



## PAGE 5: ABOUT YOU

Q1: Country or customs territory

GERMANY

Q2: About you

Name

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Position

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## PAGE 7: SECTION 1: AID-FOR-TRADE PRIORITIES

Q3: Do you have an Aid-for-Trade Strategy?

Yes

## PAGE 8: SECTION 1 : AID-FOR-TRADE PRIORITIES

Q4: If no, please indicate if your development policy includes trade priorities.

*Respondent skipped this question*

## PAGE 9: SECTION 1 : AID-FOR-TRADE PRIORITIES

**Q5: Below are listed the most common priority areas grouped according to broad Aid-for-Trade categories. If yes, please rank the top 5 priorities areas among the items listed. (1 being the most important)**

Trade policy analysis, negotiations and implementation	5
Trade facilitation	4
Network infrastructure (power, water, telecommunications)	2
International competitiveness	1
Regional integration	3

## PAGE 10: SECTION 1 : AID-FOR-TRADE PRIORITIES

**Q6: Has your Aid-for-Trade strategy changed since 2014?**

No

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**Q7: If yes, what are the top 3 drivers of these changes? (Please choose no more than 3 options)**

*Respondent skipped this question*

PAGE 12: AID-FOR-TRADE PRIORITIES

**Q8: How has your Aid-for-Trade spending changed since 2014?**

Unsure

**Q9: How do you expect your Aid-for-Trade spending to change in the next 5 years?**

Between 0-10% increase

**Q10: Looking ahead, what changes do you expect to your Aid-for-Trade strategy in the next 5 years?**

Alignment with the Sustainable Development Goals ,  
 More focus on climate change and green growth ,  
 More focus on LDCs,  
 More focus on poverty reduction ,  
 More focus on regional integration ,  
 More focus on results,  
 More focus on trade facilitation ,  
 Specific focus on implementation of the WTO Trade Facilitation Agreement

**Q11: Are you engaging with the private sector in the design, delivery and monitoring of your Aid-for-Trade programmes?**

Yes

PAGE 13: SECTION 1 : AID-FOR-TRADE PRIORITIES

**Q12: If yes, how are you engaging with the private sector:**

Individual companies, Global business associations,  
 Private sector associations in partner countries,  
 Project or programme implementation

PAGE 14: SECTION 1 : AID-FOR-TRADE PRIORITIES

**Q13: In your view, can Aid for Trade make a contribution to the achievement of the 2030 Sustainable Development Agenda ?**

Yes

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**PAGE 15: SECTION 1: AID-FOR-TRADE PRIORITIES**

**Q14: If yes, please specify which Sustainable Development Goals (SDGs) you think that Aid for Trade may help to achieve? Sustainable Development Goals:**

1. No poverty , 2. Zero hunger ,  
7. Affordable and clean energy ,  
8. Decent work and economic growth ,  
9. Industry, innovation and infrastructure ,  
12. Responsible consumption and production ,  
17. Partnership for the goals

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**PAGE 16: SECTION 1 : AID-FOR-TRADE PRIORITIES**

**Q15: Are you integrating women's economic empowerment into your Aid-for-Trade programmes?**

Yes

**Q16: Have you undertaken an evaluation of your Aid-for-Trade support?**

Yes

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**PAGE 18: SECTION 2 : TRADE FACILITATION AGREEMENT IMPLEMENTATION SUPPORT**

**Q17: Is trade facilitation reflected as a priority in your Aid-for-Trade programming? (You may tick more than 1 box)**

Yes, Aid-for-Trade strategy with a broader conception of trade facilitation (e.g. trade and transport facilitation)

**Q18: Are you providing Aid-for-Trade support to implement the Trade Facilitation Agreement?**

Yes, direct national programming/project support,  
Additional information on Aid-for-Trade support to implement the Trade Facilitation Agreement.  
Also funding to regional/multilateral TFA implementation mechanism.

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**PAGE 19: SECTION 2: TRADE FACILITATION AGREEMENT IMPLEMENTATION SUPPORT**

**Q19: If yes, how are you programming Trade Facilitation Agreement implementation support?(You may tick more than 1 box)**

As part of on-going programmes offering regional support for Trade Facilitation Agreement implementation

,  
As part of dedicated global thematic programmes

## PAGE 20: SECTION 2 : TRADE FACILITATION AGREEMENT IMPLEMENTATION SUPPORT

**Q20: In which regions are you providing Aid-for-Trade support to implement the Trade Facilitation Agreement? (You may tick more than one box)**

Asia and the Pacific, Sub-Saharan Africa,  
Eastern Europe and the Commonwealth of Independent States

## PAGE 21: SECTION 2 : TRADE FACILITATION AGREEMENT IMPLEMENTATION SUPPORT

**Q21: For implementation of which disciplines of the Trade Facilitation Agreement are you providing Aid-for-Trade support?(You may tick more than 1 box)**

Art 1: Publication and Availability of Information ,  
Art 3. Advance Rulings ,  
Art 5: Other measures to Enhance Impartiality, Non discrimination and Transparency  
,  
Art 6: Disciplines on Fees and Charges Imposed on or in Connection with Importation and Exportation and Penalties  
,  
Art 7: Release and Clearance of Goods ,  
Art 8: Border Agency Cooperation ,  
Art 10: Formalities Connected with Importation, Exportation and Transit  
,  
Art 11: Freedom of Transit ,  
Art 12: Customs Cooperation ,  
Other (please specify),  
Additional information on disciplines of the Trade Facilitation Agreement for which you are providing Aid-for-Trade support, for example with respect to specific measures within articles (e.g. single window, authorized operator, etc.).  
Single Windows, trade facilitation committees

## PAGE 22: SECTION 2 : TRADE FACILITATION AGREEMENT IMPLEMENTATION SUPPORT

**Q22: What difficulties, if any, are you facing in programming and providing support to partner countries or regional economic communities to implement the Trade Facilitation Agreement?(You may tick more than 1 box)**

Accessing the necessary expertise,  
 Ensuring TFA implementation is a priority in national development planning documents  
 ,  
 Integrating TFA implementation into on going programmes  
 ,  
 National coordination and demonstration of political will for TFA reform  
 ,  
 Problems to quantify TFA implementation needs

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**PAGE 23: SECTION 2 : TRADE FACILITATION AGREEMENT IMPLEMENTATION SUPPORT**

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**Q23: Are you working with the private sector to support implementation of the Trade Facilitation Agreement?**

Yes

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**PAGE 24: SECTION 2 : TRADE FACILITATION IMPLEMENTATION SUPPORT**

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**Q24: If yes, how are you engaging with the private sector:(You may tick more than 1 box)**

Project or programme identification,  
 Individual companies, Global business associations,  
 Private sector associations in donor country,  
 Private sector associations in partner countries,  
 Project or programme financing,  
 Project or programme implementation,  
 Additional information on how you are working with the private sector on TFA implementation. Germany, together with Australia, Kanada, the UK and USA, founded the Global Alliance for Trade Facilitation. Donor countries work closely together with the World Economic Forum, Centre for International Private Enterprise and the International Chamber of Commerce in supporting the implementation of the Trade Facilitation Agreement.

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**PAGE 26: SECTION 3 : E-COMMERCE**

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**Q25: Does e-commerce (or other digital strategy) feature among the priorities in your national development policy?**

Yes

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**PAGE 27: SECTION 3 : E-COMMERCE**

**Q26: If yes, please indicate which of the following is included: (You may tick more than 1 box)**

Information and Communication Technology (ICT) development  
,  
Broadband development, E-commerce development,  
E-government, Telecommunications strategy,  
Other digital strategy (please specify e.g. business, e-learning, e-health, etc.)  
,  
Additional information to elaborate on how e-commerce (or other digital strategy) features in your national development strategy.  
E-health and E- learning are part of the portfolio E-commerce is becoming increasingly relevant

**PAGE 28: SECTION 3: E-COMMERCE**

**Q27: Do you have any special policy initiatives that cover the area of e-commerce (or other digital strategy)?**

Unsure,  
Additional information on any special policy initiatives that cover the area of e-commerce (or other digital strategy) and add a weblink to the special policy initiative.  
There are currently a few isolated initiatives in the area of e-commerce and a more coherent strategy is currently being developed

**PAGE 29: SECTION 3: E-COMMERCE**

**Q28: Does e-commerce feature in your in-country dialogues with partner countries?**

Yes

**PAGE 30: SECTION 3: E-COMMERCE**

**Q29: If yes, please indicate which of the following is included: (You may tick more than 1 box)**

Information and Communication Technology (ICT) development  
,  
Broadband development, E-commerce development,  
E-government, Telecommunications strategy,  
Other (please specify)

**Q30: If yes, please indicate how demand from partner countries for e-commerce support has grown in the past 5 years:**

Significant growth in demand for support

## PAGE 31: SECTION 3: E-COMMERCE

**Q31: Does e-commerce feature in your dialogues with regional partners e.g. regional economic communities or transport corridors?** Yes

## PAGE 32: SECTION 3 : E-COMMERCE

**Q32: If yes, please indicate which of the following : (You may tick more than 1 box)** E-commerce development, E-government, Information and Communication Technology (ICT) development

**Q33: If yes, please indicate how demand from regional partners for e-commerce support has grown in the past 5 years:** Some growth in demand for support

## PAGE 33: SECTION 3 : E-COMMERCE

**Q34: What types of support are you offering for e-commerce development?(You may tick more than 1 box)** Information and Communication Technology (ICT) training for business associations  
,  
Information and Communication Technology (ICT) skills and training  
,  
E-commerce regulatory policy support,  
Broadband regulatory policy support

## PAGE 34: SECTION 3 : E-COMMERCE

**Q35: Are you working with the private sector to support growth in e-commerce in partner countries and regions?** Yes

## PAGE 35: SECTION 3: E-COMMERCE

**Q36: Based on your experience of e-commerce support programmes, please indicate the main issues that firms and consumers in your partner countries face in accessing and using internet services?(You may tick more than 1 box)**

Postal systems, Data protection,  
Credit card payments,  
Access to labour with necessary technical skills,  
Access to international payment gateways ,  
Additional information on your experience of the main issues that firms that firms and consumers in your partner countries face in accessing and using internet services.  
Basically every issue mentioned in this list should be addressed in order to support e-commerce in developing countries

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**PAGE 36: SECTION 3 : E-COMMERCE**

**Q37: What are the most common trade issues that you encounter in your e-commerce support programmes? (You may tick more than 1 box)**

Absence of, or difficulties in, using electronic single window for customs or border clearance  
,  
Banking restrictions on foreign exchange transfer ,  
Dealing with returned goods,  
High costs of small parcel shipment ,  
No customs or low de minimis threshold,  
Problems with on-line payment systems

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**PAGE 37: E-COMMERCE**

**Q38: Do you anticipate a growth in future demand from partner countries and regional partners in the area of e-commerce?**

Yes

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**PAGE 38: SECTION 3 : E-COMMERCE**

**Q39: If yes, please elaborate:**

Significant growth in demand for support

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**PAGE 39: SECTION 3 : E-COMMERCE**

**Q40: In your view, can growth in e-commerce in partner countries and regions make a contribution to women's economic empowerment?**

Yes

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**PAGE 41: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**



**Q41: Does your development policy or Aid-for-Trade strategy include trade-related infrastructure development priorities?** Yes

**PAGE 42: SECTION 4 : INFRASTRUCTURE, SERVICES AND INVESTMENT**

**Q42: Do you have any special policy initiatives that cover the area of infrastructure or trade-related infrastructure specifically?** Yes

**PAGE 43: SECTION 4 : INFRASTRUCTURE, SERVICES AND INVESTMENT**

**Q43: Does trade-related infrastructure feature in your in-country dialogues with partner countries?** Yes

**PAGE 44: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

**Q44: If yes, please indicate which of the following : (You may tick more than 1 box)**

Maritime transport infrastructure,  
 Road transport infrastructure ,  
 Infrastructure related to all modes of transport: cargo handling, storage and/or warehousing  
 ,  
 Energy distribution infrastructure

**PAGE 45: SECTION 4 : INFRASTRUCTURE, SERVICES, AND INVESTMENT**

**Q45: Does trade-related infrastructure feature in your dialogues with regional partners (e.g. regional economic communities or transport corridors)?** Yes

**PAGE 46: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

**Q46: If yes, please indicate which of the following services trade sectors feature as priority sectors in your national development strategy :(You may tick more than 1 box)**

Infrastructure related to all modes of transport: cargo handling, storage and/or warehousing  
 ,  
 Telecommunications infrastructure ,  
 Energy distribution infrastructure

**PAGE 47: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

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**Q47: Do your programmes link trade-related infrastructure to the development of related services sectors?**

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Unsure

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**PAGE 48: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

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**Q48: If yes, please specify which services sectors feature as priority sectors in your national development strategy. (You may tick more than 1 box)**

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*Respondent skipped this question*

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**PAGE 49: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

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**Q49: Which service sectors do you expect will support implementation of the Trade Facilitation Agreement and will help realize associated economic benefits in partner countries? (You may tick more than 1 box)**

Legal services,

Accounting, auditing and book keeping services,

Engineering services,

COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services)

,

Technical testing and analysis services,

Postal services,

Courier and express delivery services,

Telecommunication services,

Audio visual services,

CONSTRUCTION AND RELATED ENGINEERING SERVICES

,

DISTRIBUTION SERVICES (including wholesale and retail trade services)

,

Higher education services,

Adult education services,

Insurance and insurance-related services,

Banking and other financial services (excluding insurance)

,

TRANSPORT SERVICES (passenger and freight transportation)

,

Maritime transport services,

Internal waterways transport services,

Air transport services, Rail transport services,

Road transport services,

Pipeline transport services,

Services auxiliary to all modes of transport (cargo handling, storage and warehouse, freight transport agency services, etc.)

**Q50: Do your development programmes link growth in services capacity and services trade to growth in industrial capacity and manufacturing exports?** Yes

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**PAGE 51: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

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**Q51: If yes, please specify which services sectors are identified for growth in industrial capacity and manufacturing. (You may tick more than 1 box)**

Legal services ,  
 Accounting, auditing and book keeping services ,  
 Architectural services , Engineering services ,  
 Medical and dental services ,  
 Veterinary services ,  
 COMPUTER AND RELATED SERVICES (e.g., services related to installation of computer hardware, data processing and database services)  
 ,  
 Services incidental to agriculture, hunting and forestry  
 ,  
 Higher education services ,  
 Insurance and insurance-related services ,  
 Banking and other financial services (excluding insurance)  
 ,  
 Hospital services ,  
 TRANSPORT SERVICES (passenger and freight transportation)  
 ,  
 Maritime transport services ,  
 Internal waterways transport services ,  
 Air transport services , Space transport services ,  
 Road transport services ,  
 Pipeline transport services ,  
 Services auxiliary to all modes of transport (cargo handling, storage and warehouse, freight transport agency services, etc.)  
 ,  
 Secondary education services ,  
 Primary education services ,  
 EDUCATIONAL SERVICES ,  
 DISTRIBUTION SERVICES (including wholesale and retail trade services)

CONSTRUCTION AND RELATED ENGINEERING SERVICES

- Telecommunication services ,
- Services incidental to energy distribution ,
- Services incidental to manufacturing services ,
- Services incidental to mining ,
- Services incidental to fishing

PAGE 52: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

**Q52: What are the main issues constraining growth in national services capacity and trade in your partner countries? Issues constraining growth : (You may tick more than 1 box)**

- Absence of national services policy framework ,
- Access to finance, Costs of services offered ,
- Education and vocational training ,
- Limited access to export markets ,
- Low levels of domestic investment ,
- Low levels of foreign direct investment ,
- Poor information and communication technology network infrastructure
- Poor transport infrastructure (maritime, inland waterway, air, rail, road)

PAGE 53: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

**Q53: Does your Aid-for-Trade programming include actions to improve the investment climate in partner countries?**

Yes

PAGE 54: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

**Q54: If yes, please specify how: (You may tick more than 1 box)**

By providing assistance to update investment policy, regulations and/or strategy

,

By reducing risk for investors ,

By supporting establishment of an investment authority, investment promotion agency (IPA) and/or investment development agency

,

By training officials,

By upgrading economic infrastructure to attract foreign direct investment (in the production sector)

**PAGE 55: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

**Q55: What Aid-for-Trade actions have you taken to support national or regional initiatives to improve the investment climate in partner countries during the past 5 years? (You may tick more than 1 box)**

Focusing on investment policy implementation and enforcement

,

Focusing on public governance and institutions ,

Reforming an existing investment authority, investment promotion agency (IPA) and/or investment development agency

,

Reviewing tax policy, Training officials,

Updating investment policy, regulations and/or strategy

**PAGE 56: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

**Q56: Are you providing specific assistance and capacity building to help LDCs utilize services waiver opportunities?**

Yes

**PAGE 57: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

**Q57: If yes, what kind of support are you providing? (You may tick more than 1 box)**

Broader Aid-for-Trade programmes,

Sector specific supply-side capacity building to help utilize preference

**PAGE 58: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

**Q58: In your view, can the development of services trade contribute to women's economic empowerment?** Yes

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**PAGE 59: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT**

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**Q59: If yes, please specify in which services sectors? Services sectors:(You may tick more than 1 box)**

Accountancy services, Advertising services,  
Computer and related services, Legal services,  
Postal and courier, express mail services,  
Telecommunications, EDUCATION SERVICES,  
DISTRIBUTION SERVICES,  
FINANCIAL SERVICES,  
HEALTH AND SOCIAL SERVICES,  
TOURISM AND TRAVEL RELATED SERVICES

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**PAGE 60: END OF SURVEY**

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**Q60: CONSULTATION**Please list other ministries/agencies consulted in preparing this questionnaire reply.

*Respondent skipped this question*

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