



# PARTNER COUNTRY QUESTIONNAIRE ON AID FOR TRADE

This questionnaire is intended to solicit information about the progress made since the last self assessment in 2008. It focuses in particular on the outputs and outcomes of aid-for-trade strategies and programmes to further knowledge sharing.

If you did not answer the self assessment questionnaire in 2008 please complete that questionnaire first. The 2008 questionnaire establishes a baseline concerning how your trade strategy is mainstreamed in your national development strategy.

For further details or additional forms please visit <a href="www.oecd.org/dac/aft/questionnaire">www.oecd.org/dac/aft/questionnaire</a> or contact the secretariats of the OECD [aft.monitoring@oecd.org] or the WTO [aft.monitoring@wto.org].

**COUNTRY:** The Gambia

**MINISTRY/AGENCY (coordinating the self assessment)**: Ministry of Trade, Regional Integration and Employment

A.	YOUR AID-FOR-TRADE OBJECTIVES AND PRIORITIES								
1.	. HAVE YOUR AID-FOR-TRADE OBJECTIVES CHANGED SINCE 2008?								
	YES ☐ NO ☒ NOT SURE ☐ NOT APPLICABLE ☐								
1.1	If YES, please elab	orate on w	hat these cha	nges are:					
			MOST IMPORTANT	IMPORTANT	LESS IMPORTANT	NOT IMPORTANT	NOT SURE		
Chan	ged trade capacity ne	eds							
Chan	ged focus on:								
• Co	mpetitiveness								
• Po	verty reduction								
• Gr	een growth								
• Ge	ender equality								
• Re	gional integration								
Othe	r								
	e specify: Aid for Trac rty reduction.	de objective	s have not cha	nged, they still	remain as imp	orovng compe	titiveness and		
2.	HAVE YOUR AID-F	OR-TRADI	PRIORITIES	CHANGED SII	NCE 2008?				
	YES 🖂	N	10 🗌	NOT S	SURE 🗌	NOT APPI	LICABLE		
2.1	If YES, please indic most common pric three NEW priority	rity areas	grouped acco	rding to broad		•			
		SEC	TOP				DDIODITV		

Trade policy and regulations  WTO accession costs  Trade facilitation  Economic infrastructure  Network infrastructure (power, water, telecom)  Other transport  Cross-border Infrastructure  Building productive capacity  Competitiveness  1  Value chains  Export diversification  3  Other  Adjustment costs  Regional Integration  Other			
Trade facilitation  Economic infrastructure Network infrastructure (power, water, telecom)  Other transport  Cross-border Infrastructure  Building productive capacity  Competitiveness  1  Value chains  Export diversification  3  Other  Adjustment costs  Regional Integration	Trade policy and regulations	Trade policy analysis, negotiations and Implementation	
Economic infrastructure  Network infrastructure (power, water, telecom)  Other transport  Cross-border Infrastructure  Building productive capacity  Competitiveness  1  Value chains  Export diversification  3  Other  Adjustment costs  Regional Integration		WTO accession costs	
Other transport 2  Cross-border Infrastructure  Building productive capacity Competitiveness 1  Value chains  Export diversification 3  Other Adjustment costs  Regional Integration		Trade facilitation	
Cross-border Infrastructure  Building productive capacity  Competitiveness  1  Value chains  Export diversification  3  Other  Adjustment costs  Regional Integration	Economic infrastructure	Network infrastructure (power, water, telecom)	
Building productive capacity  Competitiveness  Value chains  Export diversification  3  Other  Adjustment costs  Regional Integration		Other transport	2
Value chains  Export diversification 3  Other Adjustment costs  Regional Integration		Cross-border Infrastructure	
Export diversification 3  Other Adjustment costs  Regional Integration	Building productive capacity	Competitiveness	1
Other Adjustment costs  Regional Integration		Value chains	
Regional Integration		Export diversification	3
5 5	Other	Adjustment costs	
Other		Regional Integration	
		Other	

#### Please describe:

- 1. Competitiveness: of the business environment for example, improvements of taxes, administrative procedures, trade facilitation and support services to facilitate the ease of doing business
- 2. Other Transport: Road networks, particularly transit corridors or routes to enhance transit trade
- 3. Export Diversification: Move away from traditional exports to harness opportunities in other sectors; cashew, poultry, agro-processing and value addition.

# 2.2 If your aid-for-trade objectives or priorities have changed since 2008, please explain what were the main drivers of these changes?

	MOST IMPORTANT	IMPORTANT	LESS IMPORTANT	NOT IMPORTANT
The economic crisis				$\boxtimes$
New development priorities				
Change of government				
Multilateral trade policy changes				
Regional trade policy changes				
National trade policy changes				
Other				

### Please specify:

- 1. New Development Priorities: With the conclusion of the PRSPII, government is currently developing a national development programme to enhance growth and employment as tools to reduce poverty. There will be a focus on sectors that have an impact on economic growth and labour intensity
- 2. National Trade Policy Changes: The first National Trade Policy (2010) has been formulated to give direction to trade priorities. In addition, a medium term programme is being developed to impliment the prescriptions under the trade policy. The three pillars of the document are: a) Enhancing a competitive business environment, b) Stengthening the productive sector and c) enhancing institutional capacity to impliment trade strategies
- 3. Multilateral Trade Policy Changes: The Enhancement of the EIF and its implimentation in The Gambia during the first quarter of 2010 has enabled the country to gain access to DAC with a focus on Aid for Trade Priorities.
- 4. Regional Trade Policy Changes: The Implimentation of the Ecowas Trade Liberalization Scheme (ETLS) and Common External Tariff (CET) have shifted the focus to value addition to access regional markets.

3.	3. IF YOUR AID-FOR-TRADE OBJECTIVES OR PRIORITIES HAVE CHANGED, DID YOU MAINSTREAM THESE CHANGES INTO YOUR OVERALL DEVELOPMENT STRATEGY?							
	YES NO NOT SURE NOT APPLICABLE							
	•	vious PRSPII did not m development of the ne			equately however	r, the process		
4.	4. IF YOU HAVE OPERATIONAL STRATEGIES FOR YOUR AID-FOR-TRADE PRIORITIES (WITH ACTION PLANS, TIMELINES AND BUDGETS), DID YOU UPDATE THESE OPERATIONAL STRATEGIES TO REFLECT THE CHANGES IN YOUR AID-FOR-TRADE OBJECTIVES OR PRIORITIES?							
	YES 🗌	NO 🖂	ı	NOT SURE	NOT API	PLICABLE 🛛		
4.1	If NOT, are you plo or priorities?	anning to update the	se operationo	ıl strategies w	ith these new ol	bjectives		
	YES 🔀	NO 🗌		NOT SURE	NOT API	PLICABLE		
5.		E THESE NEW AID-FO		BJECTIVES OR	PRIORITIES IN	YOUR		
	YES	NO 🖂		NOT SURE	NOT API	PLICABLE		
5.1	If NOT, are you plowith donors?	anning to include the	se new object	tives or priorit	ies in your natio	nal dialogue		
	YES 🔀	NO 🗌		NOT SURE	NOT API	PLICABLE		
FOR	LEAST DEVELOPED	COUNTRIES						
6.		ED INTEGRATED FO			TEE INVOLVED I	N		
	YES 🔀	NO 🗌		NOT SURE	NOT API	PLICABLE		
and I Plani	Are all relevant ministries involved in the EIF process?  Please detail: The EIF steering committee membership consists of: Ministry of Trade, Regional Integration and Employment, President's Office, Ministry of Finance, Ministry of Works, Costruction and Infrastructure, Ministry of Agriculture, Ministry of Tourism and Culture, Ministry of Economic Planning and Industrial Development, Department of Fisheries, Gambia Chamber of Commerce and Industry, EC Delegation, UNDP and World Bank  If NOT, what are the reasons?							
6.1	Do donors use the	EIF structures to coo	rdinate the s	upport they of	fer?			
	YES 🔀	NO 🗌		NOT SURE	NOT API	PLICABLE		
	If YES, to what ext	ent do donors:						
			ALWAYS	SOMETIMES	RARELY/NEVER	NOT SURE		
	he DTIS Action Matrix ogramming	as a basis	$\boxtimes$					
	Co-ordinate their actions with the help of the							
111-00	untry donor facilitato	r						

by the World Bank's Growth and Competitiveness Project is guided by the findings of the DTIS								
7. HAS THE ENHANCEMENT OF THE INTEGRATED FRAMEWORK HAD AN IMPACT ON YOUR ABILITY TO MAINSTREAM TRADE INTO YOUR NATIONAL DEVELOPMENT PLAN?								
SIGNIFICANT MODERATE IN	GNIFICANT MODERATE INSIGNIFICANT TOO EARLY TO ASSESS NOT SURE NOT APPLICABLE							
7.1 Please elaborate further on what the EIF has allowed you to achieve now compared to before its enhancement: The EIF was only implimented in the first quarter of 2010,It is aiding in the mainstreaming of trade through the medium term programme as prescribed in the DTIS								
B. AID-FOR-TRADE FINANCING <sup>1</sup>								
8. DO YOU KEEP TRACK OF E CENTRAL GOVERNMENT L		NCESSIONAL	FINANCI	NG FLOW	VS AT THE			
YES 🖂		NO 🗌			NOT SURE			
8.1 If YES, do you use one of th	e following tr	acking system	is:					
		YES		NO		NOT SURE		
Aid Management Platform								
Development Assistance Database				$\boxtimes$				
National accounting system				$\boxtimes$				
Other		$\boxtimes$						
Please specify: Records are kept at are using the Commonwealth Secret the country. However, the office is p Management Platform in the near form.  8.2 If YES, did the volume of ex	ariat Debt Reli lanning on imp uture. Within t	ef Managemer Dimenting and The EIF, Governi	nt Strateg are curre ment will	y to captu ntly trainii create and	re all loans ng on the A d Aid for Tr	and grants in id ade database.		
since 2008:	-					_		
		INCREASE	REMAIN	STABLE	DECREASE	NOT SURE		
DAC Donors (see glossary)								
Non DAC Donors								
South-South Providers								
Multilateral donors								
Private Development Assistance (No	GOs)							
8.3 If YES, do you know the sha aid-for–trade flows?	re of differen	t aid-for-trade	e provide	rs in your	overall			

Please specify: For Example, Intervention to improve the business environment and some productive sectors

<sup>&</sup>lt;sup>1</sup> The Aid for Trade Statistical Queries page offers access to aid-for-trade statistics (through the online interface called the <u>Query Wizard for International Development Statistics</u>, or QWIDS). Users can extract and download aid-for-trade statistics from 2002 onwards (i.e. volume, origin, and aid categories for over 150 developing countries and territories, including project-level information). The latest year for which information currently exists is 2008.

				> 90%	90-50	10/	50-25%	< 25	:0/	NONE
DAC Davis vis / and all and	·\			7 90%	90-30	770	J0-23/0	\ Z3	1	NONE
DAC Donors (see glossa	ry)									
Non DAC Donors					$\perp$ $\sqcup$			L	]	Ш
South-South Providers									]	
Multilateral donors							]			
Private Development A	ssistance	(NGOs)								
9. COMPARED TO YOUR EXPERIENCE WITH OVERALL EXTERNAL FINANCING, DO YOU FACE ANY SPECIFIC CHALLENGES IN ACCESSING TRADE-RELATED FUNDING?										
				YE	S		NO		NC	OT SURE
DAC Donors (see glossa	ry)			$\boxtimes$	1					
Non DAC Donors				$\triangleright$	1					
South-South Providers					]					
Multilateral donors				$\boxtimes$	]					
9.1 If YES, please in	ndicate v	vhich additio	nal ch	nallenges	you face:					
				MOST ORTANT	IMPORT	ΓΑΝΤ	LES IMPOR		IN	NOT MPORTANT
Eligibility										
Conditionality				$\boxtimes$						
Predictability								]		
Understanding procedu	ires							]		
Difficulties in designing	"bankab	le" projects				$\boxtimes$		]		
Volume of available fun	nding							]		
Other										
Please define:										
C. HOW DO YOU	IMPLEN	MENT YOUR	STRA <sup>*</sup>	TEGY?						
10. HAS THE ENTIT				SIBLE FOF	R COORD	INA <sup>.</sup>	TING YOU	R AID-	FOR-	-TRADE
YES 🔀		NO 🗌			NOT SURE			NOT AF	PLICA	ABLE
10.1 If YES, which en	itity or e	ntities are n	ow ov	erseeing y	your aid-	for-t	rade activi	ties?		
Ministry of Trade										
Sector Ministries		Specify:								
Coordinating Ministry		Specify:								
National Committee		Specify: Aid	for T	rade Minis	terial Con	nmitt	tee			
Other		Specify:								

No one									
10.2 If YES, why did the changes take place? Please specify: Aid coordination is under the Ministry of Finance, however, the department only captures Multilateral Aid. However, the Government has recently created the Aid for Trade Ministerial Committee which has the mandate to coordinate and ensure Air for Trade resources are directed to priority areas as well as create a database in order to monitor flows									
11. HAS THE DIALOGUE ON AID FOR TRADE BETWEEN YOUR GOVERNMENT AND DONORS BEEN STRENGTHENED SINCE 2008?									
SIGNIFICANTLY	SIGNIFICANTLY ☐ MODERATELY ☑ RARELY/NO ☐ NOT SURE ☐								
11.1 If YES, please det	scribe a	nd exemplif	y: The proces	s has started wi	th the donor facili	itator under			
12. HAS THE DIALO STAKEHOLDERS					RNMENT AND N	ATIONAL			
SIGNIFICANTLY		MODERATELY		RARELY/NO	NOT S	URE 🗌			
12.1 If YES, please des Aid for Trade capacity I Spokes Project amongs related issues. In additi stakeholders on trade. launched in December	building at others ion, the Lastly,	programmo s. These Proj EIF national the newly es	es through EIF, lects have actived I steering commits stablished Aid	West Africa Qu vely engaged na mittee meets qu for Trade Minist	ality Programme, ational stakeholde arterly and consis	, Hub and ers in trade- sts of key			
13. ARE DONORS H	ARMOI	NISING THE	R SUPPORT B	ETTER THAN PR	RIOR TO 2008?				
13. ARE DONORS H		NISING THEI	_	ETTER THAN PR	RIOR TO 2008?	URE 🗌			
		MODERATELY		RARELY/NO 🖂		URE 🗌			
SIGNIFICANTLY		MODERATELY		RARELY/NO 🖂		URE   NOT SURE			
SIGNIFICANTLY		MODERATELY	y coordinate t	RARELY/NO 🔀	NOT SI				
SIGNIFICANTLY   13.1 How often do do		MODERATELY	y coordinate t	RARELY/NO 🔀	NOT S				
SIGNIFICANTLY   13.1 How often do do  Joint needs assessment		MODERATELY	y coordinate t	RARELY/NO 🔀	NOT S				
SIGNIFICANTLY   13.1 How often do do  Joint needs assessment  Co-financing		MODERATELY	y coordinate t	RARELY/NO 🔀	RARELY/NEVER				
SIGNIFICANTLY   13.1 How often do do  Joint needs assessment  Co-financing  Sector-wide approaches		MODERATELY	y coordinate t	RARELY/NO 🔀	RARELY/NEVER				
SIGNIFICANTLY   13.1 How often do do  Joint needs assessment  Co-financing  Sector-wide approaches  Joint implementation		MODERATELY	y coordinate t	RARELY/NO 🔀	RARELY/NEVER				
SIGNIFICANTLY   13.1 How often do do  Joint needs assessment  Co-financing  Sector-wide approaches  Joint implementation  Common monitoring		MODERATELY	y coordinate t	RARELY/NO 🔀	RARELY/NEVER				
Joint needs assessment Co-financing Sector-wide approaches Joint implementation Common monitoring Joint evaluation	onors in	MODERATELY  your countr	y coordinate the ALWAYS	RARELY/NO Shrough:  SOMETIMES  O  O  O  O  O  O  O  O  O  O  O  O  O	RARELY/NEVER	NOT SURE			
Joint needs assessment Co-financing Sector-wide approaches Joint implementation Common monitoring Joint evaluation Other Please elaborate: There	onors in	MODERATELY  your countr	y coordinate the ALWAYS	RARELY/NO Shrough:  SOMETIMES  O  O  O  O  O  O  O  O  O  O  O  O  O	RARELY/NEVER	NOT SURE			
Joint needs assessment Co-financing Sector-wide approaches Joint implementation Common monitoring Joint evaluation Other Please elaborate: There Aid for Trade resources	e is very l	your countr	y coordinate the ALWAYS	RARELY/NO Shrough:  SOMETIMES  D D D D D D D D D D D D D D D D D D	RARELY/NEVER	NOT SURE			
Joint needs assessment Co-financing Sector-wide approaches Joint implementation Common monitoring Joint evaluation Other Please elaborate: There Aid for Trade resources	e is very	your countr	y coordinate to  ALWAYS	RARELY/NO Shrough:  SOMETIMES  D D D D D D D D D D D D D D D D D D	RARELY/NEVER    Solution   Soluti	NOT SURE			

	HAVE DONORS A	LIGNED THEIR SUPPOR	T BETTER ARG	OUND YOUR	COUNTRY'S T	RADE-		
SIG	NIFICANTLY 🗌	MODERATELY 🗌	RARE	LY/NO 🛚	NOT S	URE 🗌		
15.1	15.1 If donor support is better aligned, please describe how this was achieved:							
	this trend: Through	less aligned, please exp gh the EIF Donor Facilito peen developed so as to	ator, a donor p	profile and list	of non and/o			
D.	IS AID FOR TRADE	WORKING?						
16.	HOW DO YOU DE	FINE THE SUCCESS OF	AID FOR TRAI	DE IN YOUR C	OUNTRY?			
			MOST IMPORTANT	IMPORTANT	LESS IMPORTANT	NOT IMPORTANT		
Enhanc	ed understanding o	f trade						
	ed profile of trade i treaming)	n development strategy		$\boxtimes$				
	narmonised and alig s and programmes	ned aid-for-trade						
Increas	ed aid-for-trade res	ources						
Increas	ed exports			$\boxtimes$				
Increas	ed trade			$\boxtimes$				
Diversi	fied exports		$\boxtimes$					
Increas	ed economic growt	h		$\boxtimes$				
Reduce	ed poverty			$\boxtimes$				
Greate	r environmental sus	tainability			$\boxtimes$			
Greate	r gender equality				$\boxtimes$			
Other				$\boxtimes$				

## Please define:

- 1. Enhancing Understanding in Trade: It is beleived that an enhanced understanding of the crosscutting issues under trade will enable stakeholders to promote for trade-related projects
- 2. Increased profile of trade in development strategy (mainstreaming): This means that there is an understanding by decision makers and stakeholders of the importance of trade in national development.
- 3. Increased Exports and Increased Trade: and increase in trade, especially exports is an indication that the country has the capacity and the international requirements to trade, one of the main objectives of Aid for Trade is to promote export-led growth and reduce the trade deficit.
- 4. Increased aid for trade resources: increase in resources indicates that donors are more committed to the aid for trade agenda
- 5. Export Diversification: The priorities areas under strade is export diversification, if this has been enhance it means that donors are aligning air for trade with national priorities

17. IN YOUR COUNTRY, DID AID FOR TRADE RESULT IN:									
	SIGNIFICANT	MODERATE	INSIGNIFICANT	NOT SURE	NOT APPLICABLE				
Enhanced understanding of trade									
Increased profile of trade in development strategy (mainstreaming)		$\boxtimes$							
More harmonised and aligned aid-for-trade programmes									
Increased aid–for-trade resources									
Increased exports				$\boxtimes$					
Increased trade				$\boxtimes$					
Diversified exports									
Increased economic growth				$\boxtimes$					
Reduced poverty			$\boxtimes$						
Greater environmental sustainability			$\boxtimes$						
Greater gender equality				$\boxtimes$					
Others									

Please define: 1. many Aid for Trade projects include national sensitization components, the country has created several committees to dicuss trade-related issues. Furthermore, most trade-related project proposals are subject to stakeholder validation

- 2. Increased profile of trade in development strategy: the new development strategy to replace the PRSPII is intended to focus manly on growth and employment as the major engines of poverty reduction. Trade is an underlying theme in this document
- 3. Increased Exports and Increased trade: annual trade statistics since 2008 have indicated an increase in the value of trade and exports. However, there is no direct correlation between increase in Aid for Trade and the value of trade/exports since there are several variable that me be a contributor
- 4. Greater Gender Equality: The country is committed in the advancement in women's rights, their employment opportunities, involvement in trade and passing of bills on their behalf however it is difficult to measure the contribution of Aid for Trade to its success
- 17.1 Please illustrate with examples of both successful and unsuccessful aid-for-trade process, approaches and programmes:

18. IN YOUR COUNTRY HOW DEPENDENT IS THE SUCCESS OF AID FOR TRADE ON COMPLEMENTARY POLICIES?								
VERY IMPORTANT	SOMEWHAT IMPORT	ANT 🗌		NOT IMPOR	TANT [		N	OT SURE
18.1 If important, how do	portant, how do you rate the importance of the following complementary policies?							cies?
	VERY IMPORTANT	MPORTANT SOMEWHAT IMPORTANT		NOT IMPORTANT		ANT	NOT SURE	
Fiscal policies								
Monetary policies								
Labour market policies								
Regulatory environment								
Governance								
Other								
Please elaborate: Fiscal: If taxes remain high th Monetary: high Interest rate. Labou market policies: prom. Regulatory Environment: Mo will ensure goods and service GOvernance: Adherance to b multilateral donors	s have resulted in hig. oting decent work pro nitoring of productives are internationally	h cost of bo ogrammes e sectors. F competitiv	orrow and i Regul e	ving industrial p ations in pl	eace ace ne	ed to ad		
19. DO YOU DISCUSS C	OMPLEMENTARY P	OLICIES I	N TH	E AID FOR	TRAD	DE DIAL	.ogu	E WITH:
		YES		SOMETIM	ES	NOT		NOT SURE
DAC Donors								
Non DAC donors				$\boxtimes$				
South-South Providers								
Multilateral donors								
Your private sector		$\boxtimes$						

Other									
and M	Please elaborate: The country does not have Aid for Trade Dialogue necessarily, however, dialogue with DAC and Multilateral donors come in a package where trade-related assisstance and complimentary policies are discussed simultaneously for example, during donor roundtables								
19.1 Please illustrate the importance of complementary policies with examples of both successful and unsuccessful aid-for-trade process, approaches and programmes:  Macroeconomics stability by controlling the fiscal deficit curtailing money supply and inflation.  Success stories: HIPC, PRSP  Unsuccessful: PRGF (went off track)									
20.	20. HOW DOES YOUR GOVERNMENT ASSESS THE MONITORING OF THE GLOBAL AID-FOR TRADE INITIATIVE TO DATE?								
	POSITIVE 🛛	NEUTRAL	NE	GATIVE	DON'T I	KNOW 🗌			
coord into d Trade	ination and monito ifferent sectors and Ministerial Commi	s major challenges or ring at the national le there is no central bo tte, monitoring at the f consistency in data	evel. Currently, ody for coordin national level	trade-related nation. With th which can fee	assistance is fi e creation of t	ragmented he Aid for			
21.	21. ARE THERE ANY PARTICULAR EXAMPLES OF YOUR AID-FOR-TRADE PROCESSES, PROGRAMMES OR PROJECTS THAT HAVE OBTAINED GOOD RESULTS OR BAD THAT YOU THINK COULD CONTRIBUTE TO THE DEVELOPMENT OF GOOD PRACTICES? WEST AFRICA QUALITY PROGRAMME WHICH WILL BE FEATURED IN THE GAMBIA AID FOR TRADE CASE STORY								
22.		TO RAISE ANY ISSUI AND THAT YOU CON				IS			

# **EXPLANATORY NOTES**

#### WHAT IS THIS QUESTIONNAIRE ABOUT?

The Task Force on Aid for Trade underscored that all providers and recipients of aid for trade have a responsibility to report on progress and results, and to increase confidence that aid for trade will be delivered and used effectively. Partner countries were invited to report on trade mainstreaming in national development strategies, the formulation of trade strategies, aid-for-trade needs (including national, regional), donor responses, implementation and impact.

The qualitative information is obtained through structured questionnaires tailored to partner countries. Questions are designed to elicit information to the effectiveness of aid for trade. This Questionnaire furthers the analyse and gauges progress made since 2008. It asks about how strategies and priorities have changed, how aid-for-trade financing has evolved, probes implementation issues and solicits your views on whether aid for trade is working.

The questionnaire is being sent to those countries which completed the 2008 Questionnaire which formed the basis of the analysis in the Aid for Trade at a Glance Report 2009. Details of the previous responses to the questionnaire can be found here:

http://www.oecd.org/document/1/0,3343,en 2649 34665 42926849 1 1 1 1,00.html

### WHO SHOULD RESPOND TO THE QUESTIONNAIRE?

The self-assessment report (including answers to this questionnaire) should represent a whole-of-government view, and not solely a trade ministry perspective. Thus, substantial cross-ministerial cooperation and coordination is likely to be required. In some countries, officials from the Trade Ministry are best placed to coordinate the different inputs from Finance, Agriculture, Transport, Cooperation ministries, *etc*.

In many countries, particularly LDCs participating in the Enhanced Integrated Framework (EIF) process, there are already national processes to discuss and consult on trade policy and integration strategies. These national committees might provide a good forum to discuss the response to the questionnaire. In EIF countries, the focal point is probably best suited to lead the coordination role as this person is already responsible for coordinating the Diagnostic Trade Integration Studies and implementation of the Action Matrix. Remember that the function of the self-assessments is to report to the Global Review the outcome of national processes that address aid dedicated to increasing trade capacity. We would encourage you to use the results of other monitoring and reporting requirements as much as possible.

Because of this diversity, despite our best efforts to send this information to the right people in your country, we are bound to have made mistakes along the way. If you are not the right person, we would be extremely grateful if you could pass on this questionnaire to the best person in your country to coordinate the response.

#### WHEN IS IT DUE?

You should send your response to <a href="mailto:aft.monitoring@oecd.org">aft.monitoring@wto.org</a> by <a href="mailto:31 January">31 January</a> <a href="mailto:2011">2011</a>. This will ensure that your response is included in the next <a href="mailto:OECD-WTO Aid-for-Trade at a Glance">OECD-WTO Aid-for-Trade at a Glance</a> report and is widely available for others to read and be discussed at the next Global Review on Aid for Trade<sup>2</sup>. Your response, in its original language, will also be posted on the dedicated publication website for better transparency and wider viewing.

If you do not meet the deadline, your response won't be included in the analysis of the joint OECD-WTO report to be presented and discussed at the Global Aid-for-Trade review. However it will be posted on a dedicated website which will contain all the responses to the current and the previous round of questionnaires.

See <a href="http://www.wto.org/english/tratop">http://www.wto.org/english/tratop</a> e/devel e/a4t e/global review09 e.htm for information on the 2009 Global Review held in Geneva at the WTO in July 2009

#### WHO CAN HELP ME?

There are a number of technical events being scheduled at the regional level between October 2010 and January 2011 to support this process. If you need further assistance, please feel free to contact the WTO or OECD staff at aft.monitoring@wto.org.

#### THE QUESTIONNAIRE STEP BY STEP

#### A. YOUR AID-FOR-TRADE STRATEGY

The objective of the first section is to assess if and why your strategy or policies have changed since the last questionnaire. It examines the reasons why you may have changed your strategy or priorities and if those changes were integrated (e.g. mainstreamed) in your national development strategy and included in your dialogue with donors. As noted in the previous questionnaire, In many countries, trade strategies are undistinguishable from general competitiveness strategies, particularly those focused on the globalisation of national economies.

Question 1 addresses the issue of changing strategies and the follow up question asks you to elaborate on specific objectives that may have changed. The answer should help you to signal to donors and the wider aidfor-trade community emerging trends and priorities in your strategy as different countries use very different mechanisms to draft and communicate their development plans. This can also help your government to assess whether existing strategies and plans are still relevant or have been overtaken by events. If you have changed your strategy, was this due to an increasing focus by your government on national competitiveness, changed trade capacity needs or due to increasing emphasis on poverty reduction, greener growth, gender equality or regional integration. It would be useful for you to indicate which of these changes were most important, or less so.

**Question 2** asks if your priorities have changed since the first questionnaire and presents a list of possible priorities in Trade Policy and Regulations, Economic Infrastructure and Building Productive Capacity. Countries with unlisted priorities should make full use of the 'other' priorities category. A follow-up question asks about the main drivers for this change of priorities in order of importance. Possible reasons might include the economic crisis, new development priorities, change of government or trade policy changes.

Question 3 asks if changed strategies or priorities have been integrated into your overall development strategies. Responses should show whether you are finding the aid-for-trade concept useful for developing coherent trade strategies that encompass a full range of different activities (from infrastructure building to trade policy training), or whether you prefer developing strategies specific to the sector, type of activity or funding source.

Question 4 asks about whether changes outlined in Question 3 were included in updated strategies for aidfor-trade priorities. If current operational strategies do not include your revised objectives, when do you plan to update?

Question 5 asks if the changes in objectives or priorities were included in recent dialogues with donors.

Questions 6 and 7 are specifically targeted to Least Developed Countries (LDCs) and ask specific questions about the Enhanced Integrated Framework (EIF). The first asks about the involvement of the EIF focal point and committee in overseeing and coordinating your trade agenda. It asks which ministries are involved in the EIF process and whether donors use these structures to coordinate the support they offer. This is followed by a question on the enhancement of the IF and whether this has had an impact on your ability to mainstream. These questions will enable the aid-for-trade community to assess the contribution of the EIF to LDCs with a view to better coordinating with the Aid-for-Trade Initiative

#### B. AID-FOR-TRADE FINANCING

This section asks about how you measure your aid-for-trade flows and how those flows have changed since 2008. Better information on flows at the local level is essential in planning and programming of trade capacity building. The WTO Task Force suggested that aid should be considered aid for trade only if designed to address trade-related challenges identified in national development strategies. We do not expect the majority of partner countries to have in place the necessary systems to identify aid for trade precisely but in those cases would like to know how they account for the aid for trade they receive and if they experience any particular challenges in accessing or measuring aid-for-trade flows compared to other forms of ODA.

**Question 8** tries to understand how partner governments measure and keep track of concessional aid-fortrade flows. If such flows are tracked, what system is used:

- An Aid Management Platform (AMP) is an application designed for use by governments and their development partners, AMP provides information for planning, monitoring, coordinating, tracking and reporting on international aid flows and activities. For more information:

  <a href="http://www.developmentgateway.org/programs/aid-management-program/aid-management-platform.html">http://www.developmentgateway.org/programs/aid-management-program/aid-management-platform.html</a>
- A Development Assistance database is a web-based Aid Information Management System which involves information collection, tracking, analysis and planning tool for use by national governments and the broader assistance community, including bilateral donors, international organisations, and NGOs
- National accounting systems based on compiling all inflows of aid to the Finance Ministries, semi-governmental agencies, line ministries and associations.

Question 8.2 asks about the changes of aid-for-trade flows since 2008, according to your best estimates did flows increase or decrease? Question 8.3 asks about the relative performance of donors and providers of South-South cooperation.

Question 9 looks at whether the issues around aid-for-trade are different from those affecting generic ODA and aid to other sectors. Is aid for trade different in the way it is allocated by bilateral and multilateral donors, or South-South providers? A follow up question for those who do experience particular issues with aid for trade delivery can specify in 10.1 what the specific issues are: eligibility, conditionality, predictability etc.

### C. HOW DO YOU IMPLEMENT YOUR STRATEGY?

The objective of this section is twofold: i.) to find out how your aid-for-trade strategy is implemented, by which entity, involving dialogue with which stakeholders and ii.) to assess and encourage progress in the application of aid effectiveness principles on aid for trade. Designing and implementing aid for trade strategies requires the involvement of actors across local and national government, the private sector and civil society as well as donors. How well are donors aligning and harmonizing their aid-for-trade projects? We do not want to duplicate the monitoring exercise of the Paris Declaration, but to ensure that the progress made in applying the aid effectiveness principles is benefiting trade as much as other sectors.

Question 10 asks about which entity is responsible for coordinating your aid-for-trade activities and whether this has changed since 2008. As noted above aid for trade requires the involvement of many governmental and non-governmental stakeholders but which body is responsible for coordination? This may be the Ministry of Trade or another Ministry or a specific National Committee. If a change took place it would be useful to indicate why to determine if practices are shifting and why.

Question 11 introduces dialogue on aid for trade and asks you to assess if your dialogue with donors has improved since 2008. If there have been changes, we would like to know more about what happened during this period to bring on this change.

**Question 12** goes deeper into the issue of dialogue, this time between government and national stakeholders. Have these changed since 2008. If so how and why?

Question 13 begins looking at aid effectiveness issues starting with harmonisation. In the Paris Declaration donors committed to streamline and harmonise their policies, procedures, and practices; intensify delegated cooperation and increase the flexibility of country-based staff to manage country programmes and projects more effectively. This question asks if donors are doing this more effectively compared to 2008. It goes on to ask about specific coordination mechanisms such as joint needs assessments, co-financing arrangements and joint implementation and evaluation.

Question 14 asks about your Government's monitoring systems for aid for trade. We are aware that many partner countries won't have set up independent monitoring processes for externally financed programmes, and that joint approaches with donors are not very common. At the same time, progress in this area is essential to foster mutual accountability and to increase aid effectiveness. We hope the question will encourage you to take stock of the situation in your country, and that your answer will help us to identify the most common forms of monitoring systems in partner countries and encourage progress in this area. So, please feel free to expand your response to include the challenges your government encounters or has encountered in establishing monitoring systems.

Question 15 looks at the issue of alignment. Donors have committed to align their development assistance with the development priorities and results-oriented strategies set out by the partner country. In delivering this assistance, donors will progressively depend on partner countries' own systems, providing capacity-building support to improve these systems, rather than establishing parallel systems of their own. Are donors making progress towards this objective in aid for trade. If they are, please describe how this was accomplished and if donor support is less aligned please explain why where possible and outline any steps that might reverse this.

### D. IS AID FOR TRADE WORKING?

The final section of the questionnaire looks at how partner countries define success of aid for trade, the degree to which complementary policies are considered and the quality and importance of global monitoring in an attempt to determine if aid for trade is working. It also gives partner countries an opportunity to elaborate on issues of importance to them that may not have been raised in this questionnaire.

Question 16 asks how you define success in aid for trade. What are you looking to achieve through your plans, strategies aided by donor support? Aid for trade can have multiple outcomes or impacts. The Aid for Trade Task Force defined aid for trade as whatever the partner countries consider trade

Question 17 asks about the results you achieved? From your perspective, what impact has aid for trade had in your country. Did the aid-for-trade process lead to enhanced understanding and increased profile of trade or did it help you to increase trade, growth and reduce poverty. Please explain why or why not you achieved these objectives with examples of both successful and unsuccessful aid-for-trade processes, approaches and programmes.

Question 18 introduces the issue of complementary policies. Aid for trade will be more effective, and its impact on trade and economic growth larger, if it is used in a supportive environment in terms of regulations, taxes, labour market policies etc. Policymakers need to be aware of the importance of these complementary policies and this question asks you to outline how dependent aid-for-trade outcomes and impacts are on these policies. Question 18.1 asks which complementary policies matter most in your experience? Question 18.2 asks if you discuss these policies with DAC donors, non-DAC donors, South-South providers and multilateral donors. Question 18.3 asks for examples which illustrate the importance of complementary policies with examples of successful and unsuccessful aid-for-trade processes, approaches and programmes.

Question 19 asks about the quality of the monitoring by OECD and WTO of the Aid-for-Trade Initiative. Since 2006 OECD has taken a lead in monitoring aid for trade through a range of quantitative and qualitative instruments including tracking flows through the Creditor Reporting System, self-assessment by donors and partner countries through specified questionnaires and case stories which expand the monitoring into looking at outcomes and impacts. Respondents also have an opportunity to flag areas of particular concern which require improvement.

Question 20 asks you to share a concrete example of good practice. Good examples of aid-for-trade projects and programmes exist in many countries, from institutional processes which are particularly successful at engaging with the private sector, to regional initiatives, infrastructure projects or trade facilitation reforms. This body of experience could be extremely helpful to other developing countries facing similar challenges. If you have a good example in your country that you think might be useful to others, please explain the objectives of the programme or project, its main characteristics, why it worked well, and provide a list of additional materials and/or contacts for those interested in further information.

Question 21 gives you an opportunity to raise any issue you feel is important but not addressed directly in the questionnaire. The questionnaire is a tool with which you can outline and describe the issues that are important for you. They are designed to encompass very different countries with different challenges and approaches. Thus the questionnaire needs to be flexible enough to accommodate these differences. This question provides this opportunity and gives you a chance to introduce relevant issues or explore areas that you feel did not get adequate coverage. In addition you are encouraged to expand on any topic you feel would be of interest to the wider aid-for-trade community through a case story. Details on this can be found here: www.oecd.org/dac/aft/casestories

### **GLOSSARY**

#### **Action Matrix**

The outcome of the Enhanced Integrated Framework trade needs assessment. It is a summary list of recommendations and follow-up measures coming out of the Diagnostic Trade Integration Study and validation workshop.

#### **Additionality**

Additional aid for trade is aid increases that do not crowd out other aid flows, such as aid to health and education, but rather, reflect increases in total sector allocable development aid.

#### **Aid Activity**

Aid activities include projects and programmes, cash transfers, deliveries of goods, training courses, research projects, debt relief operations and contributions to non-governmental organisations.

#### **Aid for Trade**

The WTO Task Force on Aid for Trade states that Aid for Trade is about assisting developing countries to increase exports of goods and services, to integrate into the multilateral trading system, and to benefit from liberalized trade and increased market access. It proposes to break down Aid for Trade into six categories:

- a. Trade policy and regulations, including: training of trade officials, analysis of proposals and positions and their impact, support for national stakeholders to articulate commercial interest and identify trade-offs, dispute issues, institutional and technical support to facilitate implementation of trade agreements and to adapt to and comply with rules and standards.
- b. Trade development, including: investment promotion, analysis and institutional support for trade in services, business support services and institutions, public-private sector networking, e-commerce, trade finance, trade promotion, market analysis and development.
- Trade-related infrastructure: transport and storage, energy, and telecommunications.
- d. Building productive capacity.
- e. Trade-related adjustment, including supporting developing countries to put in place accompanying measures that assist them to benefit from liberalized trade.
- f. Other trade-related needs.

#### **Alignment**

One of the Paris Declaration's five main principles on Aid Effectiveness. Donors will align their development assistance with the development priorities and results-oriented strategies set out by the partner country. In delivering this assistance, donors will progressively depend on partner countries' own systems, providing capacity-building support to improve these systems, rather than establishing parallel systems of their own. Partner countries will undertake the necessary reforms that would enable donors to rely on their country systems.

# Creditor Reporting System (CRS)

The OECD CRS aid activity database covers bilateral and multilateral donors' aid and other resource flows to developing countries. The objective of the CRS is to provide a set of readily available basic data that enables analysis on where aid goes, what purposes it serves and what policies it aims to implement, on a comparable basis for all DAC members. The CRS provides detailed information on individual aid activities, such as sectors, countries, project descriptions etc. Three main CRS categories are used as proxies to track Aid-for-Trade volumes: (1) trade policy and regulations; (2) economic infrastructure (energy, transport & communications); and (3) building productive capacity. From 2008 onwards, a new CRS category will track aid to "trade-related adjustment". The database has free access. For more information, follow this link.

Diagnostic Trade Integration Studies (DTIS) Evaluation of internal and external constraints to a country's integration in the global trading system. An action matrix is developed as a result of the study to facilitate cooperation with the government, donors, and the private sector. Refer to the Enhanced Integrated Framework for more information.

Enhanced Integrated Framework (EIF), formerly Integrated Framework (IF) The Enhanced IF (EIF) is an international initiative through which the International Monetary Fund (IMF), the International Trade Centre (ITC), the United Nations Conference on Trade and Development (UNCTAD), the United Nations Development Program (UNDP), the World Bank (WB) and the World Trade Organization (WTO) combine their efforts with those of Least-Developed Countries (LDCs) and bilateral and multilateral development partners to respond to the trade development needs of LDCs. The Integrated framework was launched in 1997 and to date, up to 46 LDCs of a total of 49 have become beneficiaries. The IF process is comprised of four-parts: (1) Awareness building; (2) Diagnostic for a Trade Integration Strategy or DTIS; (3) Plan integration into the national development strategy; and (4) Plan implementation.

#### **Evaluation**

The systematic and objective assessment of an on-going or completed project, programme or policy, specifically its design, implementation and results. The aim is to determine the relevance and fulfilment of objectives, development efficiency, effectiveness, impact and sustainability. An evaluation should provide information that is credible and useful, enabling the incorporation of lessons learned into the decision—making process of both recipients and donors. Evaluation also refers to the process of determining the worth or significance of an activity, policy or program. An assessment, as systematic and objective as possible, of a planned, on-going, or completed development intervention. Note: Evaluation in some instances involves the definition of appropriate standards, the examination of performance against those standards, an assessment of actual and expected results and the identification of relevant lessons.

#### **Harmonisation**

One of the Paris Declaration's five main principles on Aid Effectiveness. Donors will implement good practice principles in development assistance delivery. They will streamline and harmonise their policies, procedures, and practices; intensify delegated cooperation; increase the flexibility of country-based staff to manage country programmes and projects more effectively; and develop incentives within their agencies to foster management and staff recognition of the benefits of harmonisation.

Mainstreaming = "to bring into the main stream"

Mainstreaming means to introduce a certain way of thinking and acting into the mainstream – in all kinds of programs and measures – and to let it develop into a natural behaviour in order to penetrate and change the "mainstream". Mainstreaming in the trade context means to integrate a trade perspective in all economic development programmes and strategies, so that considerations about external trade interactions with the domestic economy are integrated in the design of all projects and activities in a way that contributes to the country's capacity to benefit from trade integration.

#### **Managing for Results**

One of the Paris Declaration's five main principles on Aid Effectiveness. Partner countries will embrace the principles of managing for results, starting with their own results-oriented strategies and continuing to focus on results at all stages of the development cycle – from planning through implementation to evaluation. Donors will rely on and support partner countries' own priorities, objectives, and results, and work in coordination with other donors to strengthen partner countries' institutions, systems, and capabilities to plan and implement projects and programmes, report on results, and evaluate their development processes and outcomes (avoiding parallel donor-driven mechanisms).

#### **Monitoring**

A continuing function that uses systematic collection of data on specified indicators to provide management and the main stakeholders of an ongoing development intervention with indications of the extent of progress and achievement of objectives and progress in the use of allocated funds.

# Official Development Finance (ODF)

Used in measuring the inflow of resources to recipient countries: includes (a) bilateral ODA, (b) grants and concessional and non-concessional development lending by multilateral financial institutions, and (c) Other Official Flows for development purposes (including refinancing Loans) which have too low a grant element to qualify as ODA.

# Official Development Assistance (ODA)

Grants or Loans to countries and territories on the DAC List of Aid Recipients (developing countries) which are: (a) undertaken by the official sector; (b) with promotion of economic development and welfare as the main objective; (c) at concessional financial terms [if a loan, having a grant element of at least 25 per cent]. In addition to financial flows, Technical Co-operation (q.v.) is included in aid. Grants, loans and credits for military purposes are excluded. The DAC List of Aid Recipients includes all low and middle income countries, except those that are members of the G8 or the European Union (including countries with a firm date for EU admission).

# Other Official Flows (OOF)

Transactions by the official sector with countries on the List of Aid Recipients which do not meet the conditions for eligibility as Official Development Assistance or Official Aid, either because they are not primarily aimed at development, or because they have a Grant Element of less than 25 per cent

#### **Ownership**

One of the Paris Declaration's five main principles on Aid Effectiveness. The development community will respect the right – and responsibility – of the partner country to exercise effective leadership over its development policies and strategies, and coordinate development actions.

### **WTO Global Review**

The Global Aid-for-Trade Review on 20-21 November 2007 was the focal point of WTO's monitoring mandate for 2007. The Global Aid-for-Trade Review had three objectives: to take stock of what is happening on Aid for Trade; to identify what should happen next; and to improve WTO monitoring and evaluation. The next Global Review is scheduled to take place in Spring 2009, and will again review the process made in implementing the Aid-for-Trade Initiative, including through an analysis of global flows, and donors and partner countries' self-assessments.

# WTO Task Force on Aid for Trade

As a result of the Hong Kong Ministerial Conference, Director General-Lamy created a task force to provide recommendations on how to operationalise the Aid-for-Trade initiative and ensure it contributes most effectively to the development dimension of the Doha Development Agenda. The Task Force consisted of 13 WTO Member countries, in alphabetical order: Barbados, Brazil, Canada, China, Colombia, the European Union, Japan, India, Thailand, the United States, and the coordinators of the ACP, African and LDC Groups. The Permanent Representative of Sweden, ambassador Mia Horn Af Rantzien, chaired it ad personam. In July 2006, the Task force delivered its recommendations (WT/AFT/1), which were endorsed by the WTO General Council on 10 October.