de la OMC: La OMC realiza una vez al año, este evento con el objetivo de que el público en general y los países puedan participar en diferentes seminarios, talleres y paneles de discusión sobre diferentes temas comerciales. STDF escogió casos de éxitos, para la región de Latinoamerica el proyecto de Guatemala fue seleccionado y se enviaron muestras de miel desde Guatemala para la exposición.

#### Page 21: SECTION 3 : AID FOR TRADE IN SUPPORT OF ECONOMIC EMPOWERMENT

**Q25** Is economic empowerment a priority in your national or regional development strategy?

Yes

## Page 22: SECTION 3 : AID FOR TRADE IN SUPPORT OF ECONOMIC EMPOWERMENT

<b>Q26</b> For which groups does your national or regional development strategy seek to promote economic empowerment?(You may tick more than 1 box)	Women's economic,empowermentMicro, Small and Medium Sized,EnterprisesYouth economic,empowermentAdditional information on the groups for which your nationalor regional developing strategy is seeking to promoteeconomic empowerment.:Indigenous population
<b>Q27</b> Does the national or regional development strategy propose any indicators to track economic empowerment or include any targets to achieve?	Yes, If yes, please provide additional information on the indicators, or targets, on economic empowerment that are included in your national or regional development strategy.: Política Nacional de Desarrollo http://www.segeplan.gob.gt/downloads/2015/SPOT/Mandato s_y_Normativas/Politicas/Politica_Nacional_de_Desarrollo.p df
<b>Q28</b> Does the national or regional development strategy link economic empowerment to participation in international trade?	Yes, If yes please provide additional information on how your national or regional development strategy links economic empowerment to participation in international trade. : The National Economic Policy includes export diversification, linking to global and regional value chains and productivity, in particular for MSMEs.

## Page 23: SECTION 3: AID FOR TRADE IN SUPPORT OF ECONOMIC EMPOWERMENT

**Q29** Please indicate in which category(ies) of aid-fortrade financing you receive aid-for-trade support for economic empowerment.(You may tick more than 1 box and/or leave all boxes unticked if you do not receive support)

Trade education/training, Communications infrastructure, Building productive , capacity Agriculture **Q30** Does the aid-for-trade support you receive for economic empowerment align with the empowerment priorities established in your national or regional trade and development strategy(ies)?

Yes

## Page 24: SECTION 3: AID FOR TRADE IN SUPPORT OF ECONOMIC EMPOWERMENT

Q31 How best can Aid for Trade make a contribution to women's economic empowerment?(You may tick more than 1 box. Please limit your answer to the top five factors)	<pre>Improving access to information Improving access to foreign , , , , , , , , , , , , , , , , , , ,</pre>
Q32 What forms of aid-for-trade financing, in your view, best support women's economic empowerment?(You may tick more than 1 box and/or leave all boxes unticked if you do not receive support)	Trade policy and regulations (Including training of trade officials, analysis of proposals and positions and their impact, support for national stakeholders to articulate commercial interest and identify trade-offs, dispute issues, institutional and technical support to facilitate implementation of trade agreements and to adapt to and comply with rules and standards). , Trade facilitation, Trade-related infrastructure (Including physical infrastructure) , Transport and storage infrastructure Business support services, Banking and financial services Building productive capacity

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Q33 What factors contribute to the success of Aid for	Country ownership,
Trade in promoting women's economic empowerment? (You may tick more than 1 box. Please limit your answer to the top five factors)	Donor interest in specific projects/programmes
	Leveraging of foreign direct , investment
	Mobilization of domestic private investment
	Institutional capacity to implement projects

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<b>Q34</b> How best can Aid for Trade make a contribution to the economic empowerment of MSMEs?(You may tick more than 1 box. Please limit your answer to the top five factors)	Improving the flow of goods at borders (Trade Facilitation) , Providing access to , finance Supporting rural ,
	trade
	Improving access to , information
	Improving access to foreign markets
Q35 What forms of aid-for-trade financing, in your view,	
	Business support services,
best support the economic empowerment of MSMEs?	Business support services, Trade facilitation,
best support the economic empowerment of MSMEs? (You may tick more than 1 box and/or leave all boxes	Trade facilitation, Regional trade agreements ,

**Q36** What factors contribute to the success of Aid for Trade in promoting the economic empowerment of MSMEs? (You may tick more than 1 box. Please limit your answer to the top five factors) Country ownership,

Donor interest in specific projects/programmes

Good trade-related infrastructure

Leveraging of foreign direct investment

Services capacity

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<b>Q37</b> How best can Aid for Trade make a contribution to	Providing access to , , finance
Youth economic empowerment?(You may tick more than	Supporting the growth and economic development of Youth , Upgrading business skills, Upgrading ICT , , skills
1 box. Please limit your answer to the top five factors)	Improving access to foreign markets
<b>Q38</b> What forms of aid-for-trade financing, in your view, best support to Youth economic empowerment?(You may tick more than 1 box and/or leave all boxes unticked if you do not receive support)	Business support services, Banking and financial , services Building productive , capacity Trade education/training, Trade development (Including investment promotion, analysis and institutional support for trade in services, business support services and institutions, public- private sector networking, e-commerce, trade finance, trade promotion, market analysis and development.)

<b>Q39</b> What factors contribute to the success of Aid for Trade in promoting to Youth economic empowerment? (You may tick more than 1 box. Please limit your answer to the top five factors)	Capacity to draft funding , applications Country ownership,
	Donor interest in specific , , projects/programmes
	Good digital and ICT , connectivity
	Sufficient funding and appropriate implementation timelines

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<b>Q40</b> In your view, can Aid for Trade make a contribution	Yes
to the achievement of the 2030 Sustainable	
Development Agenda ?	

Q41 If yes, please specify which Sustainable	
Development Goal or Goals (SDGs) Aid for Trade can	
help to achieve.(You may tick more than 1	
box)Sustainable Development Goals:	

1. No , poverty
2. Zero hunger,
5. Gender , equality
7. Affordable and clean , energy
8. Decent work and economic , growth
9. Industry, innovation and , infrastructure
10. Reduce , inequalities
12. Responsible consumption and production

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<b>Q42</b> Which donor(s) are now the most important source aid-for-trade financing for your economic empowerment. (You may tick more than 1 box)	European Union,
	Germany,
	United States,
	Food and Agricultural Organization of the UN , (FAO)
	Global Environment Facility , (GEF)
	Inter-America Development Bank , (IDB)
	International Trade Centre , (ITC)
	World , Bank
	World Trade Organization , (WTO)
	United Nations Development Programme (UNDP)
Q43 Which South-South partner(s) are the most	
	Mexico*,
<b>Q43</b> Which South-South partner(s) are the most important source of financing for your economic empowerment?(You may tick more than 1 box)	Mexico*, South Korea*,
important source of financing for your economic	
important source of financing for your economic empowerment?(You may tick more than 1 box) <b>Q44</b> Looking ahead, in which category(ies) of aid-for-	South Korea*,
<ul><li>important source of financing for your economic empowerment?(You may tick more than 1 box)</li><li>Q44 Looking ahead, in which category(ies) of aid-for-trade financing do you think that further support for economic empowerment will be required.(You may tick</li></ul>	South Korea*, Chinese Taipei
<ul><li>important source of financing for your economic empowerment?(You may tick more than 1 box)</li><li>Q44 Looking ahead, in which category(ies) of aid-for-trade financing do you think that further support for</li></ul>	South Korea*, Chinese Taipei Business support services, Building productive ,
<ul> <li>important source of financing for your economic empowerment?(You may tick more than 1 box)</li> <li>Q44 Looking ahead, in which category(ies) of aid-for-trade financing do you think that further support for economic empowerment will be required.(You may tick more than 1 box and/or leave boxes unticked if you do</li> </ul>	South Korea*, Chinese Taipei Business support services, Building productive , capacity
<ul> <li>important source of financing for your economic empowerment?(You may tick more than 1 box)</li> <li>Q44 Looking ahead, in which category(ies) of aid-for-trade financing do you think that further support for economic empowerment will be required.(You may tick more than 1 box and/or leave boxes unticked if you do</li> </ul>	South Korea*, Chinese Taipei Business support services, Building productive capacity Agriculture,
<ul> <li>important source of financing for your economic empowerment?(You may tick more than 1 box)</li> <li>Q44 Looking ahead, in which category(ies) of aid-for-trade financing do you think that further support for economic empowerment will be required.(You may tick more than 1 box and/or leave boxes unticked if you do</li> </ul>	South Korea*, Chinese Taipei Business support services, Building productive , capacity Agriculture, Trade facilitation, Regional trade agreements ,
<ul> <li>important source of financing for your economic empowerment?(You may tick more than 1 box)</li> <li>Q44 Looking ahead, in which category(ies) of aid-for-trade financing do you think that further support for economic empowerment will be required.(You may tick more than 1 box and/or leave boxes unticked if you do</li> </ul>	South Korea*, Chinese Taipei Business support services, Building productive , capacity Agriculture, Trade facilitation, Regional trade agreements , (RTAs) Transport and storage
<ul> <li>important source of financing for your economic empowerment?(You may tick more than 1 box)</li> <li>Q44 Looking ahead, in which category(ies) of aid-for-trade financing do you think that further support for economic empowerment will be required.(You may tick more than 1 box and/or leave boxes unticked if you do</li> </ul>	South Korea*, Chinese Taipei Business support services, Building productive capacity Agriculture, Trade facilitation, Regional trade agreements , (RTAs) Transport and storage , infrastructure

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<b>Q45</b> Please provide any additional information that you think may be relevant.(Please references in the form or weblinks, document symbols etc.)	Respondent skipped this question
<b>Q46</b> Is there any Aid for Trade project or programme for economic empowerment you would like to showcase as particularly important for your country or as an example of best practice?(Please provide any relevant additional information and include weblinks as relevant)	Respondent skipped this question
Page 30: END OF SURVEY	
<b>Q47</b> CONSULTATION (Other ministries/agencies consulted in preparing this questionnaire reply):	Respondent skipped this question