

DONOR QUESTIONNAIRE



PAGE 4: B.1) ABOUT YOU

<b>Q1: COUNTRY / CUSTOMS TERRITORY</b>	CANADA
<b>Q2: INTERNATIONAL ORGANIZATION</b>	<i>Respondent skipped this question</i>
<b>Q3: YOUR CONTACT DETAILS</b>	
Name:	Gordana Delic-Radovic
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Ministry/Organization	Department of Foreign Affairs, Trade and Development
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<b>Q4: CONSULTATION (Other ministries/agencies consulted in preparing this questionnaire reply):</b>	Canadian Border Services Agency, Conference Board of Canada, Trade Facilitation Office Canada

PAGE 6: C.2) YOUR AID-FOR-TRADE STRATEGY

<b>Q5: Do you have an Aid- for-Trade strategy?</b>	Yes
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PAGE 7: C.2) YOUR AID-FOR-TRADE STRATEGY

<b>Q6: Has your strategy changed since 2012?</b>	Yes
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PAGE 8: C.2) YOUR AID-FOR-TRADE STRATEGY

## DONOR QUESTIONNAIRE

<b>Q7: Why has your strategy changed ?(Please choose no more than 5 options)</b>	Change in government and priorities, Streamlining of countries receiving support , More focus on private sector development, More focus on inclusive, sustainable growth , More focus on results
<b>Q8: Additional information.</b>	<i>Respondent skipped this question</i>

### PAGE 9: C.2) YOUR AID-FOR-TRADE STRATEGY

<b>Q9: How has your Aid-for-Trade spending changed since 2012?</b>	Unsure
<b>Q10: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q11: How do you expect your Aid-for-Trade spending to change in the next 5 years?</b>	Unsure
<b>Q12: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q13: Can you provide detailed information on past or planned future Aid-for-Trade spending?(You may tick more than 1 box)</b>	Unsure
<b>Q14: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q15: What information about other donors' Aid-for-Trade would you find helpful in planning your own assistance?(You may tick more than 1 box)</b>	Links to current global strategy , Links to current regional strategy , Links to current national strategy , Links to current sectoral strategy

### PAGE 10: C.2) YOUR AID-FOR-TRADE STRATEGY

<b>Q16: How has your Aid for Trade facilitation spending changed since 2012?</b>	Increase (0-10%)
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## DONOR QUESTIONNAIRE

Q17: Additional information.

*Respondent skipped this question*

Q18: How do you expect your Aid for Trade facilitation spending to change in the next 5 years?

Unsure

Q19: Additional information.

*Respondent skipped this question*

### PAGE 11: C.2) YOUR AID-FOR-TRADE STRATEGY

Q20: Looking ahead, what changes do you expect to your Aid-for-Trade strategy in the next 5 years? (You may tick more than 1 box)

New priorities of development partners,  
Streamlining of countries receiving support,  
More focus on private sector development,  
More focus on trade facilitation,  
Specific focus on implementation of the WTO Trade Facilitation Agreement  
,  
Alignment with the post-2015 development agenda  
,  
More focus on climate change and green growth,  
More focus on results

Q21: Additional information.

*Respondent skipped this question*

### PAGE 13: D.1) TRADE COSTS

Q22: How important are trade costs for the economic integration and development of developing countries and LDCs?

Very important

Q23: Additional information.

*Respondent skipped this question*

Q24: For MERCHANDISE GOODS: What are the most important sources of trade costs for the export of merchandise goods from developing countries? (You may tick more than one box)

Unsure

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Q25: Additional information.

*Respondent skipped this question*

Q26: For **SERVICES**: What are the most important sources of trade costs for the export of services from developing countries? (You may tick more than 1 box)

Unsure

Q27: Additional information.

*Respondent skipped this question*

Q28: Does your Aid-for-Trade strategy specifically address the issue of trade costs?

No

### PAGE 14: D.1) TRADE COSTS

Q29: Where in your Aid-for-Trade strategy is the issue of trade costs addressed? (You may tick more than 1 box)

*Respondent skipped this question*

Q30: Additional information.

*Respondent skipped this question*

### PAGE 15: D.1) TRADE COSTS

Q31: How is the issue of trade costs reflected in your Aid for Trade programming? (You may tick more than 1 box)

In-country projects and programmes,  
Regional projects and programmes

Q32: Additional information.

*Respondent skipped this question*

### PAGE 16: D.1) TRADE COSTS

Q33: In which regions do you provide Aid-for-Trade support to reduce trade costs? (You may tick more than 1 box)

Central America, South America,  
The Caribbean

Q34: Provide web links to programmes you wish to showcase:

*Respondent skipped this question*

### PAGE 18: E.1) SUPPORTING IMPLEMENTATION OF THE TRADE FACILITATION AGREEMENT

## DONOR QUESTIONNAIRE

**Q35: What difficulties, if any, do you expect partner countries to face in securing support to implement the Trade Facilitation Agreement, when adopted? (You may tick more than 1 box)**

Lack of information on funding opportunities ,  
Ensuring Trade Facilitation Agreement implementation is a priority in national development planning documents  
,  
National coordination and demonstration of political will for Trade Facilitation Agreement reform  
,  
Integrating Trade Facilitation Agreement implementation into on-going programmes  
,  
Accessing global programmes

**Q36: Additional information.**

*Respondent skipped this question*

**Q37: How do you envisage programming Trade Facilitation Agreement implementation support, when adopted ?(You may tick more than 1 box)**

As part of on-going national programmes offering support for Trade Facilitation Agreement implementation  
,  
As part of on-going regional programmes offering support for Trade Facilitation Agreement implementation  
,  
On a country-by-country basis supporting implementation of Trade Facilitation Agreement in its entirety  
,  
As part of dedicated global thematic programmes

**Q38: Additional information.**

*Respondent skipped this question*

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<b>Q39: What difficulties, if any, do you expect to face in programming support for Trade Facilitation Agreement implementation, when adopted, as part of your Aid-for-Trade activities? (You may tick more than 1 box)</b>	Differing priorities of partner countries, Lack of prioritization of Trade Facilitation Agreement implementation in national development planning documents , National coordination and demonstration of political will for Trade Facilitation Agreement reform , Knowledge of Trade Facilitation Agreement among staff
<b>Q40: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q41: Which disciplines of the Trade Facilitation Agreement do you think will prove the hardest for developing countries to implement and where Aid-for-Trade support should be focused?(You may tick more than 1 box)</b>	Other measures to enhance impartiality, non-discrimination and transparency , Border agency cooperation, Movement of goods intended for import under customs control , Formalities connected with importation, exportation and transit , Customs cooperation
<b>Q42: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q43: Will the Trade Facilitation Agreement, when adopted, benefit other development programmes that you operate?</b>	Yes

### PAGE 20: E.1) SUPPORTING IMPLEMENTATION OF THE TRADE FACILITATION AGREEMENT

<b>Q44: Please specify the other programmes that Trade Facilitation Agreement implementation would benefit when adopted: (You may tick more than 1 box)</b>	Reducing costs and delays associated with procurement by in-country programmes , Positive spin-offs on governance programmes
<b>Q45: Additional information.</b>	<i>Respondent skipped this question</i>

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### PAGE 22: F.1) REDUCING TRADE COSTS

<b>Q46: Do you track trade costs as part of your Aid-for-Trade programmes?</b>	No
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### PAGE 23: F.1) REDUCING TRADE COSTS

<b>Q47: How do you track trade costs?(You may tick more than 1 box)</b>	<i>Respondent skipped this question</i>
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<b>Q48: Additional information.</b>	<i>Respondent skipped this question</i>
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<b>Q49: What data sources do you use?(You may tick more than 1 box)</b>	<i>Respondent skipped this question</i>
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<b>Q50: Additional information.</b>	<i>Respondent skipped this question</i>
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<b>Q51: How do you validate the results?(You may tick more than 1 box)</b>	<i>Respondent skipped this question</i>
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<b>Q52: Additional information.</b>	<i>Respondent skipped this question</i>
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### PAGE 24: F.1) REDUCING TRADE COSTS

<b>Q53: What immediate outputs have you observed from actions taken to reduce trade costs? (You may tick more than 1 box.)</b>	Unsure
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<b>Q54: Additional information.</b>	<i>Respondent skipped this question</i>
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<b>Q55: What outcomes have you observed from actions taken to reduce trade costs? (Please choose no more than 5 options)</b>	Unsure
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<b>Q56: Additional information.</b>	<i>Respondent skipped this question</i>
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### PAGE 25: F.1) REDUCING TRADE COSTS

## DONOR QUESTIONNAIRE

<b>Q57: What impacts have you observed from actions taken to reduce trade costs? (Please choose no more than 5 options)</b>	Unsure
<b>Q58: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q59: Which types of actions have achieved the most positive results in reducing trade costs for goods and services?(Please choose no more than 7 options)</b>	Customs reform, Other border agency reforms, Upgrading transport infrastructure, Working with trade partners to recognize professional qualifications , Improving the regulatory environment for services , Improving skills levels in service sectors
<b>Q60: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q61: What have been the key success factors in reducing trade costs?(Please choose no more than 5 options)</b>	Unsure
<b>Q62: Additional information.</b>	<i>Respondent skipped this question</i>

### PAGE 27: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

<b>Q63: Is private sector development an Aid-for-Trade priority of your agency?</b>	Yes
<b>Q64: Additional information.</b>	Supporting private sector-led sustainable economic growth is a key priority for Canada.

### PAGE 28: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY



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**Q65: What approaches do you use to promote private sector development?(You may tick more than 1 box)**

Concessional loans and grants,  
Technical assistance, Business engagement,  
Incentives to promote business,  
Public-private partnerships

**Q66: Additional information.**

Working through partners to provide a range of tools to support private investment and partnerships, and exploring how to use concessional financing to blend public and private sector resources (i.e. while not providing political risk insurance/guarantees directly, work with MIGA to provide concessional first-loss financing to boost private sector participation in a guarantee facility).

**Q67: What is the focus of your private sector development programme?You may tick more than 1 box.**

Health and education of workers,  
Vocational training and skills,  
Business or trade support institutions,  
Infrastructure, Business environment,  
Improving access to credit, Support for SMEs,  
Market information and business services,  
Business engagement,  
Private sector development in least developed countries  
,  
Private sector development in fragile states,  
Private sector development in middle income countries

**Q68: Additional information.**

The Government of Canada is helping developing-country partners create the conditions for strong and sustainable private-sector-led growth through its Sustainable Economic Growth Strategy. The strategy's three paths—building economic foundations, growing businesses, and investing in people—target the main prerequisites to achieving poverty alleviation through private-sector-led sustainable economic growth.

### PAGE 29: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

**Q69: Is the private sector in your own country/customs territory involved in your programme?**

Yes

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### Q70: Additional information.

e Government of Canada is leveraging local, Canadian, international and multinational private sector actors of all sizes as part of its efforts to promote private-sector-led growth in developing countries.

## PAGE 30: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

### Q71: How is your national private sector engaged? (You may tick more than 1 box)

Delivery of programmes ,  
Other (please specify)  
Through partnerships and engagements, where appropriate

### Q72: Additional information.

*Respondent skipped this question*

### Q73: Do you offer support to your own private sector to invest in developing countries?

Yes

### Q74: Additional information.

The Government of Canada is leveraging local, Canadian, international and multinational private sector actors of all sizes as part of its efforts to promote private-sector-led growth in developing countries.

## PAGE 31: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

### Q75: How do you offer support?(You may tick more than 1 box)

Embassy resources and support,  
Advanced market commitments,  
Other (please specify)  
Funding technical assistance components of development investment projects, exploring blended finance vehicles

### Q76: Additional information.

The Government of Canada is open to working with partners of all types - including governments, civil society organizations, and the private sector. Projects involving the private sector must demonstrate the same rigorous commitment to reducing poverty and achieving development results as all other international development projects that are supported.

## PAGE 32: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

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**Q77: How do you measure the results of your private sector's involvement?(You may tick more than 1 box)**

Regular project/programme evaluation,  
Social and economic indicators,  
Other (please specify)  
As relevant to achieving program objectives

**Q78: Additional information.**

All programs supported by DFATD require results reporting as part of an overall focus on Aid Effectiveness. See: <http://www.acdi-cida.gc.ca/acdi-cida/ACDI-CIDA.nsf/eng/FRA-825105226-KFT>

### PAGE 33: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

**Q79: Are there examples of private sector development that you would like to showcase?**

Yes

### PAGE 34: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

**Q80: Please provide details of relevant programme/project evaluations you would like to showcase (include weblinks where appropriate). You may also wish to elaborate by submitting information in a case story format. Details on how to submit a case story can be found at the end of this questionnaire.**

lease see DFATD's approach to working with the private sector, which includes a number of project examples: <http://www.acdi-cida.gc.ca/acdi-cida/ACDI-CIDA.nsf/En/JUD-1118141247-QJJ>

### PAGE 36: H.1) CONTRIBUTION OF AID FOR TRADE TO INCLUSIVE, SUSTAINABLE GROWTH

**Q81: What contribution can reducing trade costs make to inclusive, sustainable growth?(Please choose no more than 7 options)**

Increase in exports, Rise in employment,  
Rise in female employment,  
Entry into new value chains,  
Diversification in export markets,  
Foreign direct investment, Reduction in poverty

**Q82: Additional information.**

*Respondent skipped this question*

**Q83: What impact has the Aid-for-Trade Initiative had since its launch in 2005? (You may tick more than 1 box)**

Unsure

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**Q84: Additional information.**

*Respondent skipped this question*

**Q85: What potential future contribution could the Aid-for-Trade Initiative make to the post-2015 development agenda? (You may tick more than 1 box)**

Contribution of financing for development,  
Contribution to improving the business and regulatory environment  
,  
Ensuring continued attention to trade issues in development  
,  
Engaging the private sector in development issues  
,  
Making a contribution to economic growth and poverty eradication  
,  
Helping to create the conditions for employment,  
Positive impacts on women's economic empowerment

**Q86: Additional information.**

*Respondent skipped this question*

**Q87: What potential future contribution could the Enhanced Integrated Framework for LDCs make to the post-2015 development agenda?(Please choose no more than 5 options)**

Mainstreaming of trade issues in national policy ,  
Coherence in trade and development policy,  
Catalyst for foreign direct investment,  
Contribution to inclusive, sustainable growth,  
Women's economic empowerment

**Q88: Additional information.**

*Respondent skipped this question*

**Q89: How could the Aid-for-Trade Initiative be improved?**

*Respondent skipped this question*

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**Q90: Additional information on "Reducing trade costs and inclusive, sustainable growth". If there is anything you would like to add on the topic of "Reducing trade costs for inclusive, sustainable growth", which you feel has not been covered in this questionnaire, please use this box.**

*Respondent skipped this question*