

PARTNER  
COUNTRY QUESTIONNAIRE



PAGE 4: B.1) ABOUT YOU

<b>Q1: COUNTRY</b>	BOTSWANA
<b>Q2: ABOUT YOU</b>	
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<b>Q3: CONSULTATION (Other ministries/agencies consulted in preparing this questionnaire reply) :</b>	<i>Respondent skipped this question</i>

PAGE 6: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

<b>Q4: Do you have Aid-for-Trade priorities?</b>	Yes
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PAGE 7: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

**Q5: Please indicate your Aid-for-Trade priorities** Below are listed the most common priority areas grouped according to broad Aid-for-Trade categories. Please rank the top 5 priority areas among the 12 listed .(1 being the most important)

Trade facilitation	4
Network infrastructure (power, water, telecommunications)	5
Transport infrastructure (airport, roads, rail, port)	3
Competitiveness	2
Export diversification	1

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Q6: Additional information.

*Respondent skipped this question*

PAGE 8: C.2) YOUR GOVERNMENT'S AID FOR TRADE PRIORITIES

Q7: Have your Aid-for-Trade priorities changed since 2012?

No

PAGE 9: C.2) YOUR GOVERNMENT'S AID FOR TRADE PRIORITIES

Q8: What are the top 3 drivers of these changes? (Please choose no more than 3 options)

*Respondent skipped this question*

Q9: Additional information.

*Respondent skipped this question*

Q10: Have these changes been reflected in your national development strategy?

*Respondent skipped this question*

Q11: Have these changes been reflected in your dialogue with development partners?

*Respondent skipped this question*

Q12: Is trade facilitation reflected as a priority in your national or regional development policy?

*Respondent skipped this question*

PAGE 10: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

Q13: In which existing policy document(s) can trade facilitation be found as a priority? (You may tick more than one box)

National development strategy,  
National trade strategy,  
National sectoral strategy(ies),  
Regional trade agreement

Q14: Additional information.

*Respondent skipped this question*

PAGE 11: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

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**Q15: Is trade facilitation included in new draft policy documents currently being updated and formulated?** Yes

PAGE 12: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

**Q16: Please indicate in which new draft policy documents, currently being updated or formulated, trade facilitation is included:** National development strategy,  
National sectoral strategy(ies),  
Regional trade agreement

**Q17: Additional information.** *Respondent skipped this question*

PAGE 14: D.1) TRADE COSTS

**Q18: How important are trade costs for the competitiveness of your exports?** Very important

**Q19: Additional information.** *Respondent skipped this question*

**Q20: Do your national policies address the issue of trade costs for exports?** Yes

PAGE 15: D.1) TRADE COSTS

**Q21: Which document(s) address(es) the issue of trade costs for exports ?** National development strategy,  
National trade strategy,  
Sector specific strategies (e.g. agriculture, etc.)

**Q22: Additional information.** *Respondent skipped this question*

PAGE 16: D.1) TRADE COSTS

**Q23: How important are trade costs for access to imports?** Very important

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Q24: Additional information.

*Respondent skipped this question*

PAGE 17: D.1) TRADE COSTS

Q25: Do national policies address the issue of trade costs for imports? Yes

PAGE 18: D.1) TRADE COSTS

Q26: Which document(s) address(es) the issue of trade costs for imports?

National development strategy,  
National trade strategy,  
Sector specific strategies (e.g. agriculture, etc.)

Q27: Additional information.

*Respondent skipped this question*

PAGE 19: D.1) TRADE COSTS

Q28: What are the most important sources of trade costs for the export of merchandise goods? (You may choose more than 1 option)

Border procedures (trade facilitation),  
Tariffs, fees and other charges,  
Non-Tariff Measures (including standards),  
Transport infrastructure,  
Network infrastructure (ICT, power, telecoms)

Q29: Additional information.

*Respondent skipped this question*

PAGE 20: D.1) TRADE COSTS

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**Q30: What are the most important sources of trade costs for the export of services? (You may choose more than 1 option)**

Transport infrastructure (e.g. for tourism),  
Non-recognition of professional qualifications,  
Restrictions on commercial presence,  
Restrictions on movement of natural persons,  
Low levels of skills in service sectors

**Q31: Additional information.**

*Respondent skipped this question*

PAGE 21: D.1) TRADE COSTS

**Q32: In which regional markets to which you export merchandise goods and services do you face the highest trade costs? (Please select no more than 5 regions)**

North Africa and the Middle East, West Africa,  
Central Africa, East Africa, Southern Africa

**Q33: Indicate your home region.**

southern africa

PAGE 22: D.1) TRADE COSTS

**Q34: FOR MERCHANDISE GOODS: For the markets which you have identified as the highest cost, why are trade costs high? (You may choose more than 1 option)**

Border procedures (trade facilitation),  
Tariffs, fees and other charges,  
Non-Tariff Measures (including standards),  
Transport infrastructure,  
Network infrastructure (ICT, power, telecoms)

**Q35: Additional information.**

*Respondent skipped this question*

**Q36: FOR SERVICES: For the markets which you have identified as the highest costs, why are trade costs high? (You may choose more than 1 options)**

Poor network infrastructure (ICT, telecoms),  
Poor transport infrastructure (e.g. for tourism),  
Recognition of professional qualifications,  
Restrictions on commercial presence,  
Restrictions on movement of natural persons,  
Inefficient government regulations

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Q37: Additional information.

*Respondent skipped this question*

PAGE 23: D.1) TRADE COSTS

Q38: How have your trade costs evolved over the past 5 years ?

Unsure

Q39: Additional information.

*Respondent skipped this question*

PAGE 24: D.1) TRADE COSTS

Q40: Does your Government use any of the following sources to address the issue of trade costs? (You may choose more than 1 option)

Research with private sector,  
Research by government,  
Research by national academic institution,  
Research by donor funded project,  
World Bank Doing Business Index,  
World Customs Organizations Time Release Study  
,  
World Economic Forum Global Competitiveness Report

Q41: Additional information.

*Respondent skipped this question*

Q42: Do you validate the results? (You may tick more than 1 box)

No

Q43: Additional information.

*Respondent skipped this question*

PAGE 26: E.1) REDUCING TRADE COSTS

Q44: Is your government taking national action to reduce trade costs?

Yes

PAGE 27: E.1) REDUCING TRADE COSTS

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**Q45: What national action is your government is taking ?(You may tick more than 1 box)**

National government initiatives,  
Joint public-private sector initiatives,  
Private sector initiatives,  
Initiatives supported by development partners

**Q46: Additional information.**

*Respondent skipped this question*

**Q47: In which areas have national actions been undertaken or are on-going? (You may tick more than one box)**

Border procedures (trade facilitation),  
Tariffs, fees and other charges,  
Non-Tariff Measures (including standards),  
Network infrastructure (ICT, power, telecoms),  
Transport infrastructure,  
Network infrastructure (ICT, power, telecoms),  
Transport infrastructure (e.g. for tourism),  
Reforms of national regulatory frameworks for services  
,  
Negotiations with trading partners on access for service suppliers

**PAGE 28: E.1) REDUCING TRADE COSTS**

**Q48: Is your government engaged in regional actions to reduce trade costs?**

Yes

**PAGE 29: E.1) REDUCING TRADE COSTS**

**Q49: Please specify (You may tick more than 1 box)**

Regional economic community,  
Free trade agreements, Corridor initiatives,  
Joint public-private sector initiatives,  
Initiatives supported by development partners

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**Q50: In which areas have regional actions been undertaken or are on-going? (You may tick more than 1 box)**

Border procedures (trade facilitation),  
Tariffs, fees and other charges,  
Non-Tariff Measures (including standards),  
Network infrastructure (ICT, power, telecoms),  
Network infrastructure (ICT, power, telecoms),  
Transport infrastructure (e.g. for tourism),  
Negotiations with trading partners on access for service suppliers

**Q51: Additional information.**

*Respondent skipped this question*

PAGE 30: E.1) REDUCING TRADE COSTS

**Q52: Is external support aligned with your national and regional needs to reduce trade costs ?**

Yes

**Q53: Additional information.**

though there is no Trade facilitation strategy which makes it difficult to elaborate on the alignment of external support to our national priorities, nevertheless, we do receive the this support and it addresses some of our needs.

PAGE 31: E.1) REDUCING TRADE COSTS

**Q54: How is external support aligned with your needs?(You may tick more than 1 box)**

No opinion

**Q55: Additional information.**

*Respondent skipped this question*

PAGE 32: E.1) REDUCING TRADE COSTS

**Q56: Why is external support not aligned with your needs?(You may tick more than 1 box)**

Trade costs have not been included in the dialogue with donors

Trade costs have not been included in the dialogue with South-South partners



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Q57: Additional information.

*Respondent skipped this question*

PAGE 34: F.1) TRADE FACILITATION AGREEMENT

Q58: What impact would implementation of the Trade Facilitation Agreement, when adopted, have on the evolution of your trade costs?

No capacity to estimate

Q59: Additional information.

*Respondent skipped this question*

PAGE 35: F.1) TRADE FACILITATION AGREEMENT

Q60: In which regions would the implementation of the Trade Facilitation Agreement, when adopted, have the biggest impact on the trade costs you face ? (Please choose no more than 5 options)

North Africa and the Middle East, West Africa, Central Africa, East Africa, Southern Africa

Q61: Additional information.

*Respondent skipped this question*

PAGE 36: F.1) TRADE FACILITATION AGREEMENT

Q62: Do you plan to seek Aid-for-Trade support to help implement the Trade Facilitation Agreement, when adopted ?

Yes, support already being sought

Q63: Have you undertaken a Trade Facilitation Needs Assessment?

Yes

PAGE 37: F.1) TRADE FACILITATION AGREEMENT

Q64: Please specify the organization(s) involved in and year(s) of each needs assessment.

WTO

2013

UNCTAD

2014

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**Q65: Do you plan to request a new Trade Facilitation Needs Assessment or an update of an existing assessment?**

No

**Q66: Please specify why.**

We have already updated the needs assessment done with the WTO in 2013 with the assistance of UNCTAD in 2014

**PAGE 39: F.1) TRADE FACILITATION AGREEMENT**

**Q67: Where might you need support to implement the Trade Facilitation Agreement, when adopted? (You may tick more than 1 box)**

To develop national implementation plans,  
To support implementation of specific TFA provisions

**PAGE 40: F.1) TRADE FACILITATION AGREEMENT**

**Q68: What difficulties do you face, or do you expect to face, in securing Aid-for-Trade support to help implement the Trade Facilitation Agreement, when adopted ? (You may tick more than 1 box)**

Problems accessing external funds,  
Accessing the necessary expertise,  
Ensuring TFA implementation is a priority in national development planning documents  
,  
National coordination and demonstration of political will for TFA reform  
,  
Problems in formulating requests,  
Problems to quantify TFA implementation needs,  
Accessing regional programmes,  
Accessing global programmes

**PAGE 41: F.1) TRADE FACILITATION AGREEMENT**

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**Q69: Which disciplines of the Trade Facilitation Agreement, when adopted, will prove the hardest to implement and where Aid-for-Trade support should be focused?(You may tick more than 1 box)**

Publication and availability of information,  
Advance rulings, Appeal and review procedures,  
Other measures to enhance impartiality, non-discrimination and transparency  
,  
Border agency cooperation,  
Formalities connected with importation, exportation and transit  
,  
Freedom of transit, Customs cooperation

**Q70: Additional information.**

*Respondent skipped this question*

PAGE 43: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH

**Q71: What have been the key factors in achieving successful reductions in trade costs? (Please choose no more than 5 options)**

Alignment of projects with private sector priorities  
,  
Funding from development partners,  
Sustained engagement of development partners,  
Sustained political engagement and commitment by national authorities  
,  
Use of regional approach

**Q72: Additional information.**

*Respondent skipped this question*

PAGE 44: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH

**Q73: What outputs have been achieved by actions taken to reduce trade costs? (Please choose no more than 5 options)**

Updated customs working practices,  
Improved cooperation between border agencies,  
New network infrastructure (e.g. ICT, power),  
Creation of trade facilitation committees,  
Creation of dialogue with private sector

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**Q74: Additional information.**

there are a number of on-going projects including: updating of customs legislation; one stop border posts; authorised economic operators; acquisition of scanners at border posts; other customs initiatives

**PAGE 45: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH**

**Q75: What outcomes have been achieved by actions taken to reduce trade costs? (Please choose no more than 5 options)**      Unsure

**Q76: Additional information.**

*Respondent skipped this question*

**PAGE 46: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH**

**Q77: What impacts have been achieved by actions taken to reduce trade costs? (Please choose no more than 5 options)**      Unsure

**Q78: Additional information.**

*Respondent skipped this question*

**PAGE 47: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH**

**Q79: Which types of actions have achieved the most positive results in reducing trade costs for goods and services? (Please choose no more than 7 options)**      Customs reform,  
Upgrading network infrastructure

**Q80: Additional information.**

*Respondent skipped this question*

**PAGE 48: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH**

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**Q81: What contribution can reducing trade costs make to the target of inclusive, sustainable growth? (Please choose no more than 7 options)**

Rise in employment,  
Entry into new value chains,  
Moving up value chains,  
Diversification in export markets,  
Diversification in export products,  
Foreign direct investment,  
Domestic private sector investment

**Q82: Additional information.**

*Respondent skipped this question*

PAGE 50: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE

**Q83: Has the alignment of Aid-for-Trade support to your national needs and priorities changed since the launch of the Aid-for-Trade Initiative in 2005?**

No change

PAGE 51: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE

**Q84: If it has improved, please specify why.(You may tick more than one box)**

*Respondent skipped this question*

PAGE 52: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE

**Q85: Why has the alignment declined?(You may tick more than 1 box)**

*Respondent skipped this question*

**Q86: Additional information.**

*Respondent skipped this question*

PAGE 53: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE

**Q87: What impact has the Aid-for-Trade Initiative had since it was launched in 2005?(You may tick more than 1 box)**

No impact

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Q88: Additional information.

*Respondent skipped this question*

PAGE 54: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE

Q89: What potential future contribution could the Enhanced Integrated Framework for LDCs make to the post-2015 development agenda? (Please choose no more than 5 options)

Unsure

Q90: Additional information.

*Respondent skipped this question*

Q91: What potential future contribution could the Aid-for-Trade Initiative make to the post-2015 development agenda? (Please choose a maximum of 5 options)

Contribution of financing for development,  
Contribution to improving the business and regulatory environment  
,  
Engaging the private sector in development issues  
,  
Helping to create the conditions for employment,  
Contribution to green growth through the creation of green value chains

Q92: Additional information.

*Respondent skipped this question*

Q93: How in your view could the Aid-for-Trade Initiative be improved?

no comment

PAGE 55: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE

Q94: Additional information on "Reducing trade costs and inclusive, sustainable growth". If there is anything you would like to add on the topic of "Reducing trade costs for inclusive, sustainable growth", which you feel has not been covered in this questionnaire, please use this box.

no comment