



**WORLD TRADE ORGANIZATION**



**OECD**

BETTER POLICIES FOR BETTER LIVES

Page 2: ABOUT YOU

**Q1**

**ETHIOPIA**

Respondent (Country or Customs Territory)

**Q2**

About you

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Page 3: SECTION A: TRADE PRIORITIES IN NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**Q3**

**Yes**

Do you have a national development plan or strategy?  
(ies)?

Page 4: SECTION A: TRADE PRIORITIES IN NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**Q4**

**Yes,**

If yes, does your national development plan or strategy(ies) include trade priorities?

If yes, please provide further details including hyperlinks to relevant documents containing trade priorities::  
[www.motri.gov.et](http://www.motri.gov.et) [mopd.gov.et](http://mopd.gov.et)

Page 5: SECTION A: TRADE PRIORITIES IN NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**Q5**

**Yes**

Does your national development strategy(ies) have a thematic focus?

Page 6: SECTION A: TRADE PRIORITIES IN NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**Q6**

If yes, please choose options from the non-exhaustive list of thematic options of key strategic objectives below. (If an objective(s) does not appear in the drop-down list, please tick other and add details in the text box.)

**DEVELOPMENT WITH SPECIFIC ECONOMIC CHARACTERISTICS:**

- '
- Export diversification,**
- Expansion of the manufacturing sector,**
- Expansion of the services sector,**
- Trade integration,**
- Expansion of the MSME sector,**
- Employment creation,**
- Women's economic empowerment and gender equality**

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**Q7**

**Yes**

Do the trade priorities found in your national development plan or strategy(ies) reflect specific development objectives or targets? For example, the national development plan of Benin aims to achieve a sustained, inclusive and sustainable growth of at least 10% by 2025.

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**Q8**

- Achieving Middle Income Status,**
- LDC Graduation,**
- Economic growth targets,**
- Poverty reduction targets**

If yes, please choose options from the non-exhaustive list below. (If an objective(s) or target\* do not appear in the list below, please tick other and add details in the text box. Please tick relevant boxes). Objectives & Targets\*:

Page 9: SECTION B: TRADE PRIORITIES IN OTHER NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**Q9**

**Yes**

In addition to the trade priorities you may have in your national development strategy, do you have trade priorities that are set out in other national policy documents or strategies?

Page 10: SECTION B: TRADE PRIORITIES IN OTHER NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**Q10**

Yes

If yes, do you have a national trade policy or strategy, export development strategy or similar policy or strategy (e.g. national diagnostic trade integration study update, national e-commerce strategy etc.)? For example, Jordan has published a national export strategy for the period 2023-2025.

Page 11: SECTION B: TRADE PRIORITIES IN OTHER NATIONAL DEVELOPMENT PLAN OR STRATEGY(IES)

**Q11**

Yes

Do these other national policy documents or strategies include trade objectives or targets? For example, Ghana's National Export Development Strategy envisages that over a duration of 10 years non-traditional exports will grow from \$2.8 billion in 2020 to \$25.3 billion in 2029 accompanied by deep structural transformation that positions Ghana as a competitive export-led industrialized economy.

**Q12**

If yes, please chose options from the non-exhaustive list below. If an objective(s) does not appear in the list, please tick "other" and add details in the text box. If no, please indicate if there is another strategy or policy that includes specific objective of targets.

**Expansion of manufactured exports,****Export diversification in terms of number of markets reached****Better export performance,****Expansion of mineral and mining exports,****Export diversification in terms of number of goods and services exported****Q13**

Yes, in full

Do the trade priorities found in your national development strategy align with those found in other national policy documents or strategy(ies)?

Page 12: SECTION C: SECTORAL AND REGIONAL TRADE OBJECTIVES

**Q14**

Yes

Do the trade objectives in your national development plan and/or those found in other national policy documents or strategies include sectoral objectives? For example, Vision 2030 Jamaica includes 31 Sector Plans (in 28 separate documents) prepared by Task Forces, comprising stakeholders from public and private sector bodies, civil society and international development partners). And Bhutan's National Export Strategy 2022 identifies the mineral and timber industries as holding potential for the development of value-added products.

## Page 13: SECTION C: SECTORAL AND REGIONAL TRADE OBJECTIVES

**Q15**

If yes, please tick all relevant boxes and provide further details, including hyperlinks to relevant documents. If no, please indicate if there is another national strategy or policy that includes specific objectives or targets. (Please tick relevant boxes)

**Agriculture,**  
**Mining and minerals,**  
**Manufacturing sector,**  
**MSME sector development,**  
**Energy services,**  
**Tourism**

## Page 14: SECTION C: SECTORAL AND REGIONAL TRADE OBJECTIVES

**Q16****Yes**

Does the trade objectives found in your national development plan or strategy(ies) and in other national policy documents or strategies include regional objectives? For example, the national development strategy of the Kyrgyz Republic for 2018-2040 includes, inter alia, the objective to work on harmonious integration of the Kyrgyz economy with the Eurasian Economic Union; active participation in regional projects that improve production and transit capacity; diversification of foreign economic focus of Kyrgyzstan through development of mutually beneficial trade, economic and investment cooperation with the countries of South and Southeast Asia, the Arab East and America.

## Page 15: SECTION C: SECTORAL AND REGIONAL TRADE OBJECTIVES

**Q17**

If yes, please identify the relevant economic community(ies). (Please tick relevant boxes)

**African Continental Free Trade Area (AfCFTA),**  
**Common Market for Eastern and Southern Africa (COMESA)**  
 ,  
**Intergovernmental Authority on Development (IGAD)**

## Page 16: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**Q18****Yes**

Does your government have priority areas for Aid for Trade for which it is actively seeking support?

## Page 17: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**Q19**

**Trade facilitation,  
Multilateral trade negotiations**

If yes, please indicate the relevant priority areas for Aid for Trade for which your government is actively seeking support.(Please tick relevant boxes)

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**Q20**

**Other (please specify):  
I don't know**

Have these priorities been communicated to Donors and South-South partners?

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Page 19: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**Q21**

**Respondent skipped this question**

If yes, please provide additional information on how priorities were communicated:

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Page 20: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**Q22**

**Yes**

Does your government face difficulties in financing implementation of the trade objectives found in your development plan or strategy(ies) or trade strategy?

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Page 21: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**Q23**

**Yes**

Do you face difficulties in accessing finance to address your Aid-for-Trade priorities?

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Page 22: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**Q24**

**Conditions attached to access aid-for-trade financing,  
Lack of coordination between development partners**

If yes, please choose options from the non-exhaustive list below. (If a difficulty in accessing aid for trade does not appear in the drop-down list, please tick other and add details in the text box.)

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Page 23: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**Q25**

**Other (please specify),  
Additional information on loans and grants::  
I don't know**

Does your government face a situation where it is receiving an increasing share of Aid for Trade in the form of loans and a declining share of grants?

Page 24: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**Q26**

**Respondent skipped this question**

If yes, does this situation present a challenge for your government to achieve its trade objectives?

Page 25: SECTION D: FINANCING NATIONAL DEVELOPMENT AND TRADE PRIORITIES

**Q27**

**No**

Do you plan to stop receiving Aid for Trade? Has a date been set to achieve this objective (e.g. a date to stop receiving foreign aid)?

Page 26: SECTION E: ALIGNMENT OF AID-FOR-TRADE SUPPORT

**Q28**

**Mostly aligned**

How well-aligned is the Aid-for-Trade support you receive with your Aid-for-Trade priorities?

**Q29**

**Lack of donor coordination,**

What challenges do you encounter in aligning the Aid-for-Trade support you receive with the sectoral level needs outlined in relevant policy documents ? (Please tick relevant boxes)

**Limited knowledge of recipient (i.e. developing country) needs and economic situation**

**Weak institutional capacity (e.g. lack of coordination at domestic level)**

Page 27: SECTION F: OUTCOMES AND IMPACTS OF AID-FOR-TRADE SUPPORT

**Q30**

**Yes, for the national development strategy**

Do development financing partners (i.e. both donors and South-South partners) align their monitoring and evaluation with your national monitoring or results frameworks?

Page 28: SECTION F: OUTCOMES AND IMPACTS OF AID-FOR-TRADE SUPPORT

**Q31**

**Yes**

Do you measure the impacts of the Aid-for-Trade support you receive?

Page 29: SECTION F: OUTCOMES AND IMPACTS OF AID-FOR-TRADE SUPPORT

**Q32**

If yes, where is Aid for Trade having a measurable impact in your opinion?(Please tick relevant boxes)

**TRADE POLICY AND REGULATIONS (Including training of trade officials, analysis of proposals and positions and their impact, support for national stakeholders to articulate commercial interest and identify trade-offs, dispute issues, institutional and technical support to undertake trade reform/facilitate implementation of trade agreements and to adapt to and comply with rules and standards)**

**TRADE-RELATED INFRASTRUCTURE (Including physical infrastructure)**

Page 30: SECTION F: OUTCOMES AND IMPACTS OF AID-FOR-TRADE SUPPORT

**Q33**

**Yes**

Is there an Aid-for-Trade project or programme that you would like to highlight as an example of best practice?

Page 31: SECTION G: FUTURE AID-FOR-TRADE NEEDS

**Q34**

**Yes**

Do you foresee a continued need for Aid-for-Trade financing?

Page 32: SECTION G: FUTURE AID-FOR-TRADE NEEDS

**Q35**

**Manufacturing sector,**

If yes, please tick all relevant boxes and provide further details including hyperlinks as relevant.(Please tick relevant boxes)

**Tourism**

**Q36**

In which categories of Aid-for-Trade support do you foresee future needs?(Please tick relevant boxes)

**TRADE POLICY AND REGULATIONS (Including training of trade officials, analysis of proposals and positions and their impact, support for national stakeholders to articulate commercial interest and identify trade-offs, dispute issues, institutional and technical support to undertake trade reform/facilitate implementation of trade agreements and to adapt to and comply with rules and standards)**

**TRADE-RELATED INFRASTRUCTURE (Including physical infrastructure)**

Page 33: SECTION G: FUTURE AID-FOR-TRADE NEEDS

**Q37**

**Yes**

Do you foresee future needs for Aid for Trade to support the achievement of trade-related aspects of the Sustainable Development Agenda?

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Page 34: SECTION G: FUTURE AID-FOR-TRADE NEEDS

**Q38**

If yes, please indicate the relevant SDGs that Aid for Trade can help achieve.(Please tick relevant boxes)

**GOAL 1: No Poverty,**

**GOAL 4: Quality Education,**

**GOAL 9: Industry, Innovation and Infrastructure,**

**GOAL 13: Climate Action,**

**GOAL 5: Gender Equality**

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Page 35: SECTION G: FUTURE AID-FOR-TRADE NEEDS

**Q39**

**Yes**

Do you foresee future needs for Aid for Trade to support the trade-related aspects of climate change ?

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