

# DONOR QUESTIONNAIRE



## PAGE 4: B.1) ABOUT YOU

<b>Q1: COUNTRY / CUSTOMS TERRITORY</b>	FINLAND
<b>Q2: INTERNATIONAL ORGANIZATION</b>	<i>Respondent skipped this question</i>
<b>Q3: YOUR CONTACT DETAILS</b>	
Name:	Kent Wilska
Position	Commercial counsellor
Ministry/Organization	Ministry for Foreign Affairs
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<b>Q4: CONSULTATION (Other ministries/agencies consulted in preparing this questionnaire reply):</b>	<i>Respondent skipped this question</i>

## PAGE 6: C.2) YOUR AID-FOR-TRADE STRATEGY

<b>Q5: Do you have an Aid- for-Trade strategy?</b>	Yes
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## PAGE 7: C.2) YOUR AID-FOR-TRADE STRATEGY

<b>Q6: Has your strategy changed since 2012?</b>	No
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## PAGE 8: C.2) YOUR AID-FOR-TRADE STRATEGY

<b>Q7: Why has your strategy changed ?(Please choose no more than 5 options)</b>	<i>Respondent skipped this question</i>
<b>Q8: Additional information.</b>	<i>Respondent skipped this question</i>

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### PAGE 9: C.2) YOUR AID-FOR-TRADE STRATEGY

<b>Q9: How has your Aid-for-Trade spending changed since 2012?</b>	Between 0-10% reduction
<b>Q10: Additional information.</b> This reduction of 6% is in commitments from 2012 to 2013 (latest data). However, Finland's AFT commitments went down by about 50% from 2011 to 2012. From 2011 to 2013, hence, the reduction amounted to 53%.	
<b>Q11: How do you expect your Aid-for-Trade spending to change in the next 5 years?</b>	Unsure
<b>Q12: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q13: Can you provide detailed information on past or planned future Aid-for-Trade spending?(You may tick more than 1 box)</b>	Past support disaggregated by sector
<b>Q14: Additional information.</b> In 2011-2013 the share of building productive capacity increased and the shares of economic infrastructure and trade policy & regulation decreased.	
<b>Q15: What information about other donors' Aid-for-Trade would you find helpful in planning your own assistance?(You may tick more than 1 box)</b>	Point of contact for each region/country/sector, Links to current national strategy , Links to project list/additional information

### PAGE 10: C.2) YOUR AID-FOR-TRADE STRATEGY

<b>Q16: How has your Aid for Trade facilitation spending changed since 2012?</b>	No change
<b>Q17: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q18: How do you expect your Aid for Trade facilitation spending to change in the next 5 years?</b>	Increase (0-10%)
<b>Q19: Additional information.</b> Increase probable, but exact amounts unsure at the moment.	

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## PAGE 11: C.2) YOUR AID-FOR-TRADE STRATEGY

<b>Q20: Looking ahead, what changes do you expect to your Aid-for-Trade strategy in the next 5 years? (You may tick more than 1 box)</b>	Change in government and priorities, More focus on LDCs, More focus on private sector development, More focus on poverty reduction, More focus on results
<b>Q21: Additional information.</b>	
The government will change as a result of parliamentary elections in 2015. The changes in development policy and AFT strategy, if any, are unknown. Within AFT, the general global trend toward private sector development, in alignment of the post-2015 development agenda, and focus on results are likely.	

## PAGE 13: D.1) TRADE COSTS

<b>Q22: How important are trade costs for the economic integration and development of developing countries and LDCs?</b>	Very important
<b>Q23: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q24: For MERCHANDISE GOODS: What are the most important sources of trade costs for the export of merchandise goods from developing countries? (You may tick more than one box)</b>	Border procedures (trade facilitation), Transport infrastructure, Network infrastructure (ICT, power, telecoms), Access to trade finance
<b>Q25: Additional information.</b>	
Border procedures and tariffs etc constitute a big challenge for regional and South-South trade in developing countries.	
<b>Q26: For SERVICES: What are the most important sources of trade costs for the export of services from developing countries? (You may tick more than 1 box)</b>	Network infrastructure (ICT, power, telecoms), Low skills levels in service sectors
<b>Q27: Additional information.</b>	<i>Respondent skipped this question</i>

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**Q28: Does your Aid-for-Trade strategy specifically address the issue of trade costs?** Yes

### PAGE 14: D.1) TRADE COSTS

**Q29: Where in your Aid-for-Trade strategy is the issue of trade costs addressed? (You may tick more than 1 box)**

Specific in-country projects,  
Other (please specify)  
One of the eight "focus themes" of Finland's AFT Action Plan is "regional cross-border trade".

**Q30: Additional information.**

*Respondent skipped this question*

### PAGE 15: D.1) TRADE COSTS

**Q31: How is the issue of trade costs reflected in your Aid for Trade programming? (You may tick more than 1 box)**

Regional projects and programmes

**Q32: Additional information.**

Trade costs are specifically addressed in three programs: 1) WCO-implemented program on customs modernization in East and Southern Africa; 2) UNDP-implemented project on AFT in Kyrgyz Republic, Tajikistan and Uzbekistan; 3) Trade Mark EAst Africa.

### PAGE 16: D.1) TRADE COSTS

**Q33: In which regions do you provide Aid-for-Trade support to reduce trade costs? (You may tick more than 1 box)**

Central Asia and Eastern Europe,  
Southern Africa

**Q34: Provide web links to programmes you wish to showcase:**

<http://www.wcoesarocb.org/pages/wco-esa-regional-office-for-capacity-building-wco-esa-project/>

<http://www.eurasia.undp.org/content/rbec/en/home/ourwork/povertyreduction/farmers-and-entrepreneurs/>

<http://www.trademarkea.com/>

### PAGE 18: E.1) SUPPORTING IMPLEMENTATION OF THE TRADE FACILITATION AGREEMENT

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<b>Q35: What difficulties, if any, do you expect partner countries to face in securing support to implement the Trade Facilitation Agreement, when adopted? (You may tick more than 1 box)</b>	Lack of information on funding opportunities , Accessing the necessary expertise , Ensuring Trade Facilitation Agreement implementation is a priority in national development planning documents , National coordination and demonstration of political will for Trade Facilitation Agreement reform , Problems in formulating requests , Integrating Trade Facilitation Agreement implementation into on-going programmes
<b>Q36: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q37: How do you envisage programming Trade Facilitation Agreement implementation support, when adopted ?(You may tick more than 1 box)</b>	As part of on-going regional programmes offering support for Trade Facilitation Agreement implementation , As part of dedicated global thematic programmes
<b>Q38: Additional information.</b>	<i>Respondent skipped this question</i>

### PAGE 19: E.1) SUPPORTING IMPLEMENTATION OF THE TRADE FACILITATION AGREEMENT

<b>Q39: What difficulties, if any, do you expect to face in programming support for Trade Facilitation Agreement implementation, when adopted, as part of your Aid-for-Trade activities? (You may tick more than 1 box)</b>	Programming of Trade Facilitation Agreement implementation support is already being undertaken as part of your Aid-for-Trade strategy
<b>Q40: Additional information.</b>	<i>Respondent skipped this question</i>

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**Q41: Which disciplines of the Trade Facilitation Agreement do you think will prove the hardest for developing countries to implement and where Aid-for-Trade support should be focused?(You may tick more than 1 box)**

Publication and availability of information,  
Border agency cooperation,  
Formalities connected with importation, exportation and transit  
,  
Freedom of Transit, Customs cooperation

**Q42: Additional information.**

*Respondent skipped this question*

**Q43: Will the Trade Facilitation Agreement, when adopted, benefit other development programmes that you operate?**

Unsure

### PAGE 20: E.1) SUPPORTING IMPLEMENTATION OF THE TRADE FACILITATION AGREEMENT

**Q44: Please specify the other programmes that Trade Facilitation Agreement implementation would benefit when adopted: (You may tick more than 1 box)**

*Respondent skipped this question*

**Q45: Additional information.**

*Respondent skipped this question*

### PAGE 22: F.1) REDUCING TRADE COSTS

**Q46: Do you track trade costs as part of your Aid-for-Trade programmes?**

Yes

### PAGE 23: F.1) REDUCING TRADE COSTS

**Q47: How do you track trade costs?(You may tick more than 1 box)**

As part of project/programme theory of change/logframes/results-based management approaches

**Q48: Additional information.**

*Respondent skipped this question*

**Q49: What data sources do you use?(You may tick more than 1 box)**

Other (please specify)  
The projects and programs' own data collection.

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**Q50: Additional information.**

*Respondent skipped this question*

**Q51: How do you validate the results?(You may tick more than 1 box)**

No validation

**Q52: Additional information.**

*Respondent skipped this question*

### PAGE 24: F.1) REDUCING TRADE COSTS

**Q53: What immediate outputs have you observed from actions taken to reduce trade costs? (You may tick more than 1 box.)**

Updated customs working practices,  
Improved cooperation between border agencies,  
New or updated transport infrastructure (roads, bridges, etc.)  
,  
Certification and testing capacity (e.g. laboratory facilities)  
,  
New conformity assessment procedures and processes  
,  
Creation of one stop border posts,  
Creation of electronic single windows,  
Creation of trade facilitation committees,  
Creation of dialogue with private sector,  
Improved border infrastructure

**Q54: Additional information.**

*Respondent skipped this question*

**Q55: What outcomes have you observed from actions taken to reduce trade costs? (Please choose no more than 5 options)**

Reduction in border clearance times,  
Increase in customs revenue,  
Increase in traffic flows through border posts

**Q56: Additional information.**

*Respondent skipped this question*

### PAGE 25: F.1) REDUCING TRADE COSTS

## DONOR QUESTIONNAIRE

**Q57: What impacts have you observed from actions taken to reduce trade costs? (Please choose no more than 5 options)**      Rise in employment, Rise in female employment

**Q58: Additional information.**

*Respondent skipped this question*

**Q59: Which types of actions have achieved the most positive results in reducing trade costs for goods and services?(Please choose no more than 7 options)**

Customs reform,  
Upgrading transport infrastructure

**Q60: Additional information.**

*Respondent skipped this question*

**Q61: What have been the key success factors in reducing trade costs?(Please choose no more than 5 options)**

Alignment of donor support with national priorities  
,  
Sustained political engagement and commitment by national authorities  
,  
Use of regional approaches

**Q62: Additional information.**

*Respondent skipped this question*

### PAGE 27: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

**Q63: Is private sector development an Aid-for-Trade priority of your agency?**      Yes

**Q64: Additional information.**

The overall objective of Finland's AFT is to create decent employment and opportunities for entrepreneurship for all through PSD. One of the four goals addresses the need for a sound business enabling environment that promotes private sector activity. Four of the eight focus themes are linked to PSD: 1) inclusive business; 2) women's entrepreneurship; 3) use of information technology for innovative economic activity; and 4) youth employment & entrepreneurship and PSD.

### PAGE 28: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY



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**Q65: What approaches do you use to promote private sector development?(You may tick more than 1 box)**

Concessional loans and grants,  
Equity investment, Technical assistance,  
Business engagement,  
Incentives to promote business,  
Public-private partnerships

**Q66: Additional information.**

[www.finnfund.fi](http://www.finnfund.fi)  
[www.finnpartnership.fi](http://www.finnpartnership.fi)  
<http://www.tekes.fi/en/programmes-and-services/tekes-programmes/beam--business-with-impact/>

**Q67: What is the focus of your private sector development programme?You may tick more than 1 box.**

Business environment, Support for SMEs,  
Business engagement,  
Private sector development in least developed countries

**Q68: Additional information.**

*Respondent skipped this question*

### PAGE 29: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

**Q69: Is the private sector in your own country/customs territory involved in your programme?**

Yes

**Q70: Additional information.**

Not in customs-related activities but generally in PPPs etc  
[www.finnfund.fi](http://www.finnfund.fi)  
[www.finnpartnership.fi](http://www.finnpartnership.fi)  
<http://www.tekes.fi/en/programmes-and-services/tekes-programmes/beam--business-with-impact/>

### PAGE 30: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

**Q71: How is your national private sector engaged? (You may tick more than 1 box)**

Other (please specify)  
Partnerships, investment, innovations.

**Q72: Additional information.**

*Respondent skipped this question*

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**Q73: Do you offer support to your own private sector to invest in developing countries?**

Yes

**Q74: Additional information.**

www.finnfund.fi  
www.finnpartnership.fi

### PAGE 31: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

**Q75: How do you offer support?(You may tick more than 1 box)**

Fiscal incentives, Official lending,  
Advisory services and information

**Q76: Additional information.**

*Respondent skipped this question*

### PAGE 32: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

**Q77: How do you measure the results of your private sector's involvement?(You may tick more than 1 box)**

Regular project/programme evaluation,  
Impact assessment,  
Social and economic indicators

**Q78: Additional information.**

*Respondent skipped this question*

### PAGE 33: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

**Q79: Are there examples of private sector development that you would like to showcase?**

No

### PAGE 34: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

**Q80: Please provide details of relevant programme/project evaluations you would like to showcase (include weblinks where appropriate). You may also wish to elaborate by submitting information in a case story format. Details on how to submit a case story can be found at the end of this questionnaire.**

*Respondent skipped this question*

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PAGE 36: H.1) CONTRIBUTION OF AID FOR TRADE TO INCLUSIVE, SUSTAINABLE GROWTH

<b>Q81: What contribution can reducing trade costs make to inclusive, sustainable growth?(Please choose no more than 7 options)</b>	Increase in exports, Rise in employment, Rise in female employment, Entry into new value chains, Moving up value chains, Diversification in export markets, Diversification in export products
<b>Q82: Additional information.</b>	
All of these.	
<b>Q83: What impact has the Aid-for-Trade Initiative had since its launch in 2005? (You may tick more than 1 box)</b>	Increase in resources available for trade development , More attention to trade issues in development , More priority given by national authorities to trade issues in national development planning , More priority given by donors to trade issues in national development planning
<b>Q84: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q85: What potential future contribution could the Aid-for-Trade Initiative make to the post-2015 development agenda? (You may tick more than 1 box)</b>	Ensuring continued attention to trade issues in development , Engaging the private sector in development issues , Making a contribution to economic growth and poverty eradication , Helping to create the conditions for employment, Positive impacts on women's economic empowerment , Contribution to green growth through the creation of green value chains

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**Q86: Additional information.**

*Respondent skipped this question*

**Q87: What potential future contribution could the Enhanced Integrated Framework for LDCs make to the post-2015 development agenda?(Please choose no more than 5 options)**

Mainstreaming of trade issues in national policy ,  
Coherence in trade and development policy,  
Catalyst for Aid-for-Trade flows

**Q88: Additional information.**

*Respondent skipped this question*

**Q89: How could the Aid-for-Trade Initiative be improved?**

The initiative could more strongly focus on poverty reduction through the private sector's employment and entrepreneurship including focusing on the poorest in the value chains; also a need for improved results monitoring and reporting.

### PAGE 37: H.1) CONTRIBUTION OF AID FOR TRADE TO INCLUSIVE, SUSTAINABLE GROWTH

**Q90: Additional information on "Reducing trade costs and inclusive, sustainable growth". If there is anything you would like to add on the topic of "Reducing trade costs for inclusive, sustainable growth", which you feel has not been covered in this questionnaire, please use this box.**

*Respondent skipped this question*