



PAGE 5: ABOUT YOU

Q1: Country or customs territory

FINLAND

Q2: About you

Name

Kent Wilska

Position

Commercial Counsellor

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PAGE 7: SECTION 1: AID-FOR-TRADE PRIORITIES

Q3: Do you have an Aid-for-Trade Strategy?

Yes

PAGE 8: SECTION 1 : AID-FOR-TRADE PRIORITIES

Q4: If no, please indicate if your development policy includes trade priorities.

Respondent skipped this question

PAGE 9: SECTION 1 : AID-FOR-TRADE PRIORITIES

Q5: Below are listed the most common priority areas grouped according to broad Aid-for-Trade categories. If yes, please rank the top 5 priorities areas among the items listed.(1 being the most important)

Trade policy analysis, negotiations and implementation

3

Trade facilitation

4

Connecting to value chains

2

E commerce

5

Other (please specify)

1

Additional information : please specify further the priorities that you selected above as well as the main problems/obstacles encountered in furthering them and provide a weblink to the relevant strategy.

Other = Private Sector Development

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Q6: Has your Aid-for-Trade strategy changed since 2014? Yes

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Q7: If yes, what are the top 3 drivers of these changes?(Please choose no more than 3 options)

2030 Sustainable Development Goals	2
New national development strategy	1
Change of government	3

Additional information to elaborate on the top 3 drivers of changes to your Aid-for-Trade strategy since 2014.

Aid for Trade priorities are currently integrated into Finland's Development Policy. Previous separate Aid for Trade Action Plan ended in 2015. <http://formin.finland.fi/Public/default.aspx?contentid=341918&nodeid=49540&contentlan=2&culture=en-US>

PAGE 12: AID-FOR-TRADE PRIORITIES

Q8: How has your Aid-for-Trade spending changed since 2014? More than 10% reduction,
Additional information on changes to your Aid-for-Trade spending since 2014.
Finland's Aid for Trade commitments decreased by 25 per cent and disbursements by 18 per cent from 2014 to 2015. The share of Aid for Trade of sector allocable aid has decreased only very marginally.

Q9: How do you expect your Aid-for-Trade spending to change in the next 5 years? Between 0-10% increase

Q10: Looking ahead, what changes do you expect to your Aid-for-Trade strategy in the next 5 years? More focus on results,
More focus on private sector development,
More focus on LDCs,
More focus on gender equality,
Alignment with the Sustainable Development Goals

Q11: Are you engaging with the private sector in the design, delivery and monitoring of your Aid-for-Trade programmes? Yes

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Q12: If yes, how are you engaging with the private sector:

Private sector associations in donor country,
 Private sector associations in partner countries,
 Project or programme implementation,
 Project or programme identification,
 Additional information on how you are engaging with the private sector in the design, delivery and monitoring of your Aid-for-Trade programmes.
 The private sector is mainly the implementor of business through private sector funding.

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Q13: In your view, can Aid for Trade make a contribution to the achievement of the 2030 Sustainable Development Agenda ?

Yes

PAGE 15: SECTION 1: AID-FOR-TRADE PRIORITIES

Q14: If yes, please specify which Sustainable Development Goals (SDGs) you think that Aid for Trade may help to achieve? Sustainable Development Goals:

1. No poverty, 5. Gender equality,
 7. Affordable and clean energy ,
 8. Decent work and economic growth ,
 9. Industry, innovation and infrastructure ,
 12. Responsible consumption and production ,
 13. Climate action, 17. Partnership for the goals

PAGE 16: SECTION 1 : AID-FOR-TRADE PRIORITIES

Q15: Are you integrating women's economic empowerment into your Aid-for-Trade programmes?

Yes,

Additional information on how women's economic empowerment is being integrated into your Aid-for-Trade programmes? (e.g. indicating how these programmes are attempting to impact women and marginalized groups)
 Gender equality is a cross-cutting objective in all development cooperation. For example economic empowerment of women is one main objective in our Aid for Trade cooperation with International Trade Centre and UNCTAD.

Q16: Have you undertaken an evaluation of your Aid-for-Trade support?

Yes,

Additional information on the evaluation of your Aid-for-Trade support. (Please include information on the review's finding and/or a weblink to the evaluation document)

Weblink to the evaluation

[http://formin.finland.fi/public/default.aspx?](http://formin.finland.fi/public/default.aspx?contentId=348601&nodeId=49150&contentlan=2&culture=en-US)

[contentId=348601&nodeId=49150&contentlan=2&culture=en-US](http://formin.finland.fi/public/default.aspx?contentId=348601&nodeId=49150&contentlan=2&culture=en-US)

PAGE 18: SECTION 2 : TRADE FACILITATION AGREEMENT IMPLEMENTATION SUPPORT

Q17: Is trade facilitation reflected as a priority in your Aid-for-Trade programming? (You may tick more than 1 box)

Yes, Overall Development Strategy with a broader conception of trade facilitation (e.g. trade and transport facilitation)

Q18: Are you providing Aid-for-Trade support to implement the Trade Facilitation Agreement?

Yes, funding to regional/multilateral TFA implementation mechanism

,

Additional information on Aid-for-Trade support to implement the Trade Facilitation Agreement. Finland provides support to Trade Facilitation programmes e.g. of WTO, ITC and World Customs Organization (WCO).

PAGE 19: SECTION 2: TRADE FACILITATION AGREEMENT IMPLEMENTATION SUPPORT

Q19: If yes, how are you programming Trade Facilitation Agreement implementation support?(You may tick more than 1 box)

As part of on-going programmes offering regional support for Trade Facilitation Agreement implementation

,

As part of dedicated global thematic programmes

PAGE 20: SECTION 2 : TRADE FACILITATION AGREEMENT IMPLEMENTATION SUPPORT

Q20: In which regions are you providing Aid-for-Trade support to implement the Trade Facilitation Agreement? (You may tick more than one box)

Sub-Saharan Africa

PAGE 21: SECTION 2 : TRADE FACILITATION AGREEMENT IMPLEMENTATION SUPPORT

Q21: For implementation of which disciplines of the Trade Facilitation Agreement are you providing Aid-for-Trade support?(You may tick more than 1 box)

Other (please specify),
Additional information on disciplines of the Trade Facilitation Agreement for which you are providing Aid-for-Trade support, for example with respect to specific measures within articles (e.g. single window, authorized operator, etc.).
Finland provides overall support to above mentioned categories through multilateral channels.

PAGE 22: SECTION 2 : TRADE FACILITATION AGREEMENT IMPLEMENTATION SUPPORT

Q22: What difficulties, if any, are you facing in programming and providing support to partner countries or regional economic communities to implement the Trade Facilitation Agreement?(You may tick more than 1 box)

None

PAGE 23: SECTION 2 : TRADE FACILITATION AGREEMENT IMPLEMENTATION SUPPORT

Q23: Are you working with the private sector to support implementation of the Trade Facilitation Agreement?

Yes

PAGE 24: SECTION 2 : TRADE FACILITATION IMPLEMENTATION SUPPORT

Q24: If yes, how are you engaging with the private sector:(You may tick more than 1 box)

Private sector associations in partner countries,
Other (please specify),
Additional information on how you are working with the private sector on TFA implementation.
As beneficiaries of trade facilitation capacity-building support.

PAGE 26: SECTION 3 : E-COMMERCE

Q25: Does e-commerce (or other digital strategy) feature among the priorities in your national development policy?

Yes

PAGE 27: SECTION 3 : E-COMMERCE

Q26: If yes, please indicate which of the following is included: (You may tick more than 1 box)

E-commerce development,
Information and Communication Technology (ICT) development

PAGE 28: SECTION 3: E-COMMERCE

Q27: Do you have any special policy initiatives that cover the area of e-commerce (or other digital strategy)?

Yes,

Additional information on any special policy initiatives that cover the area of e-commerce (or other digital strategy) and add a weblink to the special policy initiative.

Finland is planning to support the new UNCTAD's e-Trade for All Initiative.

PAGE 29: SECTION 3: E-COMMERCE

Q28: Does e-commerce feature in your in-country dialogues with partner countries?

Yes

PAGE 30: SECTION 3: E-COMMERCE

Q29: If yes, please indicate which of the following is included: (You may tick more than 1 box)

Information and Communication Technology (ICT) development

,

E-commerce development

Q30: If yes, please indicate how demand from partner countries for e-commerce support has grown in the past 5 years:

Some growth in demand for support

PAGE 31: SECTION 3: E-COMMERCE

Q31: Does e-commerce feature in your dialogues with regional partners e.g. regional economic communities or transport corridors?

Yes

PAGE 32: SECTION 3 : E-COMMERCE

Q32: If yes, please indicate which of the following : (You may tick more than 1 box)

E-commerce development,

Information and Communication Technology (ICT) development

Q33: If yes, please indicate how demand from regional partners for e-commerce support has grown in the past 5 years:

Some growth in demand for support

PAGE 33: SECTION 3 : E-COMMERCE

Q34: What types of support are you offering for e-commerce development?(You may tick more than 1 box)

E-commerce regulatory policy support,
E-commerce training for business associations,
E-commerce training for micro, small and medium sized enterprises (MSMEs)
,
Information and Communication Technology (ICT) skills and training

PAGE 34: SECTION 3 : E-COMMERCE

Q35: Are you working with the private sector to support growth in e-commerce in partner countries and regions?

Yes

PAGE 35: SECTION 3: E-COMMERCE

Q36: Based on your experience of e-commerce support programmes, please indicate the main issues that firms and consumers in your partner countries face in accessing and using internet services?(You may tick more than 1 box)

Access to digital information , Data protection,
Other regulatory issues (please specify) ,
Additional information on your experience of the main issues that firms that firms and consumers in your partner countries face in accessing and using internet services.
Gaps and lack of clarity in overall e-commerce legislation.

PAGE 36: SECTION 3 : E-COMMERCE

Q37: What are the most common trade issues that you encounter in your e-commerce support programmes? (You may tick more than 1 box)

Unsure

PAGE 37: E-COMMERCE

Q38: Do you anticipate a growth in future demand from partner countries and regional partners in the area of e-commerce?

Yes

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Q39: If yes, please elaborate:

Some growth in demand for support

PAGE 39: SECTION 3 : E-COMMERCE

Q40: In your view, can growth in e-commerce in partner countries and regions make a contribution to women's economic empowerment? Yes

PAGE 41: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q41: Does your development policy or Aid-for-Trade strategy include trade-related infrastructure development priorities? Yes

PAGE 42: SECTION 4 : INFRASTRUCTURE, SERVICES AND INVESTMENT

Q42: Do you have any special policy initiatives that cover the area of infrastructure or trade-related infrastructure specifically? Yes,
Additional information on any special policy initiatives that cover the area of infrastructure or trade-related infrastructure specifically.
Finland supports Trademark East Africa.

PAGE 43: SECTION 4 : INFRASTRUCTURE, SERVICES AND INVESTMENT

Q43: Does trade-related infrastructure feature in your in-country dialogues with partner countries? Yes

PAGE 44: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q44: If yes, please indicate which of the following : (You may tick more than 1 box) COMMUNICATION INFRASTRUCTURE,
ENERGY-RELATED INFRASTRUCTURE,
Other (please specify),
Additional information on how trade-related infrastructure features in your in-country dialogues with partner countries.
Solar and small-scale hydroelectric power.

PAGE 45: SECTION 4 : INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q45: Does trade-related infrastructure feature in your dialogues with regional partners (e.g. regional economic communities or transport corridors)? Yes

PAGE 46: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q46: If yes, please indicate which of the following services trade sectors feature as priority sectors in your national development strategy :(You may tick more than 1 box)

Road transport infrastructure ,
 Infrastructure related to all modes of transport: cargo handling, storage and/or warehousing
 ,
 COMMUNICATION INFRASTRUCTURE,
 Telecommunications infrastructure ,
 ENERGY-RELATED INFRASTRUCTURE,
 Energy distribution infrastructure

PAGE 47: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q47: Do your programmes link trade-related infrastructure to the development of related services sectors?

Yes

PAGE 48: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q48: If yes, please specify which services sectors feature as priority sectors in your national development strategy. (You may tick more than 1 box)

Services incidental to energy distribution ,
 COMMUNICATION SERVICES,
 EDUCATIONAL SERVICES,
 Secondary education services ,
 Higher education services ,
 Adult education services ,
 ENVIRONMENTAL SERVICES,
 HEALTH RELATED AND SOCIAL SERVICES ,
 Services auxiliary to all modes of transport (cargo handling, storage and warehouse, freight transport agency services, etc.)
 ,
 Additional information on service sectors that feature as a priority in your development programmes. Programmes are demand driven and based on private sector offering.

PAGE 49: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q49: Which service sectors do you expect will support implementation of the Trade Facilitation Agreement and will help realize associated economic benefits in partner countries? (You may tick more than 1 box)

Services incidental to energy distribution ,
 COMMUNICATION SERVICES,
 TRANSPORT SERVICES (passenger and freight transportation)
 ,
 FINANCIAL SERVICES

PAGE 50: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q50: Do your development programmes link growth in services capacity and services trade to growth in industrial capacity and manufacturing exports?

Yes

PAGE 51: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q51: If yes, please specify which services sectors are identified for growth in industrial capacity and manufacturing. (You may tick more than 1 box)

Services incidental to energy distribution ,
 Secondary education services ,
 Adult education services, FINANCIAL SERVICES,
 TRANSPORT SERVICES (passenger and freight transportation)

PAGE 52: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q52: What are the main issues constraining growth in national services capacity and trade in your partner countries? Issues constraining growth : (You may tick more than 1 box)

Access to finance ,
 Education and vocational training ,
 Lack of recognition internationally of professional or vocational qualifications
 ,
 Quality of services offered, Regulatory restrictions

PAGE 53: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q53: Does your Aid-for-Trade programming include actions to improve the investment climate in partner countries?

Yes

PAGE 54: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q54: If yes, please specify how: (You may tick more than 1 box)

By providing assistance to update investment policy, regulations and/or strategy
,
By upgrading economic infrastructure to attract foreign direct investment (in the production sector)

PAGE 55: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q55: What Aid-for-Trade actions have you taken to support national or regional initiatives to improve the investment climate in partner countries during the past 5 years? (You may tick more than 1 box)

Establishing an investment authority, investment promotion agency (IPA) and/or investment development agency
,
Facilitating entry and operations of foreign investors ,
Focusing on public governance and institutions ,
Reforming an existing investment authority, investment promotion agency (IPA) and/or investment development agency
,
Reviewing tax policy, Training officials,
Updating investment policy, regulations and/or strategy

PAGE 56: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q56: Are you providing specific assistance and capacity building to help LDCs utilize services waiver opportunities?

No

PAGE 57: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q57: If yes, what kind of support are you providing? (You may tick more than 1 box)

Respondent skipped this question

PAGE 58: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

Q58: In your view, can the development of services trade contribute to women's economic empowerment?

Yes

PAGE 59: SECTION 4: INFRASTRUCTURE, SERVICES, AND INVESTMENT

**Q59: If yes, please specify in which services sectors?
Services sectors:(You may tick more than 1 box)**

Other (please specify),
Additional information on how the development of
services trade can contribute to women's economic
empowerment.
All sectors.

PAGE 60: END OF SURVEY

Q60: CONSULTATIONPlease list other
ministries/agencies consulted in preparing this
questionnaire reply.

n.a.
