

# DONOR QUESTIONNAIRE



## PAGE 4: B.1) ABOUT YOU

<b>Q1: COUNTRY / CUSTOMS TERRITORY</b>	THE NETHERLANDS
<b>Q2: INTERNATIONAL ORGANIZATION</b>	Ministry of Foreign Affairs
<b>Q3: YOUR CONTACT DETAILS</b>	
Name:	Maarten ten Wolde
Position	Policy advisor
Ministry/Organization	Foreign Affairs
Email Address:	maarten-ten.wolde@minbuza.nl
<b>Q4: CONSULTATION (Other ministries/agencies consulted in preparing this questionnaire reply):</b>	<i>Respondent skipped this question</i>

## PAGE 6: C.2) YOUR AID-FOR-TRADE STRATEGY

<b>Q5: Do you have an Aid- for-Trade strategy?</b>	Yes
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## PAGE 7: C.2) YOUR AID-FOR-TRADE STRATEGY

<b>Q6: Has your strategy changed since 2012?</b>	No
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## PAGE 8: C.2) YOUR AID-FOR-TRADE STRATEGY

<b>Q7: Why has your strategy changed ?(Please choose no more than 5 options)</b>	<i>Respondent skipped this question</i>
<b>Q8: Additional information.</b>	<i>Respondent skipped this question</i>

# DONOR QUESTIONNAIRE

## PAGE 9: C.2) YOUR AID-FOR-TRADE STRATEGY

<b>Q9: How has your Aid-for-Trade spending changed since 2012?</b>	Between 0-10% reduction
<b>Q10: Additional information.</b> This includes Private Sector Development	
<b>Q11: How do you expect your Aid-for-Trade spending to change in the next 5 years?</b>	Between 0-10% increase
<b>Q12: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q13: Can you provide detailed information on past or planned future Aid-for-Trade spending?(You may tick more than 1 box)</b>	Unsure
<b>Q14: Additional information.</b> Substantive parts of our programs are executed through multi donor trust funds. The majority of these funds target Africa, but it difficult to obtain country specific information.	
<b>Q15: What information about other donors' Aid-for-Trade would you find helpful in planning your own assistance?(You may tick more than 1 box)</b>	Point of contact for each region/country/sector, Links to current global strategy

## PAGE 10: C.2) YOUR AID-FOR-TRADE STRATEGY

<b>Q16: How has your Aid for Trade facilitation spending changed since 2012?</b>	No change
<b>Q17: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q18: How do you expect your Aid for Trade facilitation spending to change in the next 5 years?</b>	Increase (0-10%)
<b>Q19: Additional information.</b>	<i>Respondent skipped this question</i>

## PAGE 11: C.2) YOUR AID-FOR-TRADE STRATEGY

## DONOR QUESTIONNAIRE

**Q20: Looking ahead, what changes do you expect to your Aid-for-Trade strategy in the next 5 years? (You may tick more than 1 box)**

Budgetary increases,  
 Change in government and priorities,  
 More focus on LDCs,  
 More focus on private sector development,  
 More focus on trade facilitation,  
 Alignment with the post-2015 development agenda  
 ,  
 More focus on regional integration,  
 More focus on results

**Q21: Additional information.**

*Respondent skipped this question*

### PAGE 13: D.1) TRADE COSTS

**Q22: How important are trade costs for the economic integration and development of developing countries and LDCs?**

Very important

**Q23: Additional information.**

*Respondent skipped this question*

**Q24: For MERCHANDISE GOODS: What are the most important sources of trade costs for the export of merchandise goods from developing countries? (You may tick more than one box)**

Non-tariff Measures (including standards),  
 Transport infrastructure, Access to trade finance

**Q25: Additional information.**

*Respondent skipped this question*

**Q26: For SERVICES: What are the most important sources of trade costs for the export of services from developing countries? (You may tick more than 1 box)**

Network infrastructure (ICT, power, telecoms),  
 Non-recognition of professional qualifications,  
 Poor regulatory environment for services,  
 Unsure

**Q27: Additional information.**

*Respondent skipped this question*

## DONOR QUESTIONNAIRE

**Q28: Does your Aid-for-Trade strategy specifically address the issue of trade costs?** Yes

### PAGE 14: D.1) TRADE COSTS

**Q29: Where in your Aid-for-Trade strategy is the issue of trade costs addressed? (You may tick more than 1 box)**

Your national or institutional development policy,  
Specific regional initiatives,  
Specific in-country projects

**Q30: Additional information.**

*Respondent skipped this question*

### PAGE 15: D.1) TRADE COSTS

**Q31: How is the issue of trade costs reflected in your Aid for Trade programming? (You may tick more than 1 box)**

In-country projects and programmes,  
Multi-year regional strategies,  
Regional projects and programmes,  
Specific thematic global programming

**Q32: Additional information.**

*Respondent skipped this question*

### PAGE 16: D.1) TRADE COSTS

**Q33: In which regions do you provide Aid-for-Trade support to reduce trade costs? (You may tick more than 1 box)**

South America, East Asia, South Asia,  
North Africa and the Middle East, West Africa,  
Central Africa, East Africa, Southern Africa

**Q34: Provide web links to programmes you wish to showcase:**

*Respondent skipped this question*

### PAGE 18: E.1) SUPPORTING IMPLEMENTATION OF THE TRADE FACILITATION AGREEMENT

## DONOR QUESTIONNAIRE

<b>Q35: What difficulties, if any, do you expect partner countries to face in securing support to implement the Trade Facilitation Agreement, when adopted? (You may tick more than 1 box)</b>	National coordination and demonstration of political will for Trade Facilitation Agreement reform ,  Integrating Trade Facilitation Agreement implementation into on-going programmes
<b>Q36: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q37: How do you envisage programming Trade Facilitation Agreement implementation support, when adopted ?(You may tick more than 1 box)</b>	Trade Facilitation Agreement Implementation support is already being programmed. ,  As part of on-going regional programmes offering support for Trade Facilitation Agreement implementation ,  As part of national aid programming dialogues,  As part of regional aid programming dialogues,  As part of dedicated global thematic programmes
<b>Q38: Additional information.</b>	<i>Respondent skipped this question</i>

### PAGE 19: E.1) SUPPORTING IMPLEMENTATION OF THE TRADE FACILITATION AGREEMENT

<b>Q39: What difficulties, if any, do you expect to face in programming support for Trade Facilitation Agreement implementation, when adopted, as part of your Aid-for-Trade activities? (You may tick more than 1 box)</b>	Programming of Trade Facilitation Agreement implementation support is already being undertaken as part of your Aid-for-Trade strategy ,  Differing priorities of partner countries,  National coordination and demonstration of political will for Trade Facilitation Agreement reform
<b>Q40: Additional information.</b>	<i>Respondent skipped this question</i>

## DONOR QUESTIONNAIRE

<b>Q41: Which disciplines of the Trade Facilitation Agreement do you think will prove the hardest for developing countries to implement and where Aid-for-Trade support should be focused?(You may tick more than 1 box)</b>	Establishment and / or continued operation of national committee
<b>Q42: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q43: Will the Trade Facilitation Agreement, when adopted, benefit other development programmes that you operate?</b>	Yes

### PAGE 20: E.1) SUPPORTING IMPLEMENTATION OF THE TRADE FACILITATION AGREEMENT

<b>Q44: Please specify the other programmes that Trade Facilitation Agreement implementation would benefit when adopted: (You may tick more than 1 box)</b>	Reducing costs and delays associated with procurement by in-country programmes , Positive spin-offs on governance programmes
<b>Q45: Additional information.</b>	<i>Respondent skipped this question</i>

### PAGE 22: F.1) REDUCING TRADE COSTS

<b>Q46: Do you track trade costs as part of your Aid-for-Trade programmes?</b>	Yes
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### PAGE 23: F.1) REDUCING TRADE COSTS

<b>Q47: How do you track trade costs?(You may tick more than 1 box)</b>	As part of project/programme theory of change/logframes/results-based management approaches
<b>Q48: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q49: What data sources do you use?(You may tick more than 1 box)</b>	World Bank Doing Business Index, World Bank Logistic Performance Index, World Economic Forum Global Competitiveness Report

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### Q50: Additional information.

Data collected by regional programmes e.g. Northern and central corridors observatories.

### Q51: How do you validate the results?(You may tick more than 1 box)

Dialogue with private sector,  
Dialogue with academic institutions

### Q52: Additional information.

*Respondent skipped this question*

## PAGE 24: F.1) REDUCING TRADE COSTS

### Q53: What immediate outputs have you observed from actions taken to reduce trade costs? (You may tick more than 1 box.)

Updated customs legislation,  
New rules on transit, Greater transparency,  
Updated customs working practices,  
Improved cooperation between border agencies,  
New or updated transport infrastructure (roads, bridges, etc.)  
,  
New trade finance schemes,  
Certification and testing capacity (e.g. laboratory facilities)  
,  
Creation of one stop border posts,  
Creation of electronic single windows ,  
Creation of dialogue with private sector ,  
Improved border infrastructure

### Q54: Additional information.

*Respondent skipped this question*

### Q55: What outcomes have you observed from actions taken to reduce trade costs? (Please choose no more than 5 options)

Reduction in border clearance times,  
Increase in customs revenue ,  
Increase in traffic flows through border posts,  
Increase in export volumes

### Q56: Additional information.

*Respondent skipped this question*

DONOR QUESTIONNAIRE

PAGE 25: F.1) REDUCING TRADE COSTS

<b>Q57: What impacts have you observed from actions taken to reduce trade costs? (Please choose no more than 5 options)</b>	Diversification in export markets, Diversification in export products, Rise in employment, Rise in female employment, Increase in domestic private sector investment
<b>Q58: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q59: Which types of actions have achieved the most positive results in reducing trade costs for goods and services?(Please choose no more than 7 options)</b>	Customs reform, Other border agency reforms, Upgrading transport infrastructure, Working with trade partners to recognize professional qualifications
<b>Q60: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q61: What have been the key success factors in reducing trade costs?(Please choose no more than 5 options)</b>	Alignment of actions with private sector priorities, Alignment of donor support with national priorities , Sustained political engagement and commitment by national authorities
<b>Q62: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 27: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

<b>Q63: Is private sector development an Aid-for-Trade priority of your agency?</b>	Yes
<b>Q64: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 28: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY



## DONOR QUESTIONNAIRE

<b>Q65: What approaches do you use to promote private sector development?(You may tick more than 1 box)</b>	Concessional loans and grants, Technical assistance, Public-private partnerships
<b>Q66: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q67: What is the focus of your private sector development programme?You may tick more than 1 box.</b>	Business or trade support institutions, Infrastructure, Business environment, Improving access to credit, Support for SMEs, Business engagement, Private sector development in least developed countries , Private sector development in fragile states
<b>Q68: Additional information.</b>	<i>Respondent skipped this question</i>

### PAGE 29: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

<b>Q69: Is the private sector in your own country/customs territory involved in your programme?</b>	Yes
<b>Q70: Additional information.</b>	<i>Respondent skipped this question</i>

### PAGE 30: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

<b>Q71: How is your national private sector engaged? (You may tick more than 1 box)</b>	Identifying binding constraints, Delivery of programmes
<b>Q72: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q73: Do you offer support to your own private sector to invest in developing countries?</b>	Yes

## DONOR QUESTIONNAIRE

Q74: Additional information.

*Respondent skipped this question*

### PAGE 31: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

Q75: How do you offer support?(You may tick more than 1 box)

Official lending, Guarantees,  
Advisory services and information

Q76: Additional information.

*Respondent skipped this question*

### PAGE 32: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

Q77: How do you measure the results of your private sector's involvement?(You may tick more than 1 box)

Regular project/programme evaluation,  
Impact assessment,  
Indicators on business environment

Q78: Additional information.

*Respondent skipped this question*

### PAGE 33: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

Q79: Are there examples of private sector development that you would like to showcase?

Yes

### PAGE 34: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

**Q80: Please provide details of relevant programme/project evaluations you would like to showcase (include weblinks where appropriate). You may also wish to elaborate by submitting information in a case story format. Details on how to submit a case story can be found at the end of this questionnaire.**

<http://english.rvo.nl/subsidies-programmes/dutch-good-growth-fund-dggf>

<http://www.cbi.nl/>

<http://english.rvo.nl/subsidies-programmes/facility-sustainable-entrepreneurship-and-food-security-fdov>

<http://www.trademarka.com/>

### PAGE 36: H.1) CONTRIBUTION OF AID FOR TRADE TO INCLUSIVE, SUSTAINABLE GROWTH

## DONOR QUESTIONNAIRE

**Q81: What contribution can reducing trade costs make to inclusive, sustainable growth?(Please choose no more than 7 options)**

Increase in exports, Rise in employment,  
Rise in female employment,  
Entry into new value chains,  
Foreign direct investment, Increase in imports,  
Reduction in poverty

**Q82: Additional information.**

*Respondent skipped this question*

**Q83: What impact has the Aid-for-Trade Initiative had since its launch in 2005? (You may tick more than 1 box)**

More attention to trade issues in development ,  
More priority given by national authorities to trade issues in national development planning  
,  
More priority given by donors to trade issues in national development planning  
,  
More priority given by NGOs to trade issues

**Q84: Additional information.**

*Respondent skipped this question*

**Q85: What potential future contribution could the Aid-for-Trade Initiative make to the post-2015 development agenda? (You may tick more than 1 box)**

Contribution of financing for development,  
Contribution to improving the business and regulatory environment  
,  
Ensuring continued attention to trade issues in development  
,  
Engaging the private sector in development issues  
,  
Making a contribution to economic growth and poverty eradication  
,  
Helping to create the conditions for employment,  
Positive impacts on women's economic empowerment

**Q86: Additional information.**

*Respondent skipped this question*

## DONOR QUESTIONNAIRE

**Q87: What potential future contribution could the Enhanced Integrated Framework for LDCs make to the post-2015 development agenda?(Please choose no more than 5 options)**

Unsure

**Q88: Additional information.**

N/A

**Q89: How could the Aid-for-Trade Initiative be improved?**

Improve the dialogue between national authorities/governments to improve coherence on aid for trade policies.

### PAGE 37: H.1) CONTRIBUTION OF AID FOR TRADE TO INCLUSIVE, SUSTAINABLE GROWTH

**Q90: Additional information on "Reducing trade costs and inclusive, sustainable growth". If there is anything you would like to add on the topic of "Reducing trade costs for inclusive, sustainable growth", which you feel has not been covered in this questionnaire, please use this box.**

N/A