



WORLD TRADE  
ORGANIZATION




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Page 2: ABOUT YOU

**Q1**

Respondent

The Netherlands

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**Q2**

About you

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Page 3: SECTION A: DEVELOPMENT COOPERATION PRIORITIES

**Q3**

**Yes**

Do you have development cooperation strategy(ies) or policy(ies)?

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Page 4: SECTION A: DEVELOPMENT COOPERATION PRIORITIES

**Q4**

If yes, does your development cooperation strategy(ies) or policy(ies) include trade priorities? Explanatory notes: For example, the UK's policy paper on international development published in May 2022 states that the UK will support countries to increase their exports, increase trade with the UK, build sustainable and resilient global supply chains that benefit all, and tackle market distorting practices and economic policies. The policy paper outlines various ways in which these trade priorities will be advanced.

**Yes,**

If yes, please provide further details including hyperlinks to relevant documents containing trade priorities.: In 2022 Minister for Foreign Trade and Development Cooperation Schreinemacher published the policy document Do what we do best, see <https://www.government.nl/documents/policy-notes/2022/10/10/policy-document-for-foreign-trade-and-development-cooperation-do-what-we-do-best>. The Netherlands' strategy focusses on combining aid, trade and investment.

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Page 5: SECTION A: DEVELOPMENT COOPERATION PRIORITIES

**Q5**

**Yes**

Does your development cooperation strategy(ies) or policy(ies) have a thematic focus?

Page 6: SECTION A: DEVELOPMENT COOPERATION PRIORITIES

**Q6**

If yes, please choose options from the non-exhaustive list of thematic options of key strategic objectives below. (If an objective(s) do not appear in the drop-down list, please tick other and add details in the text box. Please tick all relevant boxes.)

- Expansion of the digital economy,**
  - Infrastructure development,**
  - Expansion of the MSME sector,**
  - Expansion of public-private partnerships,**
  - Human capital development (e.g. education through skills, training and health)**
  - ,
  - Employment creation,**
  - Women's economic empowerment and gender equality**
  - ,
  - Youth employment and skills,**
  - Climate change adaptation,**
  - Food security,**
  - Climate change mitigation,**
- Additional information on thematic issues::  
 Furthermore, NL focusses its development cooperation on: - Private sector development - Water - Global health and sexual and reproductive rights - Security and the Rule of Law - Gender equality - Civil society strengthening - Emergency aid

Page 7: SECTION A: DEVELOPMENT COOPERATION PRIORITIES

**Q7**

**Yes**

Do the trade priorities found in your development plan or strategy include partner country specific development objectives or targets ? Explanatory notes: For example, the International Trade Centre's Strategic Plan for the period 2022-2025 contains several targets, including: to support 75,000 micro, small and medium sized enterprises, 1,200 business support organizations and develop at least 400 trade-related policies, strategies and regulations (depending on the level of funding received).

Page 8: SECTION A: DEVELOPMENT COOPERATION PRIORITIES

**Q8**

If yes, choose options from the non-exhaustive list of options of key strategic objectives found in your development strategies/plans. (If an objective(s) or target\* do not appear in the list below, please tick other and add details in the text box. Please tick relevant boxes).

**Other targets (e.g. digital connectivity, gender equality, renewable energy, circular economy etc.)**

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Additional information on key strategic objectives::

Objectives on sustainable economic development, including digital and green transitions, are formulated at (at sector and at) country level.

## Page 9: SECTION B: TRADE PRIORITIES IN OTHER DEVELOPMENT CO-OPERATION STRATEGIES

**Q9**

Do you have a separate trade and development policy or strategy (e.g. an Aid for Trade strategy) ? Explanatory notes: For example, the European Union published an updated Aid-for-Trade strategy in 2017 and has published annual progress reports on the strategy's implementation.

**Yes,**

Additional information on the presence of a separate trade and development policy or strategy, such as an Aid for Trade strategy: If yes, please provide further details, including dates the strategy covers and hyperlinks to relevant documents. If no, please indicate if there is another development cooperation strategy or policy that includes trade targets (e.g. a multiyear strategic plan issued by a development finance institution):

Chapter 3 of the policy document 'Do what we do best' is on combining Aid and Trade. NL published the document in June 2022. see

<https://www.government.nl/documents/policy-notes/2022/10/10/policy-document-for-foreign-trade-and-development-cooperation-do-what-we-do-best>

## Page 10: SECTION B: TRADE PRIORITIES IN OTHER DEVELOPMENT CO-OPERATION STRATEGIES

**Q10**

Do the priorities, themes and sectoral objectives found in your Aid-for-Trade programming align with the trade priorities found in your development strategy(ies)?

**Yes, in part,**

Additional information on the alignment between the priorities, themes, and sectoral objectives found in your Aid-for-Trade programming and the trade priorities in your development strategy(ies):

NL chose 14 countries in which Dutch development cooperation activities combined with trade and investment present major opportunities. These are the 'combination' countries for which resources and capacity were made available to increase long-term impact and to persuade the Dutch business community to invest more. Emphasis is on the sustainability and digital transitions. In these countries NL works closely together with government authorities and local communities.

## Page 11: SECTION B: TRADE PRIORITIES IN OTHER DEVELOPMENT CO-OPERATION STRATEGIES

**Q11**

**Yes**

Does your development cooperation policy or Aid-for-Trade strategy include objectives or targets for partner countries?

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**Q12**

If yes, please tick relevant boxes and provide further details, including hyperlinks to relevant documents. If no, please indicate in the text box under the question choices whether there is another trade and development cooperation strategy or policy that includes specific objectives or targets.

- Increased competitiveness,**
- Expansion of agricultural exports,**
- Expansion of e-commerce and/or digitally delivered services exports**
- ,
- Expansion of MSME sector exports,**
- Improvements in trade facilitation,**
- Climate change related objectives (e.g. reduction in emissions associated with trade)**
- ,
- Better export performance,**

Additional information on objectives or targets for partner countries included in your development cooperation policy or Aid-for-Trade strategy. Please include hyperlinks to relevant documents::

See p. 44-49 policy note "Do what we do best".

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**Q13**

**No**

Do you have targets in other development strategies that may have trade priorities or influence your Aid-for-Trade financing? Explanatory notes: For example, USAID's climate strategy for the period 2022-2030 includes six targets that have relevance for overall trade cooperation and development policy. These targets include: mitigating 6 billion tons of CO2 equivalent; conserving, restoring or managing 100 million hectares of natural ecosystems; enabling improved climate resilience for 500 million people; mobilizing USD 150 billion in public and private climate finance; supporting 80 countries; increasing equitable engagement with 40 country partnerships.

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**Q14****Yes**

Does your development cooperation or Aid-for-Trade strategy include sectoral objectives? Explanatory notes: For example, one sectoral focus of Korea's International Cooperation Agency development cooperation strategy is promoting the mainstreaming of science, technology and innovation in ODA projects by establishing its Science, Technology and Innovation Mid-Term Strategy (2021-2025). The goal to support inclusive growth based on science and technology by improving the innovation system of partner countries. Korea's strategy also focuses on education, health, governance, agriculture and rural development, energy, water, transportation, climate change and gender equality.

Page 13: SECTION C: SECTORAL AND REGIONAL OBJECTIVES

**Q15**

If yes, please tick relevant boxes and provide further details, including hyperlinks to relevant documents. If no, please indicate if there is another development cooperation strategy or policy that includes specific objectives or targets. (Please tick relevant boxes.)

**Agriculture,**  
**MSME sector development,**  
**Banking and financial services,**  
**Cross-sectoral e-commerce and digital trade**

Page 14: SECTION C: SECTORAL AND REGIONAL OBJECTIVES

**Q16****Yes**

Does your development cooperation or Aid-for-Trade strategy include regional objectives? Explanatory notes: For example, the New Zealand's Aid Programme has a particular focus on the Pacific Islands region.

Page 15: SECTION C: SECTORAL AND REGIONAL OBJECTIVES

**Q17**

If yes, please identify the relevant economic community(ies):(Please tick relevant boxes.)

**African Continental Free Trade Area (AfCFTA),**

**Common Market for Eastern and Southern Africa (COMESA)**

,

**Economic Community of West African States (ECOWAS)**

,

**Intergovernmental Authority on Development (IGAD),**

**Southern African Development Community (SADC),**

**East African Community (EAC),**

Additional information on relevant economic communities::

In May 2023 the Africa Strategy: government presents integrated approach to cooperation with Africa was published. With this strategy, the Netherlands is striving for effective trade agreements, stronger economic ties and improved access for Dutch businesses to the African market in combination with support for African partners to gain enhanced access to the European market. Making raw materials and value chains more sustainable should result on the one hand in improved European access to vital raw materials and, on the other, greater added value and employment opportunities in Africa. The Netherlands also sees a major role for close European-African collaboration on equitable and inclusive energy transitions on the basis of renewable energy, focused on achieving universal access. In addition, the Netherlands wants to collaborate on secure and inclusive digitalisation that will contribute to economic opportunities and employment as well as improved access to social and health services.

see:

<https://www.government.nl/latest/news/2023/05/31/dutch-strategy-on-africa-2023-2032>

Page 16: SECTION D: FINANCING TRADE AND DEVELOPMENT CO-OPERATION

**Q18**

**Yes**

Do you have priority areas in which you provide Aid-for-Trade support?

Page 17: SECTION D: FINANCING TRADE AND DEVELOPMENT CO-OPERATION

**Q19**

If yes, please identify the priority areas of Aid for Trade in which you are actively providing support\*. (Please tick relevant boxes.)--\* If you would like to indicate climate change related priorities, please tick related boxes below (e.g. energy supply and generation infrastructure) and add relevant notes in the text box. Likewise for gender equality, please tick the relevant boxes (e.g. trade development) and add a note in the comment box.

Trade policy and administrative management,

Trade facilitation,

Regional trade agreements (RTAs),

**TRADE-RELATED INFRASTRUCTURE (Including physical infrastructure)**

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**TRADE DEVELOPMENT (Including investment promotion, analysis and institutional support for trade in services, business support services and institutions, public-private sector networking, e-commerce, trade finance, trade promotion, market analysis and development)**

,

Business support services,

Banking and financial services,

Agriculture,

Digital trade and e-commerce,

**TRADE-RELATED ADJUSTMENT (Including supporting developing countries to put in place accompanying measures that assist them to benefit from liberalized trade)**

,

Trade-related transport and storage infrastructure (e.g. port, dry port, inland container port, inland container depot, etc.)

,

**TRADE POLICY AND REGULATIONS (Including training of trade officials, analysis of proposals and positions and their impact, support for stakeholders to articulate commercial interest and identify trade-offs, dispute issues, institutional and technical support to undertake trade reform/facilitate implementation of trade agreements and to adapt to and comply with rules and standards)**

**Q20**

Which financing instruments do you use to implement your trade and development cooperation (i.e. Aid-for-Trade) priorities? For example, the Swiss economic development cooperation strategy for 2021-24 promotes innovative private-sector initiatives and the mobilisation of private resources. In this regard, the Swiss Investment Fund for Emerging Markets (SIFEM) is a central instrument and focuses on four business lines: access to finance (including fintech, MSMEs and gender), infrastructure financing, integration in value chains and corporate social responsibility. For example, Development Alliance Korea (DAK) is Korea's first and largest innovation Public-Private Partnership platform joined by government, the private sector, civil society, and academia, with aim of achieving Sustainable Development Goals (SDGs). Please provide information in the box below:

p. 54-59 of the policy note 'Do what we do best'; provides information on budgets.

## Page 19: SECTION D: FINANCING TRADE AND DEVELOPMENT CO-OPERATION

**Q21**

Is there a form of aid, finance or other financial assistance for trade that you are seeking to expand? If so, is there an accompanying strategy to leverage this source of finance? For example, the U.S. International Development Finance Corporation (DFC) is the newest U.S. government agency, launched in December 2019 with a mandate to partner with the private sector to finance solutions to the most critical challenges facing the developing world while advancing America's foreign policy goals abroad. The DFC offers loans, loan guarantees, equity investments, political risk insurance, technical assistance, and feasibility studies to drive significant amounts of private capital into challenging developing markets to address local needs.

**Yes,**

Additional information on forms of aid, finance, or other financial assistance for trade that you are seeking to expand, and on accompanying strategies to leverage finance::

More focus on collaboration with EU, including Global Gateway.

## Page 20: SECTION D: FINANCING TRADE AND DEVELOPMENT CO-OPERATION

**Q22**

What difficulties do you face in mobilizing financing to implement your Aid for Trade and development cooperation (i.e. Aid-for-Trade) objectives? (Please tick relevant boxes.)

**Limited ability to develop "bankable" projects,****Lack of coordination between development partners,****Other (please specify),**

Additional information on the difficulties you encounter in mobilizing financing to implement your Aid for Trade and development cooperation objectives::

Limited capacity at institutional partners (e.g. Regional Economic Communities).

## Page 21: SECTION D: FINANCING TRADE AND DEVELOPMENT CO-OPERATION

**Q23****No**

Are you providing an increasing share of Aid for Trade in the form of loans and a declining share of grants?

## Page 22: SECTION D: FINANCING TRADE AND DEVELOPMENT CO-OPERATION



**Q24**

Respondent skipped this question

If yes, does this situation present a challenge for your partner countries?

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Page 23: SECTION D: FINANCING TRADE AND DEVELOPMENT CO-OPERATION

**Q25**

No

Do you plan to stop providing Aid for Trade? Has a date been set to achieve this objective ? (e.g. a date to stop providing foreign aid?)

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Page 24: SECTION E: ALIGNMENT OF AID-FOR-TRADE SUPPORT

**Q26**

Mostly aligned

How well aligned is the Aid-for-Trade support you provide with the trade priorities of partner countries and regional organizations?

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**Q27**

What challenges do you encounter in aligning the Aid-for-Trade support you provide with the sectoral financing needs of partner countries and regional organizations? (Please tick relevant boxes.)

Lack of donor coordination,

Lack of South-South partner coordination,

Conditions required by development partners to access support

,

Length of project/programme funding cycles,

Weak institutional capacity (e.g. lack of coordination at domestic level)

,

Other (please specify),

Additional information on the challenges you encounter in aligning the Aid-for-Trade support you provide with the sectoral financing needs of partner countries and regional organizations::

Lack of security/ instability.

Page 25: SECTION F: OUTCOMES AND IMPACTS OF AID-FOR-TRADE SUPPORT

**Q28**

Does your development cooperation strategy include a monitoring or results framework?

Yes, for the Aid-for-Trade strategy,

Additional information on whether your development cooperation strategy includes a monitoring or results framework::

Yes for the development cooperation strategy as well as the Aid-for-Trade strategy

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**Q29**

**No**

Do you align your monitoring and evaluations activities with the monitoring or results framework of partner countries?

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**Q30**

**Yes**

Do you measure the impacts of the Aid-for-Trade support you provide?

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Page 26: SECTION F: OUTCOMES AND IMPACTS OF AID-FOR-TRADE SUPPORT

**Q31**

If yes, where is Aid for Trade having a measurable impact in your opinion?(Please select relevant boxes.)

**TRADE POLICY AND REGULATIONS (Including training of trade officials, analysis of proposals and positions and their impact, support for stakeholders to articulate commercial interest and identify trade-offs, dispute issues, institutional and technical support to undertake trade reform/facilitate implementation of trade agreements and to adapt to and comply with rules and standards)**

,

Trade policy and administrative management,

Trade facilitation,

Regional trade agreements (RTAs),

Trade education/training,

**TRADE RELATED INFRASTRUCTURE (Including physical infrastructure)**

,

Trade-related transport and storage infrastructure (e.g. port, dry port, inland container port, inland container depot, etc.)

,

**TRADE DEVELOPMENT (Including investment promotion, analysis and institutional support for trade in services, business support services and institutions, public-private sector networking, e-commerce, trade finance, trade promotion, market analysis and development)**

,

Business support services,

Banking and financial services,

Agriculture,

Digital trade and e-commerce,

**TRADE RELATED ADJUSTMENT (Including supporting developing countries to put in place accompanying measures that assist them to benefit from liberalized trade)**

**Q32**

Is there an Aid-for-Trade project or programme that you would like to highlight as an example of best practice?

**Yes,**

Additional information on Aid-for-Trade projects or programmes that you would like to highlight as examples of best practice::

1. The work of Trademark Africa, see

<https://www.trademarkafrica.com/> 2. Trade Facilitation

Support Program of the WB, see

<https://www.worldbank.org/en/programs/trade-facilitation-support-program>

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Page 28: SECTION G: FUTURE AID-FOR-TRADE NEEDS

**Q33**

Do you foresee a continued need to provide Aid-for-Trade financing ?

**Yes, to address some specific thematic objectives**

**(e.g. sustainable development, climate transition, etc.)**

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Page 29: SECTION G: FUTURE AID-FOR-TRADE NEEDS

**Q34**

If yes, please identify the categories of Aid-for-Trade support in which you foresee future needs.(Please select relevant boxes.)

**TRADE POLICY AND REGULATIONS (Including training of trade officials, analysis of proposals and positions and their impact, support for stakeholders to articulate commercial interest and identify trade-offs, dispute issues, institutional and technical support to undertake trade reform/facilitate implementation of trade agreements and to adapt to and comply with rules and standards)**

,

**Trade policy and administrative management,**

**Trade facilitation,**

**Regional trade agreements (RTAs),**

**Trade education/training,**

**TRADE-RELATED INFRASTRUCTURE (Including physical infrastructure)**

,

**Transport and storage infrastructure (e.g. port, dry port, inland container port, inland container depot, etc.)**

,

**Business support services,**

**Banking and financial services,**

**Agriculture,**

**Multilateral trade negotiations,**

**Digital trade and e-commerce**

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Page 30: SECTION G: FUTURE AID-FOR-TRADE NEEDS

**Q35**

**Yes**

Do you foresee future need for Aid for Trade to support the achievement of trade-related aspects of the 2030 Sustainable Development Goals Agenda ?Explanatory notes: For example, the Government of Canada works with partners and stakeholders to advance the 2030 Agenda through concrete actions on the 17 Sustainable Development Goals (SDGs).

Page 31: SECTION G: FUTURE AID-FOR-TRADE NEEDS

**Q36**

If yes, please indicate which SDGs are referenced in your development cooperation or Aid-for-Trade strategy. (Please select relevant boxes.)

**GOAL 2: Zero Hunger,**

**GOAL 3: Good Health and Well-being,**

**GOAL 6: Clean Water and Sanitation,**

**GOAL 8: Decent Work and Economic Growth,**

**GOAL 13: Climate Action,**

**GOAL 5: Gender Equality,**

Additional information on SDGs referenced in your development cooperation or Aid-for-Trade strategy::

The NL policy to combine aid, trade and investment mainly focusses on SDG 8 (decent work and income and economic development), SDG 2 (food security/ agriculture) and SDG 8 (green transition).

Page 32: SECTION G: FUTURE AID-FOR-TRADE NEEDS

**Q37**

Do you foresee future needs for Aid-for-Trade to support the trade-related aspects of climate change ?

**Yes,**

Additional information on whether you anticipate future needs for Aid-for-Trade to support trade-related aspects of climate change::

Focus on green transition in trade facilitation and regional markets and sustainable value chains.